

Key capabilities of today's Cyber Bounty Hunter

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THE DOG





CYBER

WARRIOR

Information Technology World

EfenDi 2007
Cyber-Warrior TIM

The Cyber Skills Gap

“ By 2020, security industry will be shortage of millions of information security professionals, with this shortage interestingly cited by half of cyber-security staff as a key reason for data breaches (48%). ”

-(ISC)²

TODAY'S THREAT LANDSCAPE IS INCREASINGLY MORE CHALLENGING

GENERAL BREACH AND CYBER-THREAT TRENDS



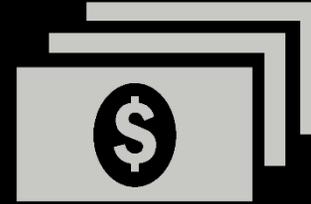
429M

Records comprised



400M

Unique malware



\$158

Cost per record



8.8M

Ransomware



EDUCATION INSTITUTIONS ARE BREAKING RECORDS IN DATA BREACHES



300 000

Student, Faculty and Staff records compromised



200 000

Student, Faculty and Staff record exposed



300 000

Student, Faculty and Staff records hacked



146 000

Student, Faculty and Staff record exposed

THESE KEY TRENDS POSE SECURITY CHALLENGES EDU ALREADY FACES TODAY

Top 7 Education Security Challenges

48%

of incidents involved a malicious or criminal attack

25%

caused by negligent employees or contractors

27%

involve system glitches

1 Phishing and Ransomware

2 Cloud Security

3 Identity and access Management/P2P

4 Governance over data security

5 Unsecure personal devices

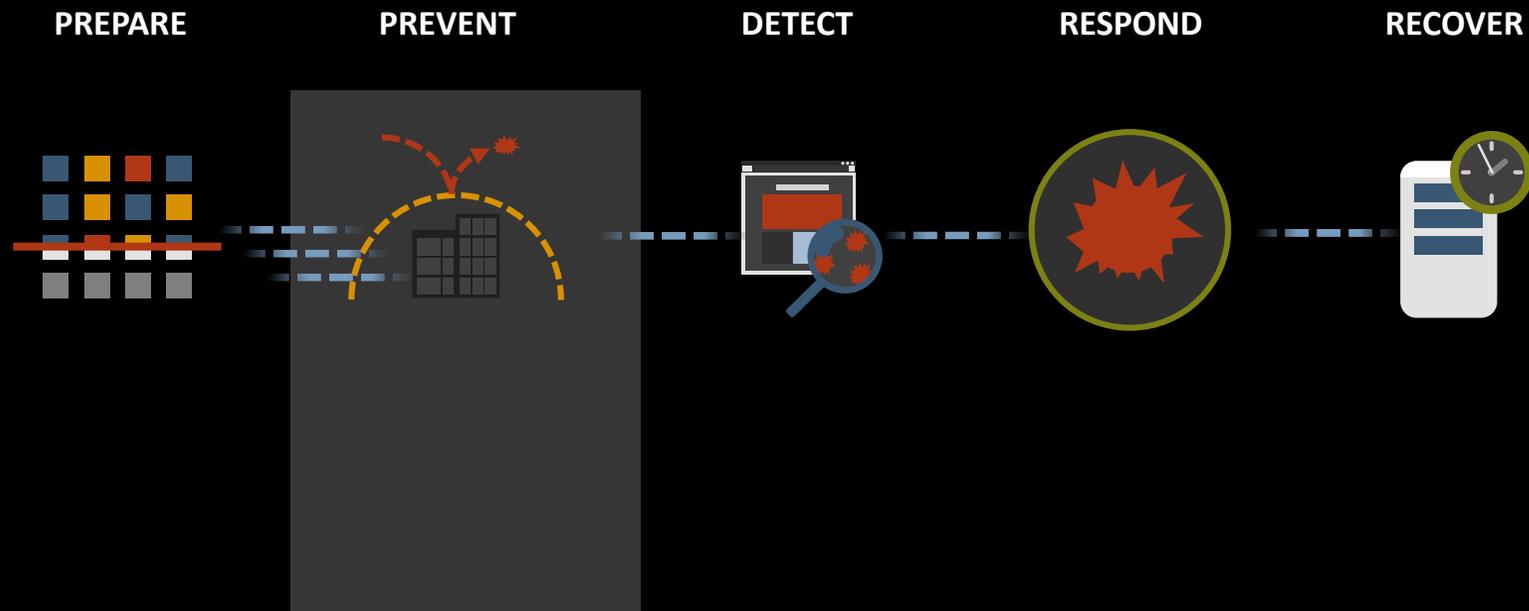
6 Social Network Targeting

7 Next-Gen security platform

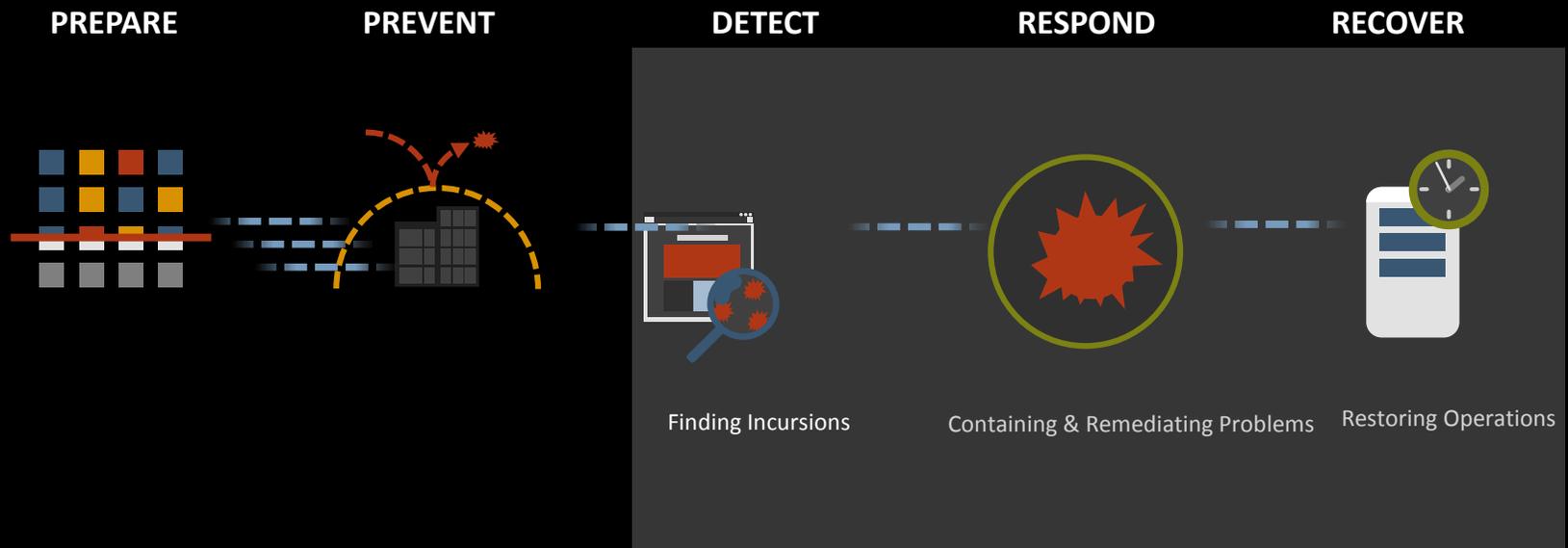
Source: 2016 Ponemon Institute Research Report
Verizon 2016 Data Breach Investigation Report



CAN YOU STOP ALL THREATS?



DETECTING, RESPONDING & RECOVERING IS THE KEY!



ENTERPRISE TOOLKIT

1	Planning & Strategy
2	Stakeholder Requirement
3	Technologies / Security Controls
4	Communicate Risk in Business Terms



What are you measuring against?

