

# Key capabilities of today's Cyber Bounty Hunter

Renault Ross CISSP,MCSE,VCP5,CHSS

Distinguished Engineer | Chief Security Business Strategist



THE DOG







**CYBER**

**WARRIOR**

Information Technology World

E f e n D i 2007  
Cyber-Warrior TIM

# The Cyber Skills Gap

“ By 2020, security industry will be shortage of millions of information security professionals, with this shortage interestingly cited by half of cyber-security staff as a key reason for data breaches (48%). ”

-(ISC)<sup>2</sup>

# TODAY'S THREAT LANDSCAPE IS INCREASINGLY MORE CHALLENGING

## GENERAL BREACH AND CYBER-THREAT TRENDS



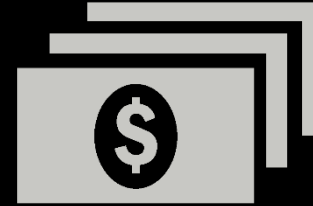
429M

Records comprised



400M

Unique malware



\$158

Cost per record



8.8M

Ransomware



# EDUCATION INSTITUTIONS ARE BREAKING RECORDS IN DATA BREACHES



300 000

Student, Faculty and  
Staff records  
compromised



200 000

Student, Faculty and  
Staff record exposed



300 000

Student, Faculty and  
Staff records hacked



146 000

Student, Faculty and  
Staff record exposed

# THESE KEY TRENDS POSE SECURITY CHALLENGES EDU ALREADY FACES TODAY

## Top 7 Education Security Challenges

**48%**

of incidents involved a  
malicious or criminal  
attack

**25%**

caused by negligent  
employees or  
contractors

**27%**

involve system glitches

**1 Phishing and Ransomware**

**2 Cloud Security**

**3 Identity and access Management/P2P**

**4 Governance over data security**

**5 Unsecure personal devices**

**6 Social Network Targeting**

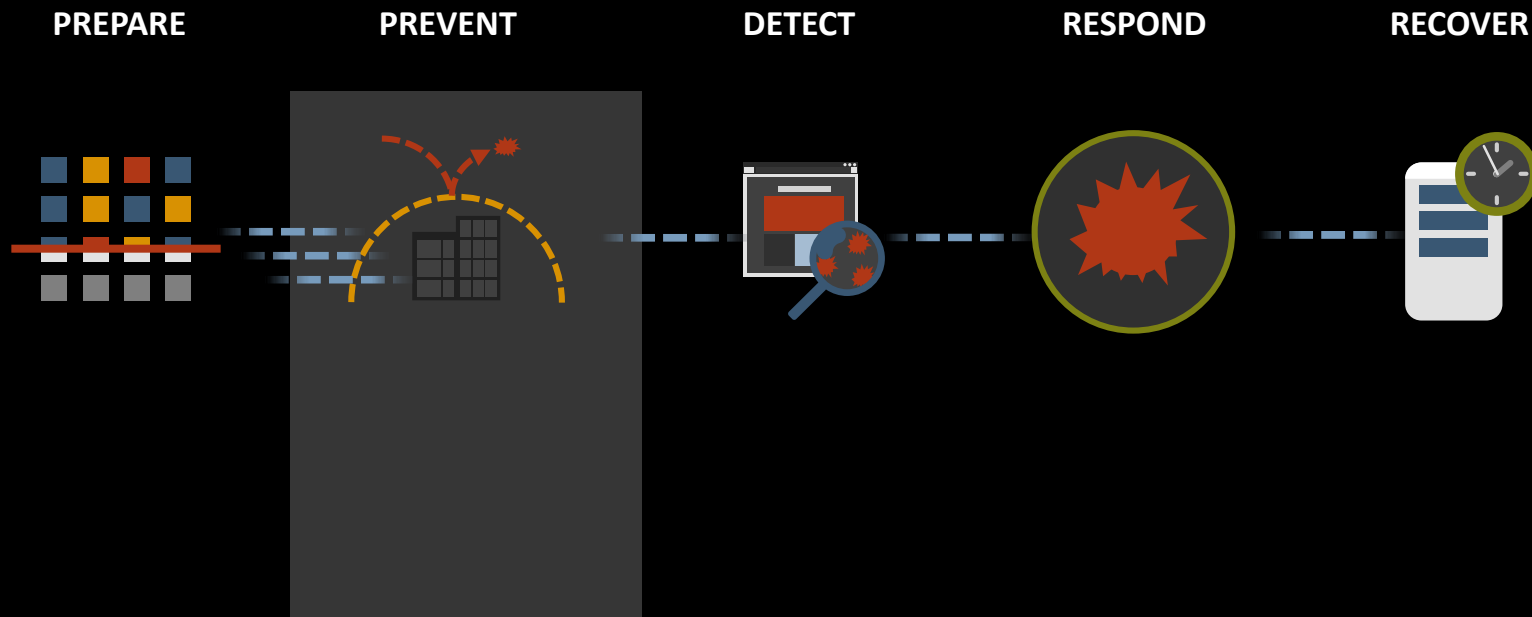
**7 Next-Gen security platform**

Source: 2016 Ponemon Institute Research Report

Copyright © 2016 Symantec Corporation Verizon 2016 Data Breach Investigation Report