KRIs – Key Risk Indicators

MTTR – Mean Time To Resolution

MTBI – Mean Time Between Incidents

Actionable Intelligence

IOCs – Indicator of Compromise

UBA – User Behavioral Analytics



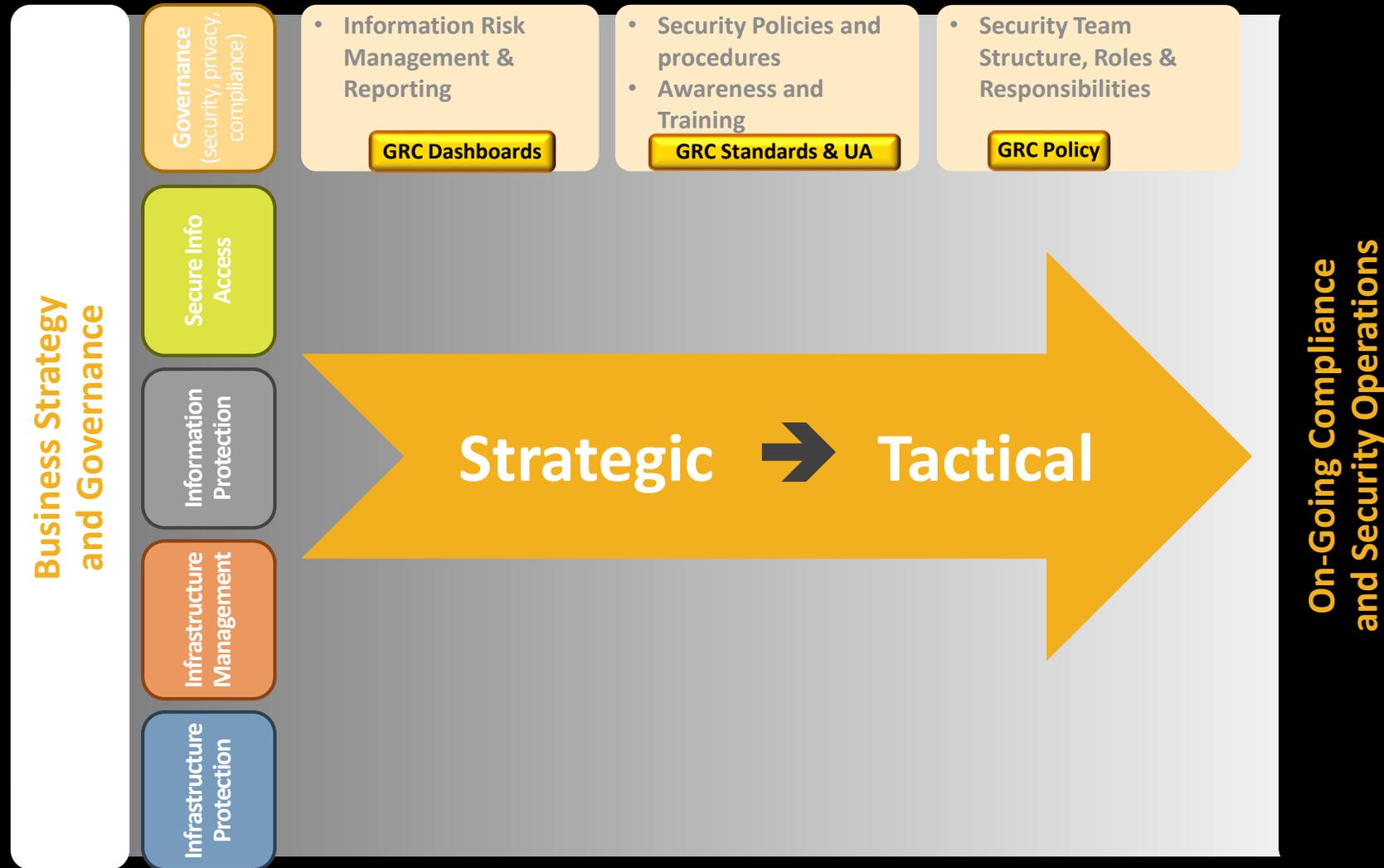
Five Key Principles Security

	<i>Key Capabilities</i>	<i>Technologies</i>
 <p>Governance (security, privacy, compliance)</p>	<ul style="list-style-type: none"> • Information Governance • Management Dashboard • Risk Mgmt. & Compliance • Audit & Reporting 	<p>GRC</p> <ul style="list-style-type: none"> • Policy Management • Standards Management • Vendor Management
 <p>Secure Information Access</p>	<ul style="list-style-type: none"> • ID Mgmt. & Protection • Authentication • Access Management • Usage & Activity 	<p>Trust Services</p> <ul style="list-style-type: none"> • Two factor & MPKI • Assurance Authentication (LOA3) • Cloud Gateway
 <p>Information Protection</p>	<ul style="list-style-type: none"> • Cloud • Endpoint & Mobile • Email & Messaging • Storage 	<p>Data Protection</p> <ul style="list-style-type: none"> • Data Loss Prevention • Data Classification • Encryption
 <p>Infrastructure Management</p>	<ul style="list-style-type: none"> • Inventory • Deployment & Patching • Asset Management • Contracts & Licenses 	<p>Operational Management</p> <ul style="list-style-type: none"> • IT System Management • Asset & Deployment • Workspace Streaming
 <p>Infrastructure Protection & Security</p>	<ul style="list-style-type: none"> • Security Management • Infrastructure Protection • Threat Intelligence • Security Analytics 	<p>Advance Threat Protection & Cyber Security Services</p> <ul style="list-style-type: none"> • Gateway (ATP, email & web) • Endpoint w/ EDR • MSS, IR & Cyber-Simulation

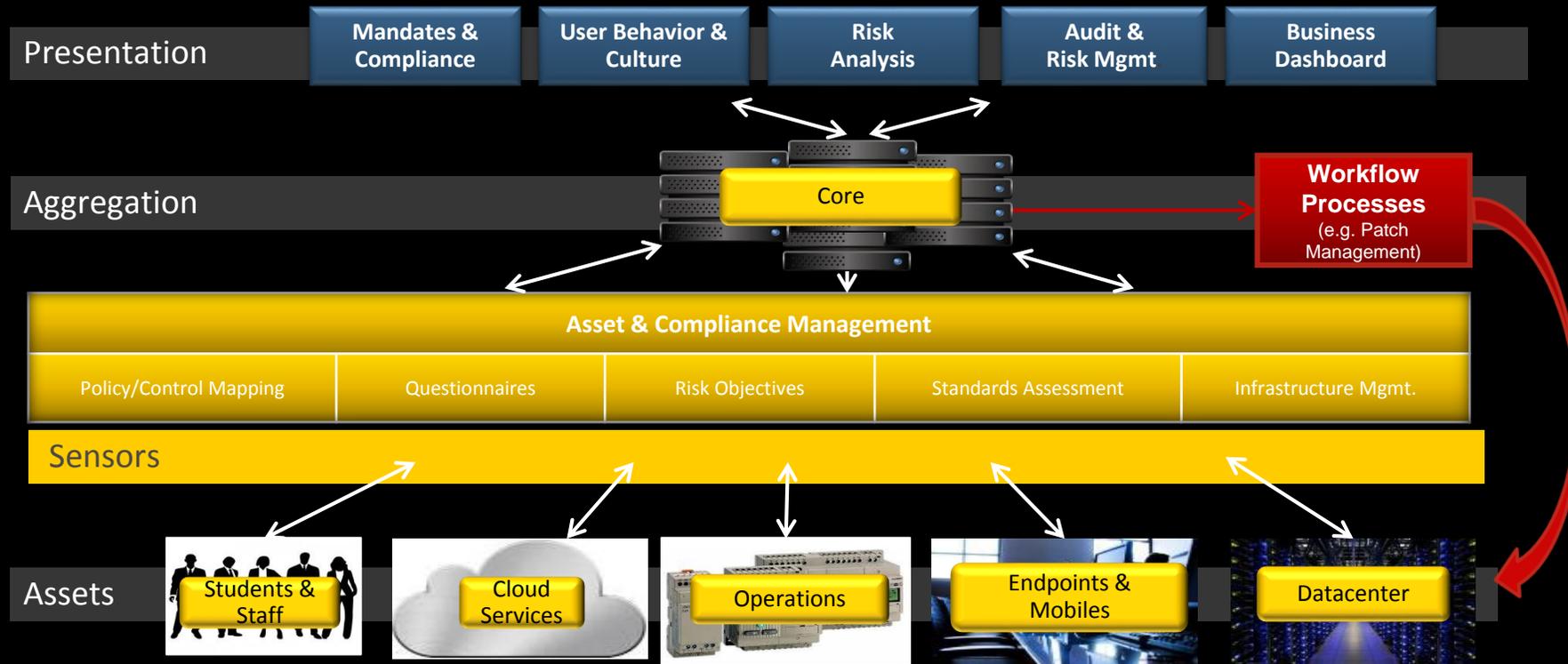


ENTERPRISE TOOLKIT: A Mature Compliance and Security Model

Business Strategy and Governance driving Security Operations