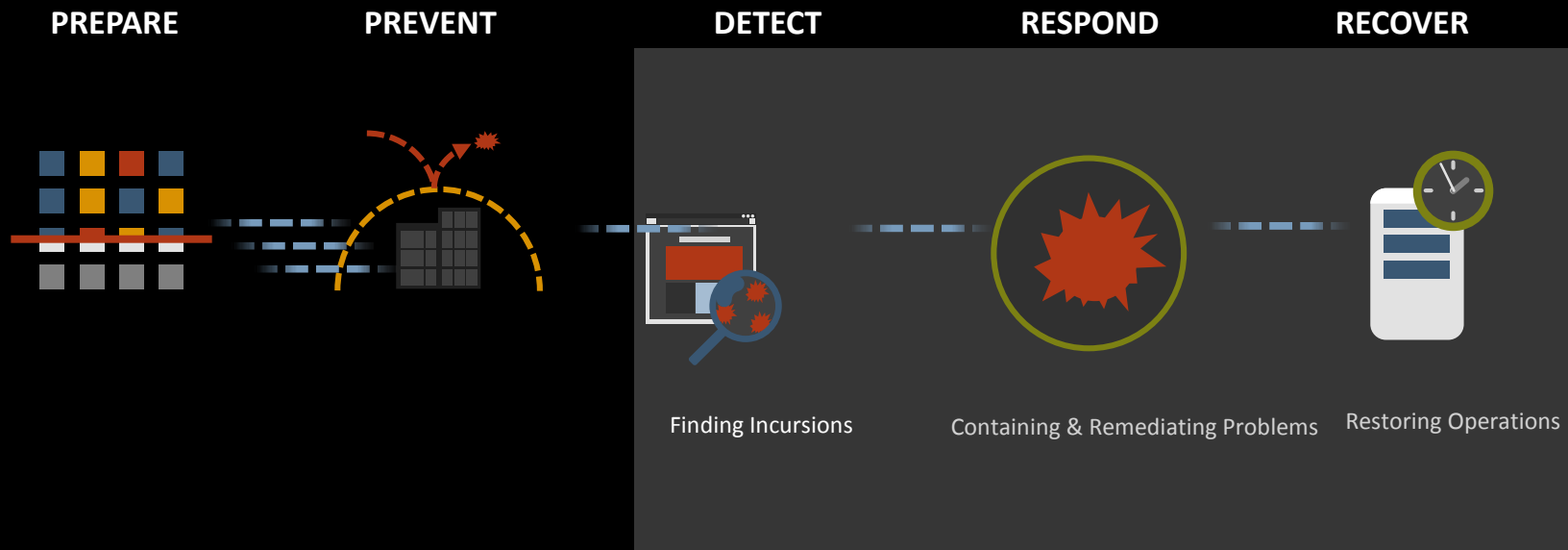


# CAN YOU STOP ALL THREATS?





# DETECTING, RESPONDING & RECOVERING IS THE KEY!



# ENTERPRISE TOOLKIT

1	Planning & Strategy
2	Stakeholder Requirement
3	Technologies / Security Controls
4	Communicate Risk in Business Terms



# What are you measuring against?

**KRIs – Key Risk Indicators**

**MTTR – Mean Time To Resolution**

**MTBI – Mean Time Between Incidents**

**Actionable Intelligence**






**IOCs – Indicator of Compromise**

**UBA – User Behavioral Analytics**





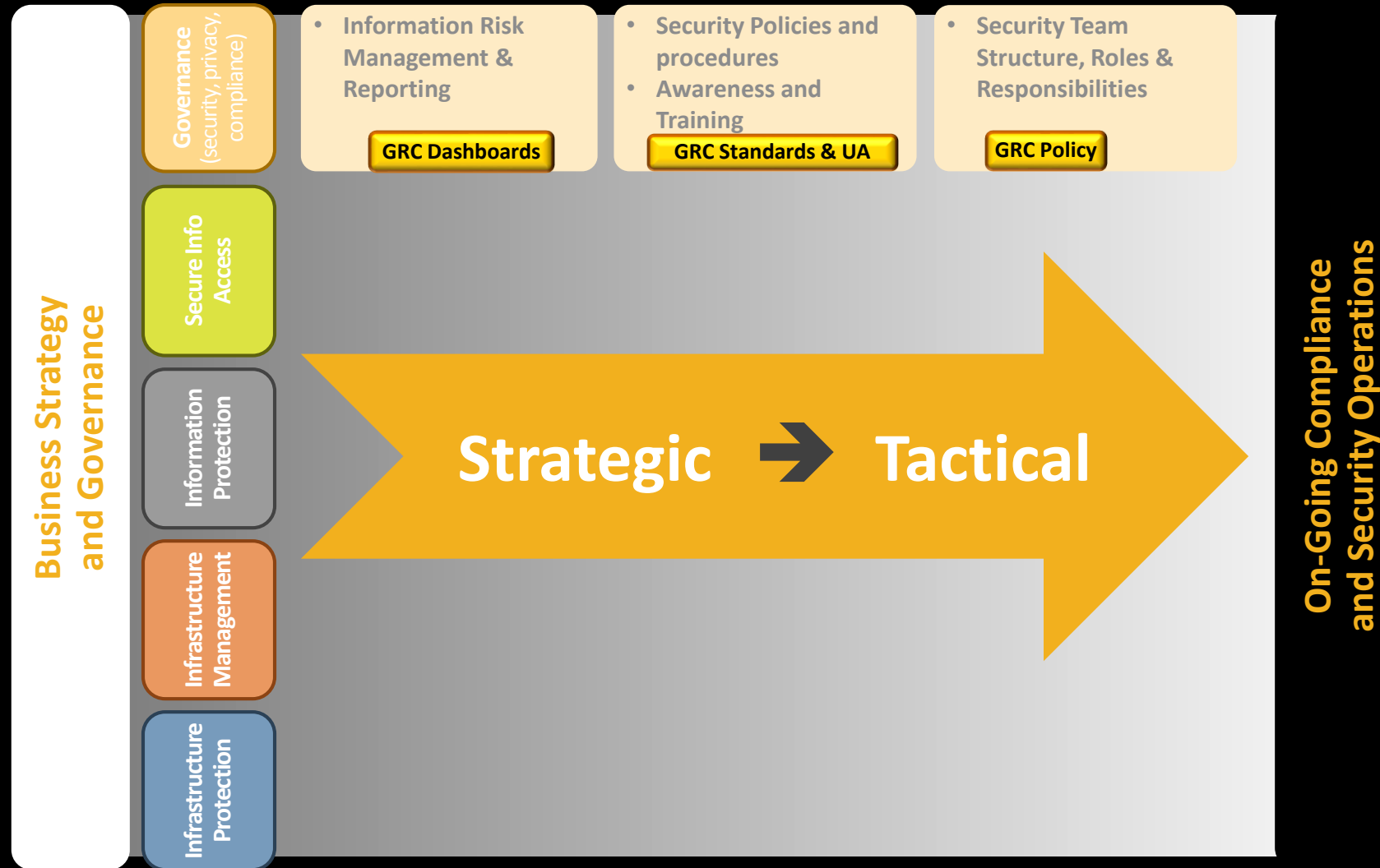
# Five Key Principles Security

		Key Capabilities	Technologies
	<b>Governance</b> (security, privacy, compliance )	<ul style="list-style-type: none"><li>• Information Governance</li><li>• Management Dashboard</li><li>• Risk Mgmt. &amp; Compliance</li><li>• Audit &amp; Reporting</li></ul>	<b>GRC</b> <ul style="list-style-type: none"><li>• Policy Management</li><li>• Standards Management</li><li>• Vendor Management</li></ul>
	<b>Secure Information Access</b>	<ul style="list-style-type: none"><li>• ID Mgmt. &amp; Protection</li><li>• Authentication</li><li>• Access Management</li><li>• Usage &amp; Activity</li></ul>	<b>Trust Services</b> <ul style="list-style-type: none"><li>• Two factor &amp; MPKI</li><li>• Assurance Authentication (LOA3)</li><li>• Cloud Gateway</li></ul>
	<b>Information Protection</b>	<ul style="list-style-type: none"><li>• Cloud</li><li>• Endpoint &amp; Mobile</li><li>• Email &amp; Messaging</li><li>• Storage</li></ul>	<b>Data Protection</b> <ul style="list-style-type: none"><li>• Data Loss Prevention</li><li>• Data Classification</li><li>• Encryption</li></ul>
	<b>Infrastructure Management</b>	<ul style="list-style-type: none"><li>• Inventory</li><li>• Deployment &amp; Patching</li><li>• Asset Management</li><li>• Contracts &amp; Licenses</li></ul>	<b>Operational Management</b> <ul style="list-style-type: none"><li>• IT System Management</li><li>• Asset &amp; Deployment</li><li>• Workspace Streaming</li></ul>
	<b>Infrastructure Protection &amp; Security</b>	<ul style="list-style-type: none"><li>• Security Management</li><li>• Infrastructure Protection</li><li>• Threat Intelligence</li><li>• Security Analytics</li></ul>	<b>Advance Threat Protection &amp; Cyber Security Services</b> <ul style="list-style-type: none"><li>• Gateway (ATP, email &amp; web)</li><li>• Endpoint w/ EDR</li><li>• MSS, IR &amp; Cyber-Simulation</li></ul>

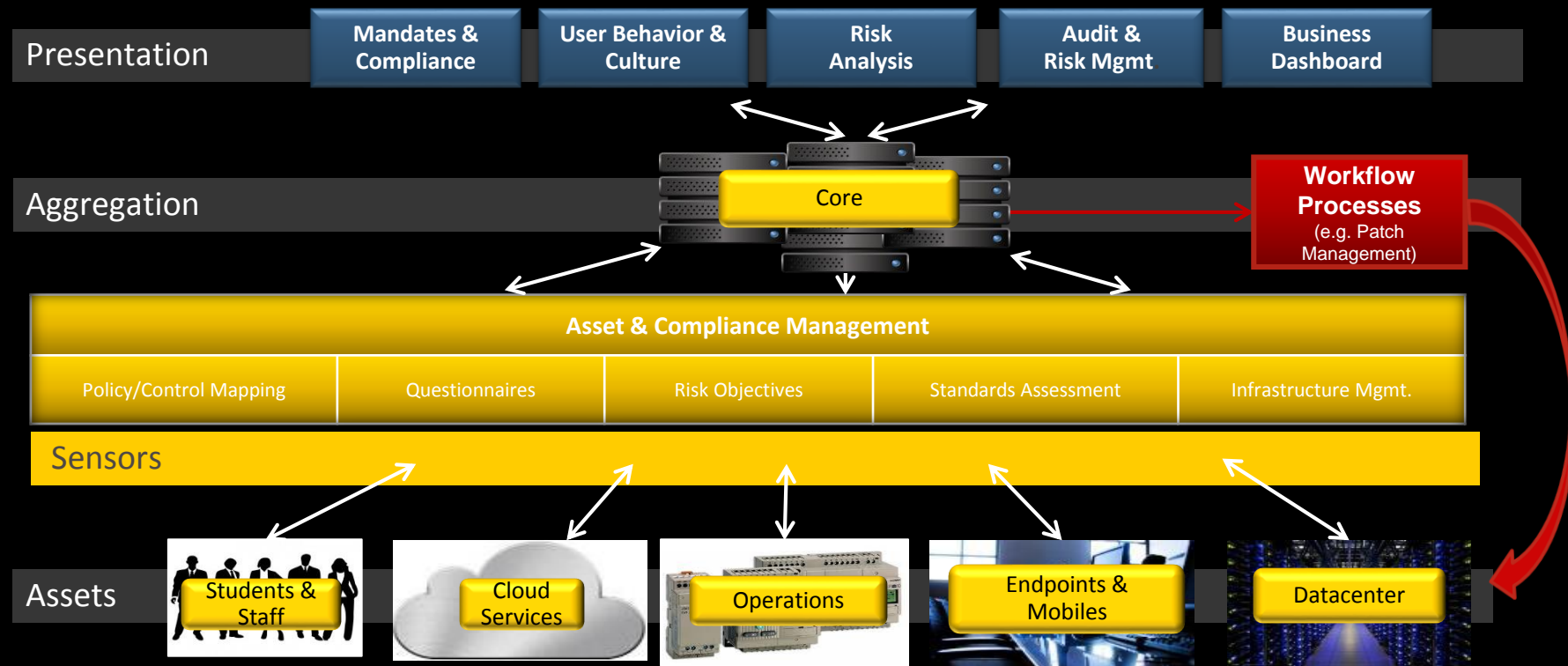


# ENTERPRISE TOOLKIT: A Mature Compliance and Security Model

## Business Strategy and Governance driving Security Operations



# Use Case: EDU Governance & Compliance Strategy





# Security Awareness

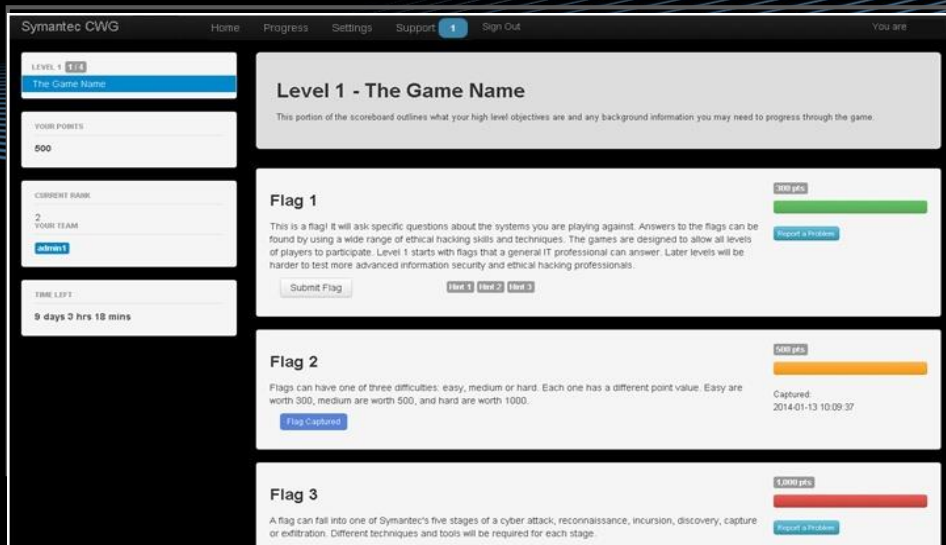
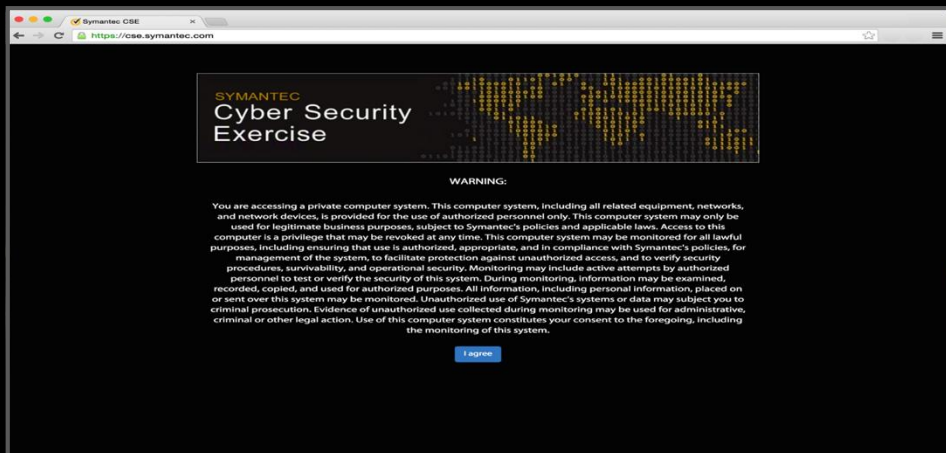
Create campus-wide security literacy



- Role-based training approach
- Engaging and relevant topics
- Meet compliance mandates
- Regular content refresh
- Unique quizzing methodology

# Cyber Security Exercise

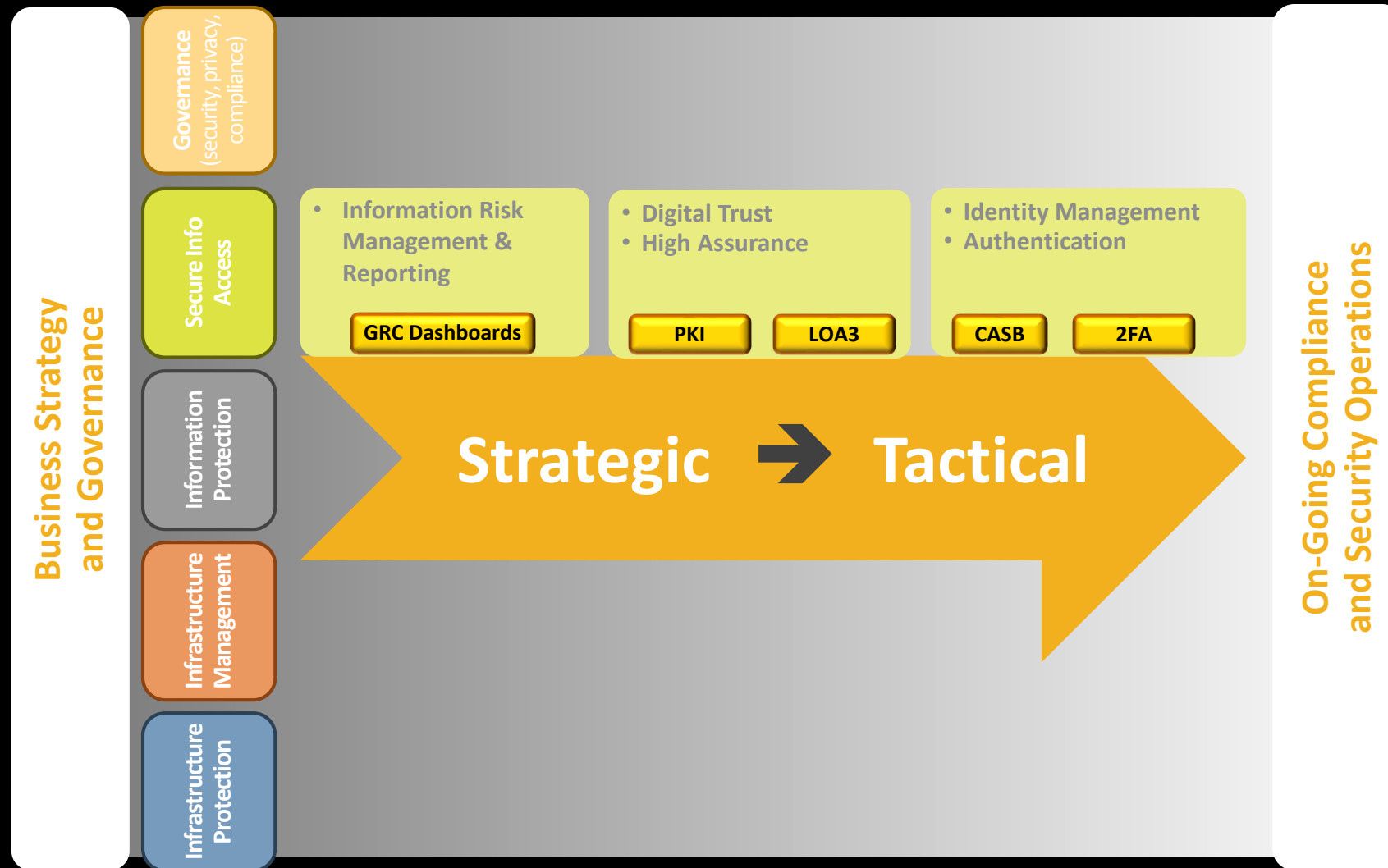
## Continuous skills development for Security Teams