Use Case: EDU Governance & Compliance Strategy



Security Awareness

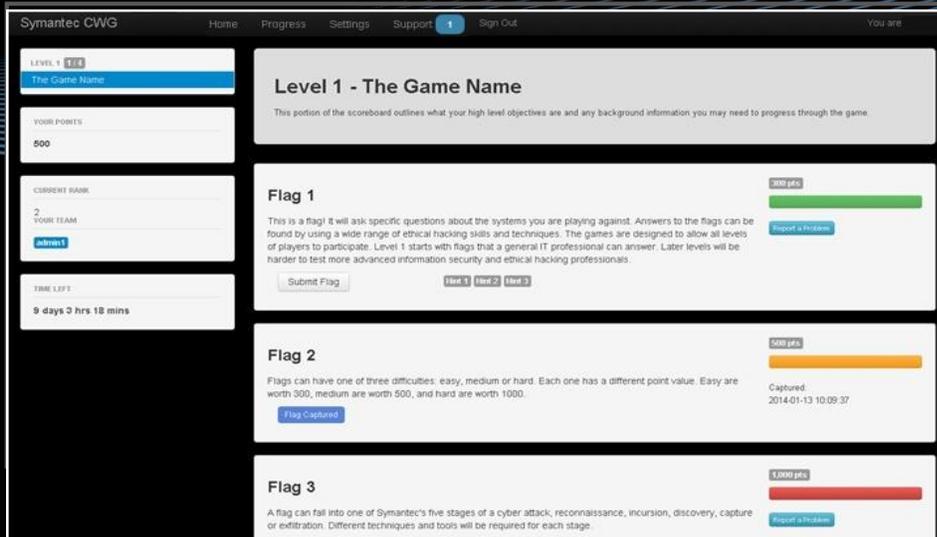
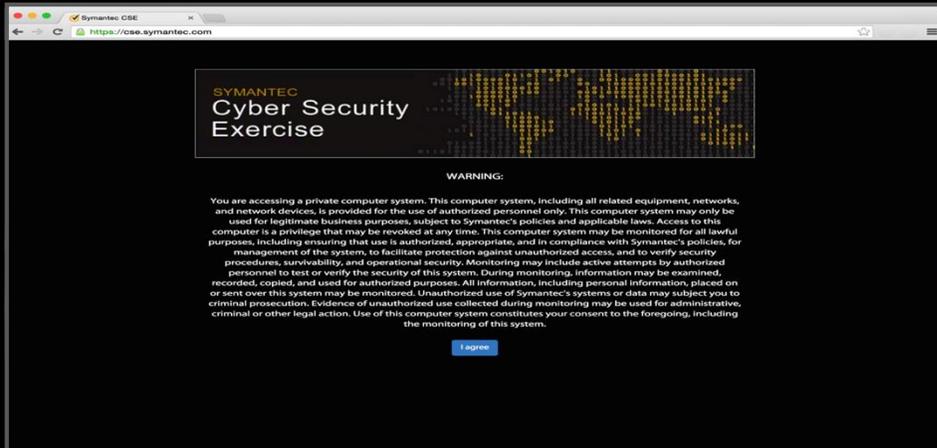
Create campus-wide security literacy



- Role-based training approach
- Engaging and relevant topics
- Meet compliance mandates
- Regular content refresh
- Unique quizzing methodology

Cyber Security Exercise

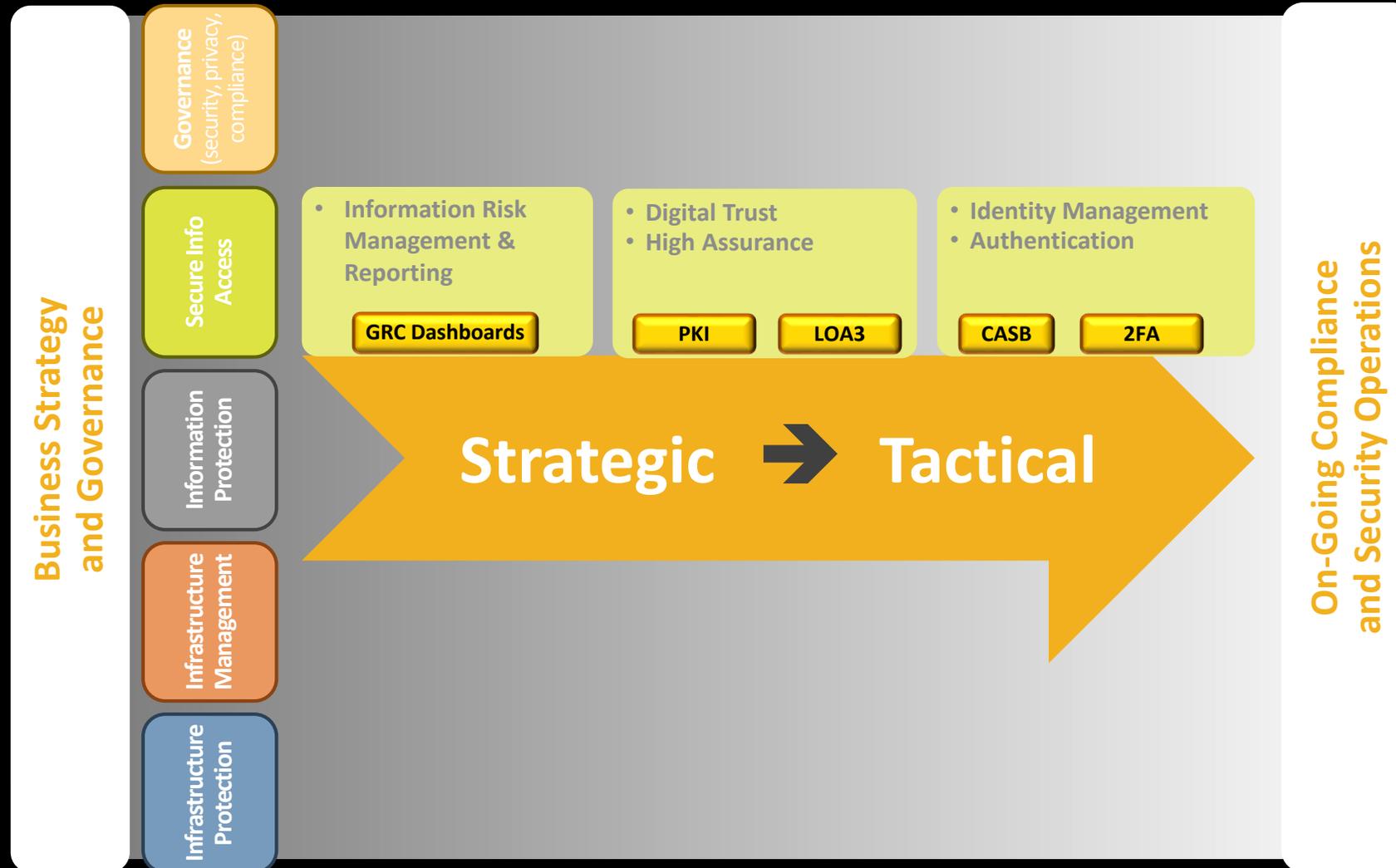
Continuous skills development for Security Teams