- Fully managed SaaS and Platform-as-a-Service offering with global coverage
- Comprehensive scoring and reporting functionality
- Over 600 hours of live system challenge scenarios, covering different industry verticals
- Over 7,000+ participants in 30+ countries
- Scenarios designed for different levels of difficulty
- Exercises can be run 1 day monthly, quarterly or yearly

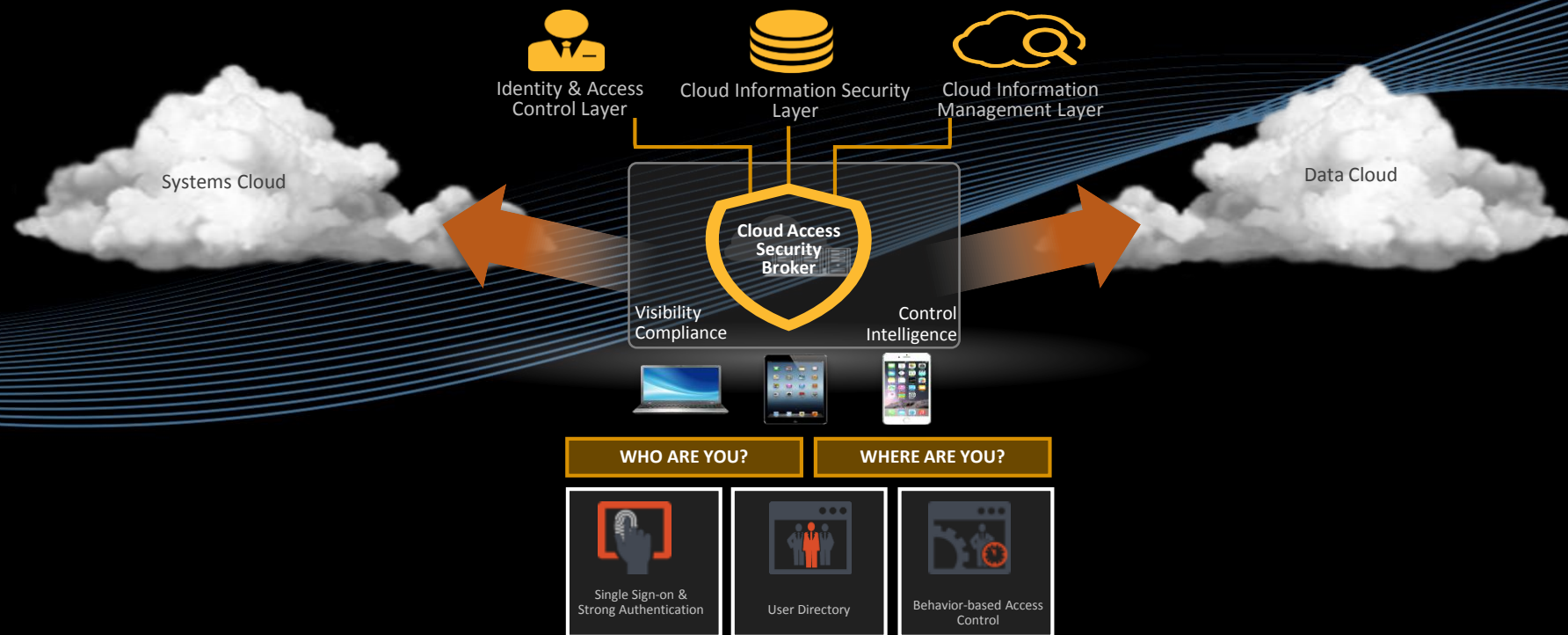
# A Mature Compliance and Security Model

## Business Strategy and Governance driving Security Operations



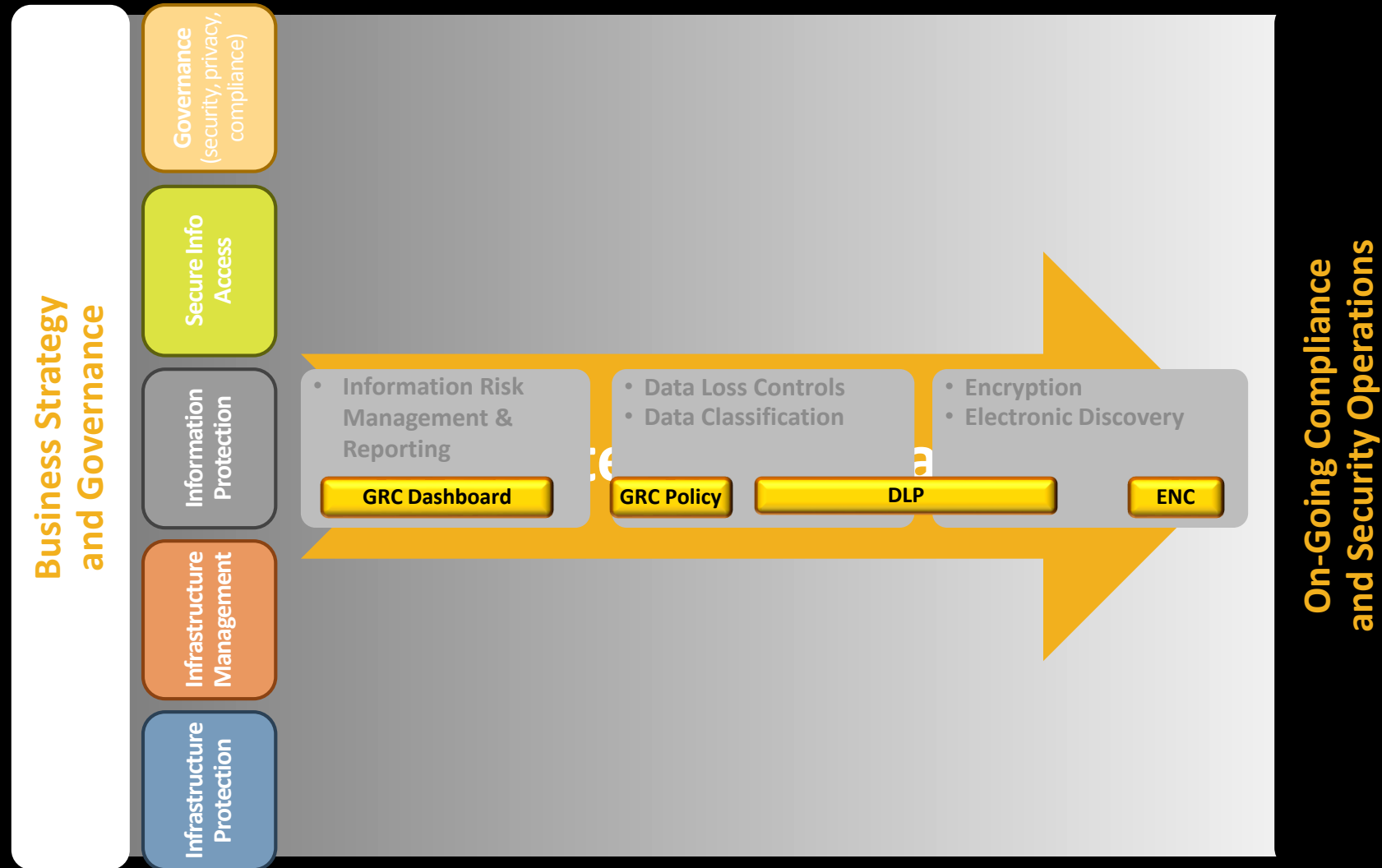


# Use Case Example: Secure Information Access

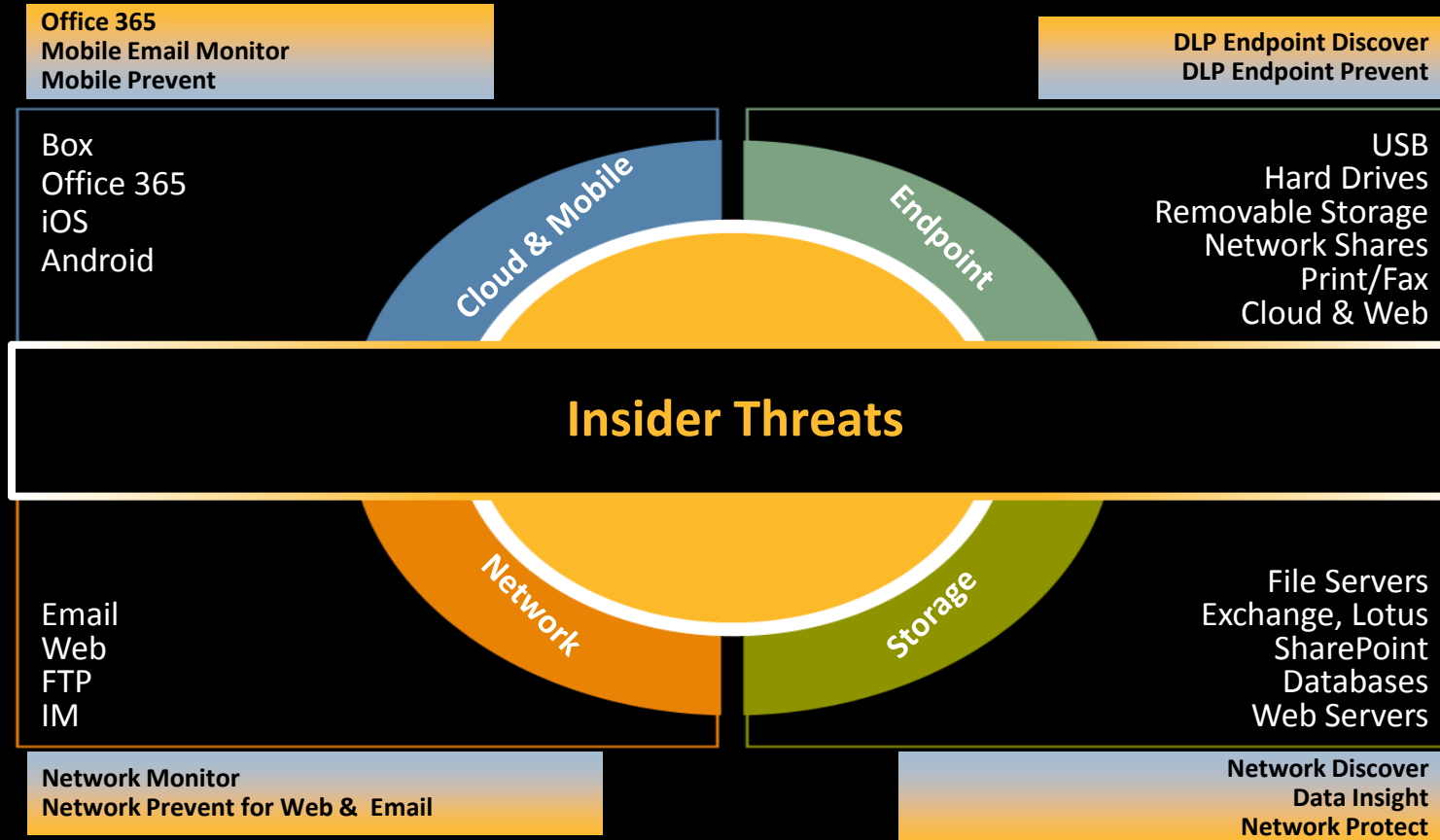


# A Mature Compliance and Security Model

## Business Strategy and Governance driving Security Operations



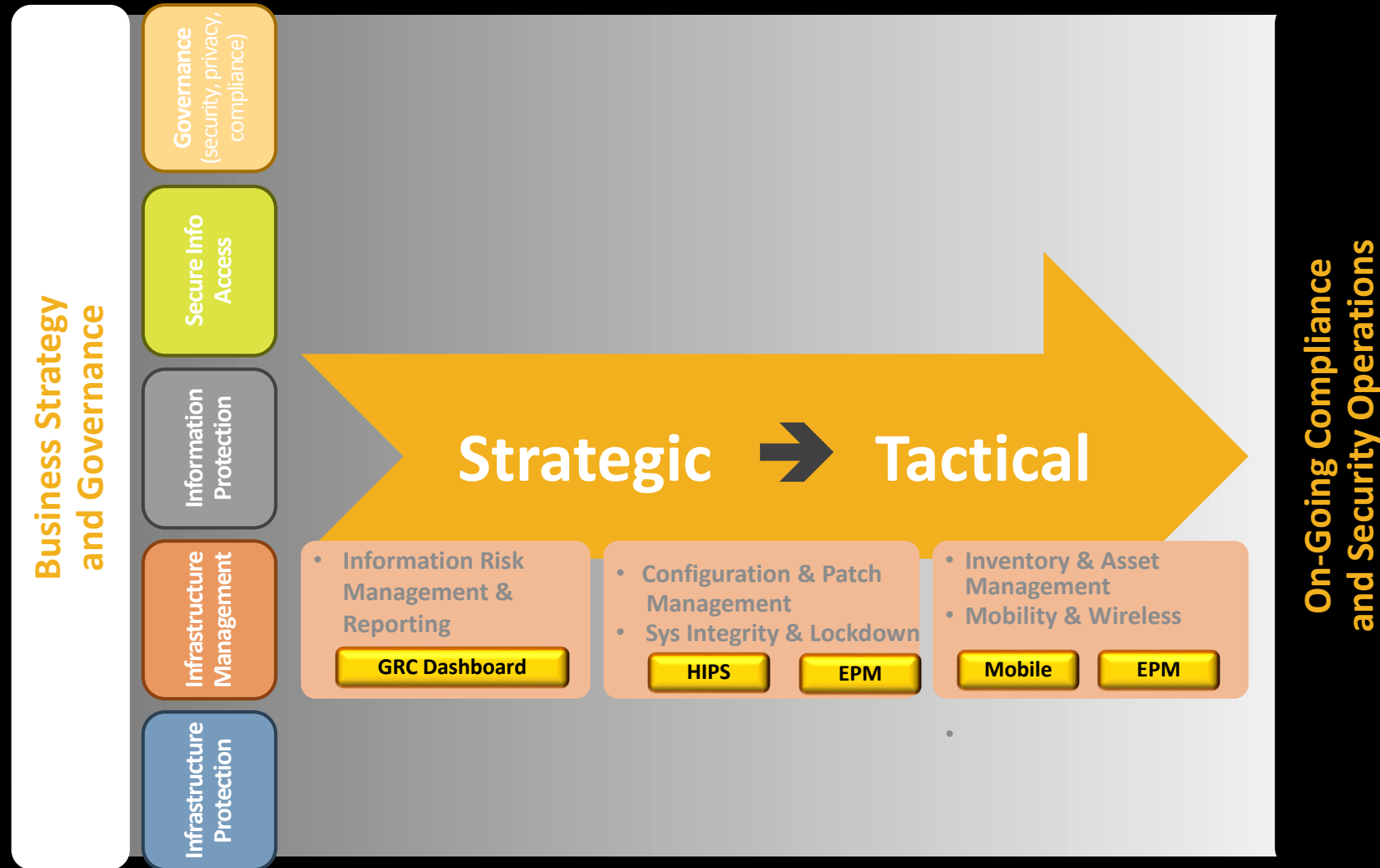
# Use Case : Information Protection



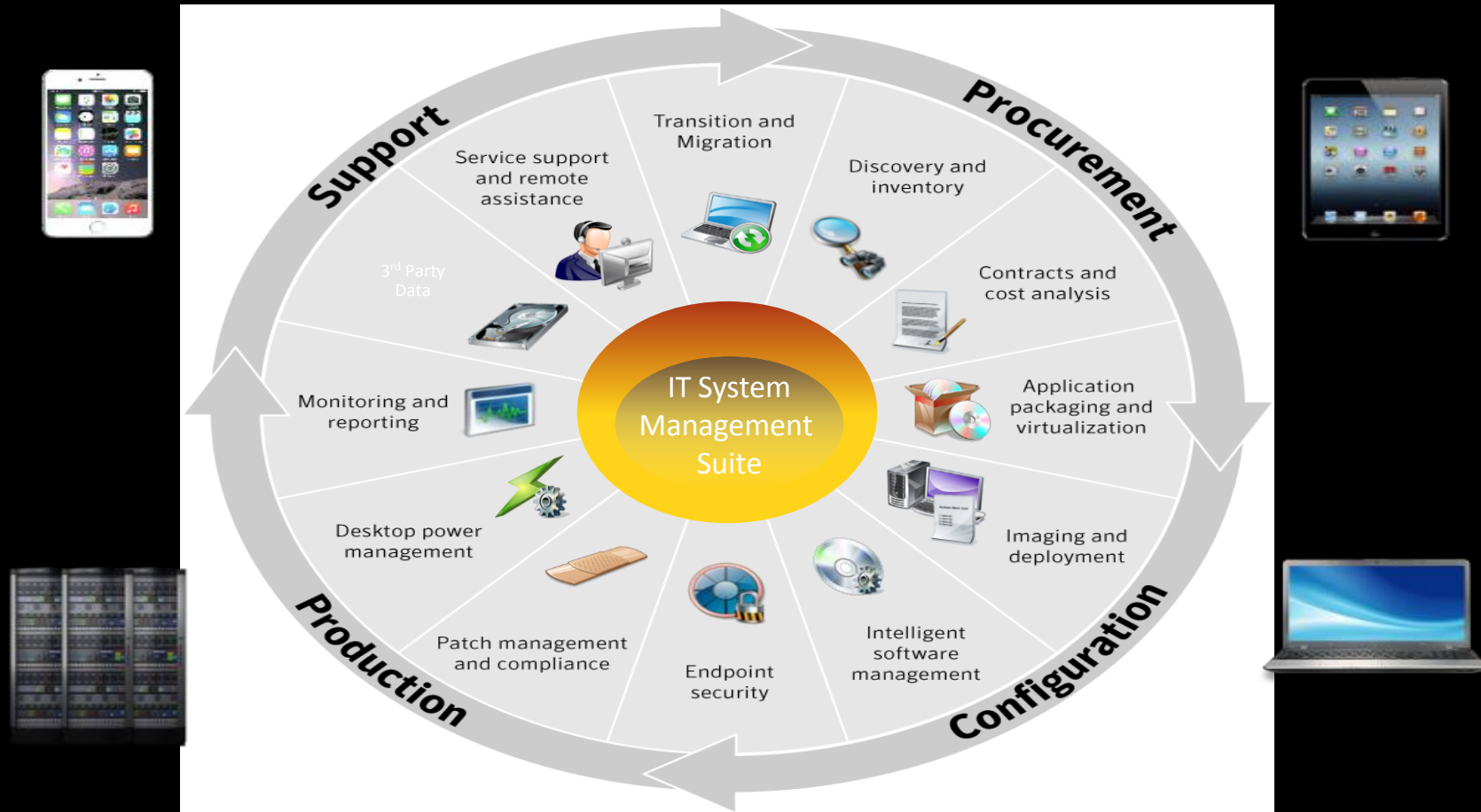


# A Mature Compliance and Security Model

## Business Strategy and Governance driving Security Operations

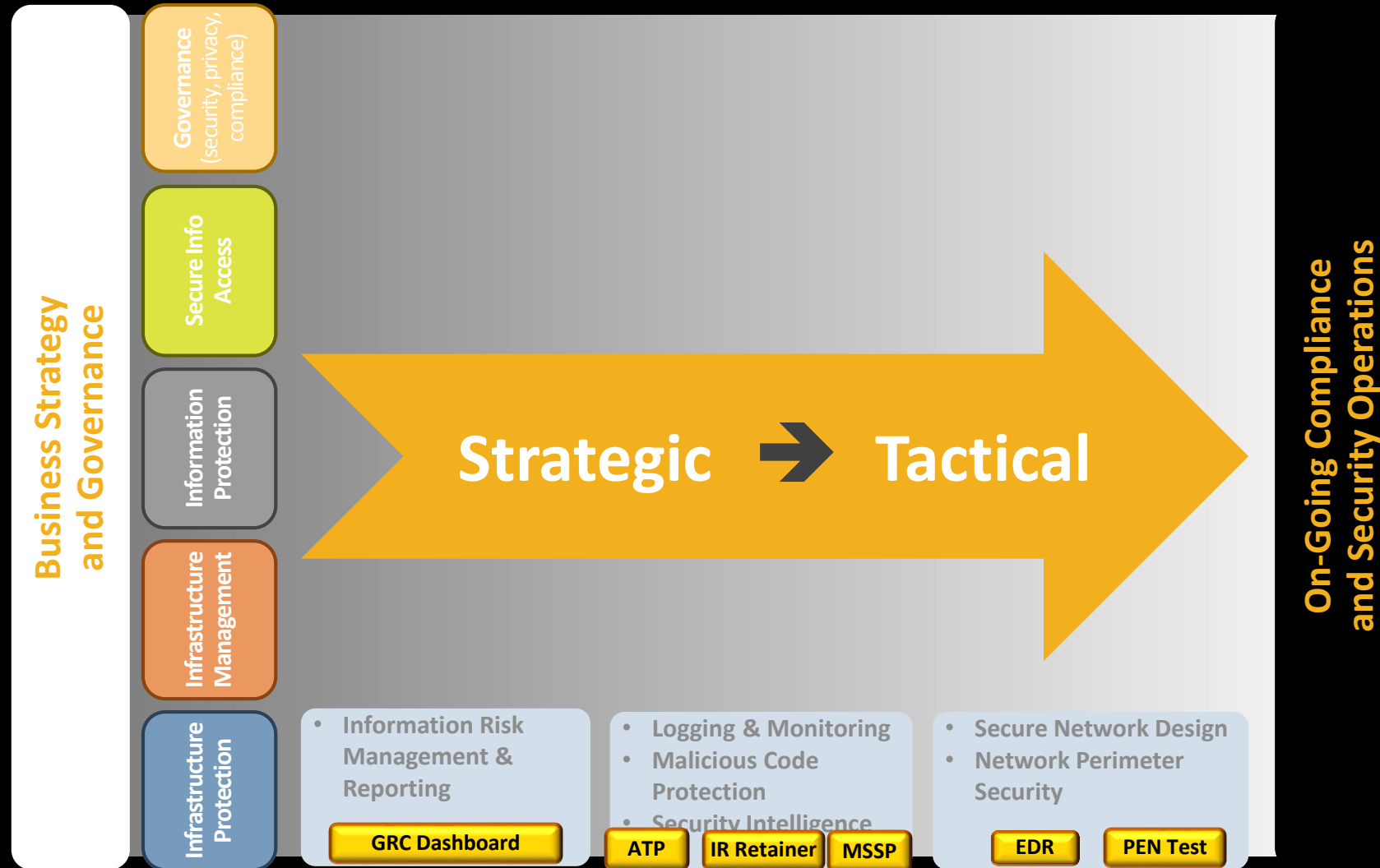


# Use Case Example: Infrastructure Management



# A Mature Compliance and Security Model

## Business Strategy and Governance driving Security Operations

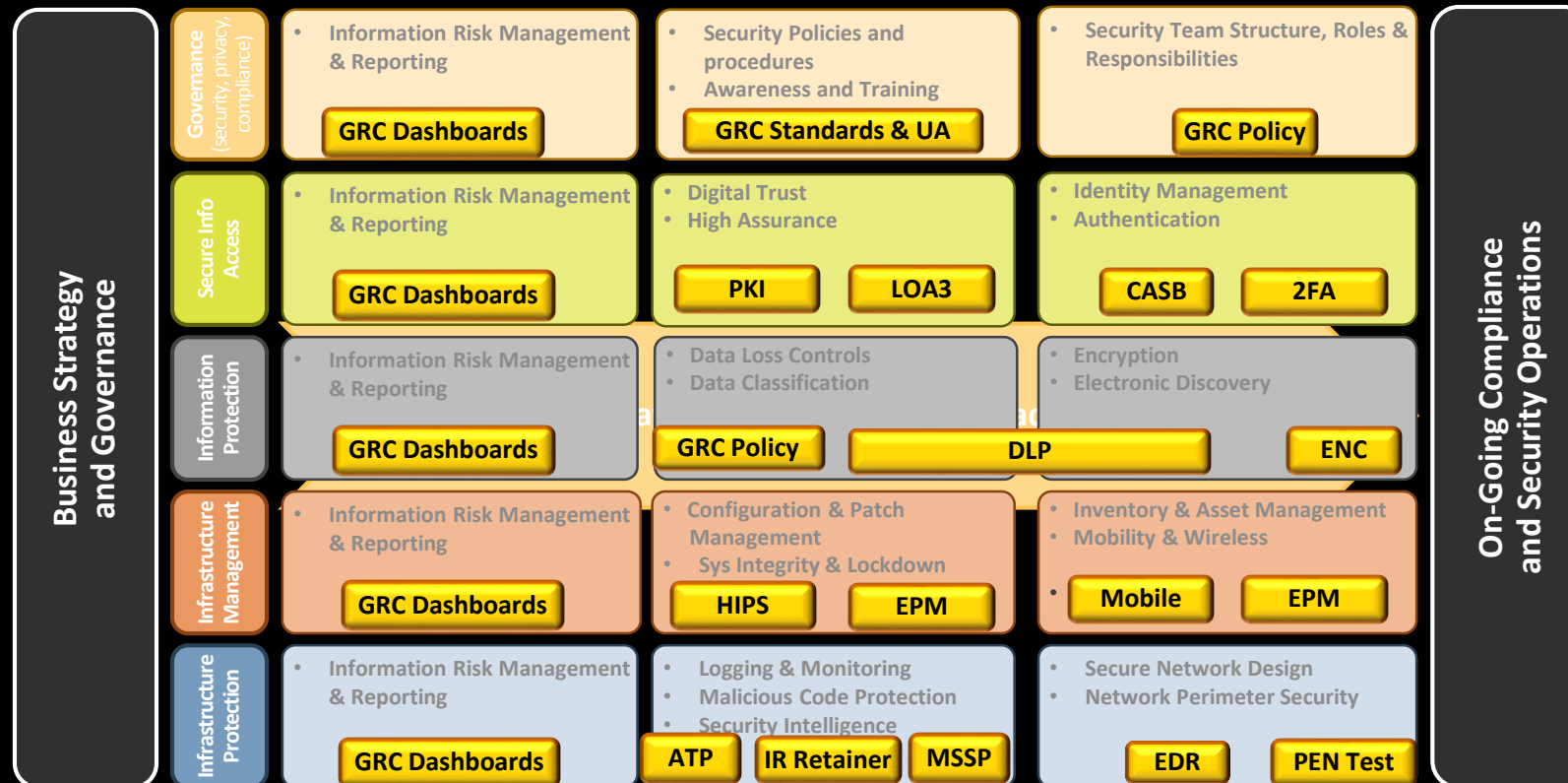


# Use Case Example: Infrastructure Protection & Security



# ENTERPRISE TOOLKIT: A Mature Compliance and Security Model

## Business Strategy and Governance driving Security Operations





# WHERE TO START: CYBER SECURITY FRAMEWORK

## Improving Critical Infrastructure Cybersecurity

Executive Order 13636

February 2013



“It is the policy of the United States to enhance the security and resilience of the Nation’s critical infrastructure and to maintain a **cyber environment** that encourages efficiency, innovation, and economic prosperity while promoting safety, security, business confidentiality, privacy, and civil liberties.”



# FUNCTIONS: HIGH-LEVEL GOALS

Functions		
ID	Identify	Develop the <b>organizational understanding</b> to manage cybersecurity risk to systems, assets, data, and capabilities
PR	Protect	Develop and implement the <b>appropriate safeguards</b> to ensure delivery of critical infrastructure services
DE	Detect	Develop and implement the appropriate activities to <b>identify the occurrence</b> of a cybersecurity event
RS	Respond	Develop and implement the appropriate activities to <b>take action</b> regarding a <b>detected</b> cybersecurity event
RC	Recover	Develop and implement the appropriate activities to <b>maintain plans for resilience</b> and to <b>restore any capabilities or services</b>



# CATEGORIES: EXAMPLE OF SPECIFIC ACTIVITIES

Function	Categories		
Identify (ID)	ID.AM	Asset Management (AM)	The data, personnel, devices, systems, and facilities that enable the organization to achieve business purposes are <b>identified</b> and <b>managed</b> consistent with their <b>relative importance</b> to business objectives and the organization's risk strategy.
	ID.BE	Business Environment (BE)	The organization's <b>mission, objectives, stakeholders</b> , and <b>activities</b> are understood and prioritized; this information is used to inform cybersecurity roles, responsibilities, and risk management decisions.
	ID.GV	Governance (GV)	The <b>policies, procedures</b> , and <b>processes</b> to manage and monitor the organization's regulatory, legal, risk, environmental, and operational requirements are understood and inform the management of cyber risk.
	ID.RA	Risk Assessment (RA)	The organization <b>understands the cybersecurity risk</b> to organizational operations (including mission, functions, image, or reputation), organizational assets, and individuals.
	ID.RM	Risk Management Strategy (RM)	The organization's priorities, constraints, risk tolerances, and assumptions are established and used to <b>support operational risk decisions</b> .



# UNDERSTAND YOUR MATURITY: SELF ASSESSMENT LED

## IDENTIFY

**ID.BE**  
Organization

**ID.AM**  
Asset Mgt.

**ID.RA**  
Risk Assessment

**ID.RM**  
Risk Strategy Mgt

**ID.GV**  
Governance

## PROTECT

**PR.AT**  
Awareness Training

**PR.AC**  
Access Control

**PR.DS**  
Data Security

**PR.IP**  
Info Processes &  
Procedures

## DETECT

**DE.AE**  
Anomalies & Events

**DE.CM**  
Continuous Monitoring

**DE.DP**  
Detection Processes

## RESPOND

**RS.RP**  
Response Planning

**RS.CO**  
Response Communications

**RS.AN**  
Response Analysis

**RS.MI**  
Response Mitigation

**RS.IM**  
Response Improvements

## RECOVER

**RC.RP**  
Recovery Planning

**RC.IM**  
Recovery Improvements

**RC.CO**  
Recovery Communications

Not At All

Planned

Partially

Mostly

In Place




Optimized



# Communication Template:

## EXECUTIVE VIEW/REPORTING - RISK MANAGEMENT

Security Risk Posture for Cyber Risks

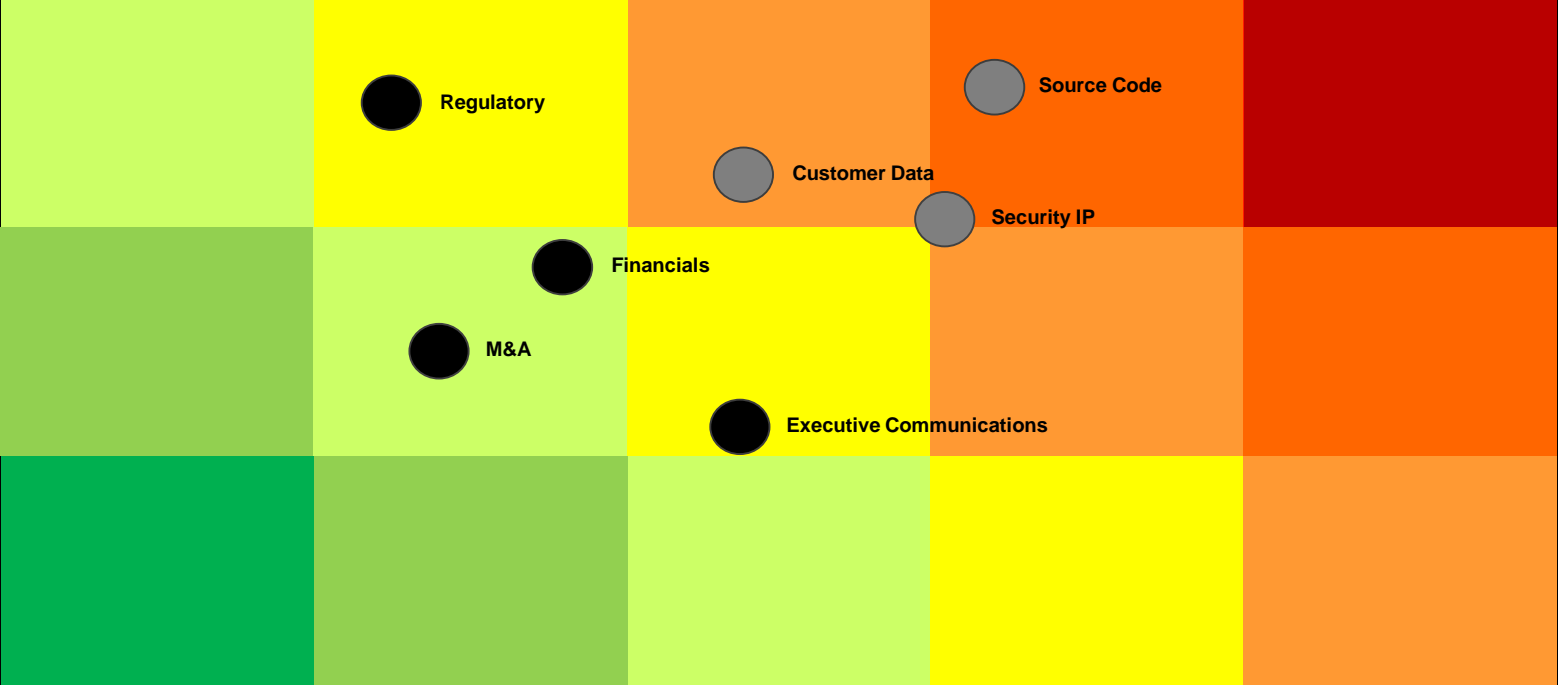
Asset	Risk	Control Posture	Why are we at risk?	What are we doing about it?
Network (Infrastructure)	HIGH		<ul style="list-style-type: none"><li>Comes from your threat reports</li></ul>	<ul style="list-style-type: none"><li>Implementing consistent security practices and governance</li></ul>
Web based Application	MED	 		
System (OS)	LOW			








# Communication Template: EXECUTIVE VIEW/REPORTING - PRIORITIES

Security Risk Posture for Cyber Risks



# Communication Template:

## EXECUTIVE VIEW/REPORTING - ACCOMPLISHMENTS






			Maturity Model					
			0	1	2	3	4	5
			Conceptual	Defined	Operational	Managed	Quantifiably Managed	Optimizing
Cyber	Accomplishments		Risks		Status			
	 <ul style="list-style-type: none"><li>Example: Incident Response</li><li>Awareness and Phishing Training</li></ul>		<ul style="list-style-type: none"><li>Infrastructure Breach</li></ul>		Managed (3.0)			
	Physical							
	 <ul style="list-style-type: none"><li>Employee Health/Safety Program</li></ul>		<ul style="list-style-type: none"><li>Executive Protective Services</li></ul>		Operational (2.5)			
BC/DR								
	 <ul style="list-style-type: none"><li>Business Impact Analysis</li></ul>		<ul style="list-style-type: none"><li>DR Plan Execution over next 3 quarters</li></ul>		Defined (1.5)			



# Communication Template:

## EXECUTIVE VIEW/REPORTING - DATA CLASSIFICATION

Security Risk Posture for Cyber Risks

Actor	Motivations	Assets	Who are they?	Likelihood of Attack
 Nation State	<ul style="list-style-type: none"> <li>Economic, political, and/or military advantage</li> </ul>	<ul style="list-style-type: none"> <li>IP (source code)</li> <li>Certificates (Trust Services)</li> <li>Infrastructure</li> </ul>	<ul style="list-style-type: none"> <li>China</li> <li>Russia</li> <li>N. Korea</li> <li>Other 'combative' nations</li> </ul>	High, Med or Low
 Org. Crime	<ul style="list-style-type: none"> <li>Immediate financial gain</li> <li>Collect info for future financial gains</li> <li>Identity theft</li> </ul>	<ul style="list-style-type: none"> <li>IP (source code)</li> <li>Certificates (Trust Services)</li> <li>Infrastructure</li> <li>Customer Data</li> <li>Operational information</li> </ul>	<ul style="list-style-type: none"> <li>Multi-skilled, multifaceted virtual criminal networks primarily operated out our eastern Europe and Asia</li> <li>Sometime in partnership or cooperation with nation states</li> </ul>	High, Med or Low
 Hacktivist	<ul style="list-style-type: none"> <li>Impact brand</li> <li>Expose IP</li> <li>Further agenda</li> </ul>	<ul style="list-style-type: none"> <li>IP (source code)</li> <li>Infrastructure</li> <li>Brand</li> </ul>	<ul style="list-style-type: none"> <li>Anonymous</li> <li>Syrian Electronic Army (SEA)</li> <li>Electronic Cyber Army (ECA)</li> </ul>	High, Med or Low
 Insider	<ul style="list-style-type: none"> <li>Personal gain</li> <li>Code reuse</li> <li>IP exposure</li> <li>Financial gain</li> </ul>	<ul style="list-style-type: none"> <li>IP (source code)</li> <li>Brand</li> <li>Operational information</li> <li>Customer Data</li> </ul>	<ul style="list-style-type: none"> <li>Fraud committed by managers consistently causes more actual damage (\$200,105 on average)</li> <li>On average, fraud activity starts 5 years after hiring</li> </ul>	High, Med or Low
 Competitor	<ul style="list-style-type: none"> <li>Roadmap discovery</li> <li>Product releases</li> <li>Market share dilution</li> <li>Customer registries</li> </ul>	<ul style="list-style-type: none"> <li>IP (source code)</li> <li>Brand</li> <li>Operational information</li> </ul>	<ul style="list-style-type: none"> <li>No known competitive adversaries</li> </ul>	High, Med or Low



# Communication Template: EXECUTIVE VIEW/REPORTING - STRATEGIC FRAMEWORK Security Risk Posture for Cyber Risks

V

**Vision:**

A 5 plus year strategic horizon; Communicates a team's shared view of success

S

**Strategy:**

The innovative customer value proposition that must be realized to achieve the vision;  
Important decisions for where and how to apply resources to accomplish the vision;  
The new strategic priorities

E

**Execution:**

What must be executed each year to realize each strategic priority;  
Outlines critical initiatives, programs, or actions that support each strategy

M

**Metrics:**

Shows how the team measures success and agrees to be held accountable to the execution plan





THANK YOU!