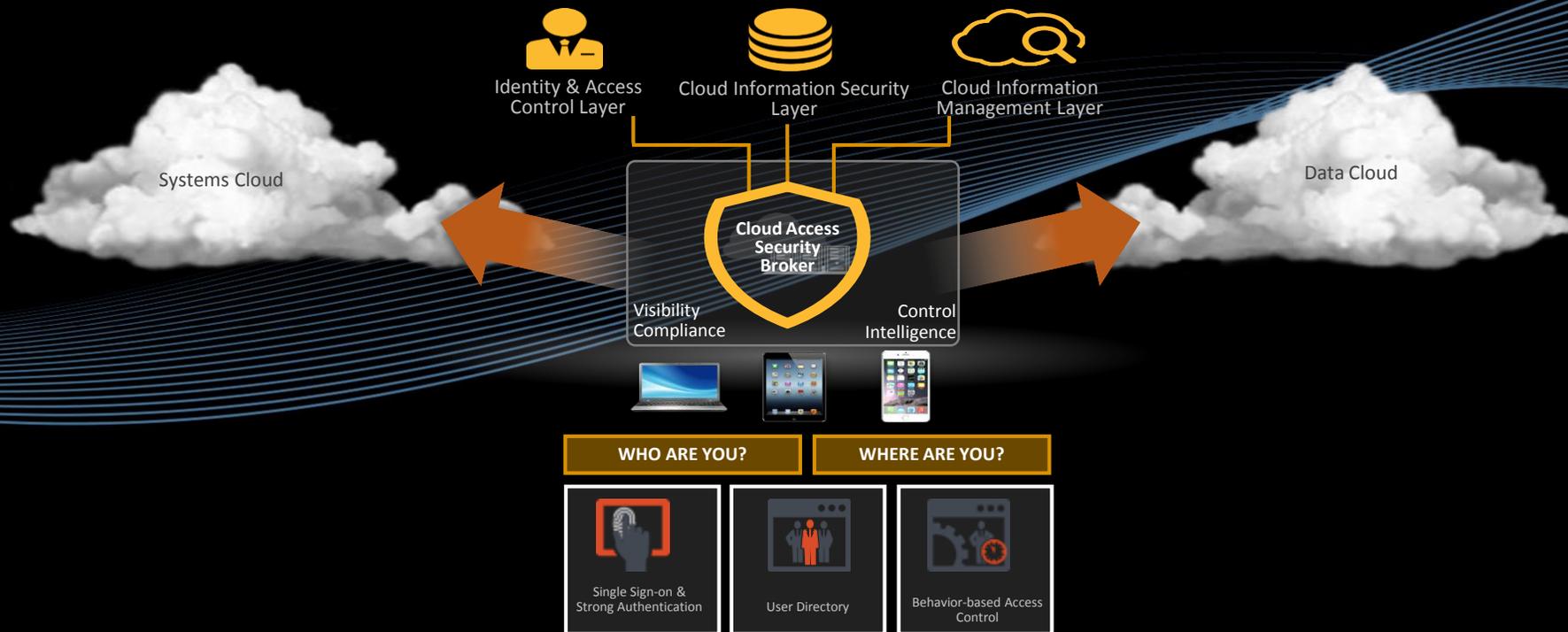
- Fully managed SaaS and Platform-as-a-Service offering with global coverage
- Comprehensive scoring and reporting functionality
- Over 600 hours of live system challenge scenarios, covering different industry verticals
- Over 7,000+ participants in 30+ countries
- Scenarios designed for different levels of difficulty
- Exercises can be run 1 day monthly, quarterly or yearly

A Mature Compliance and Security Model

Business Strategy and Governance driving Security Operations

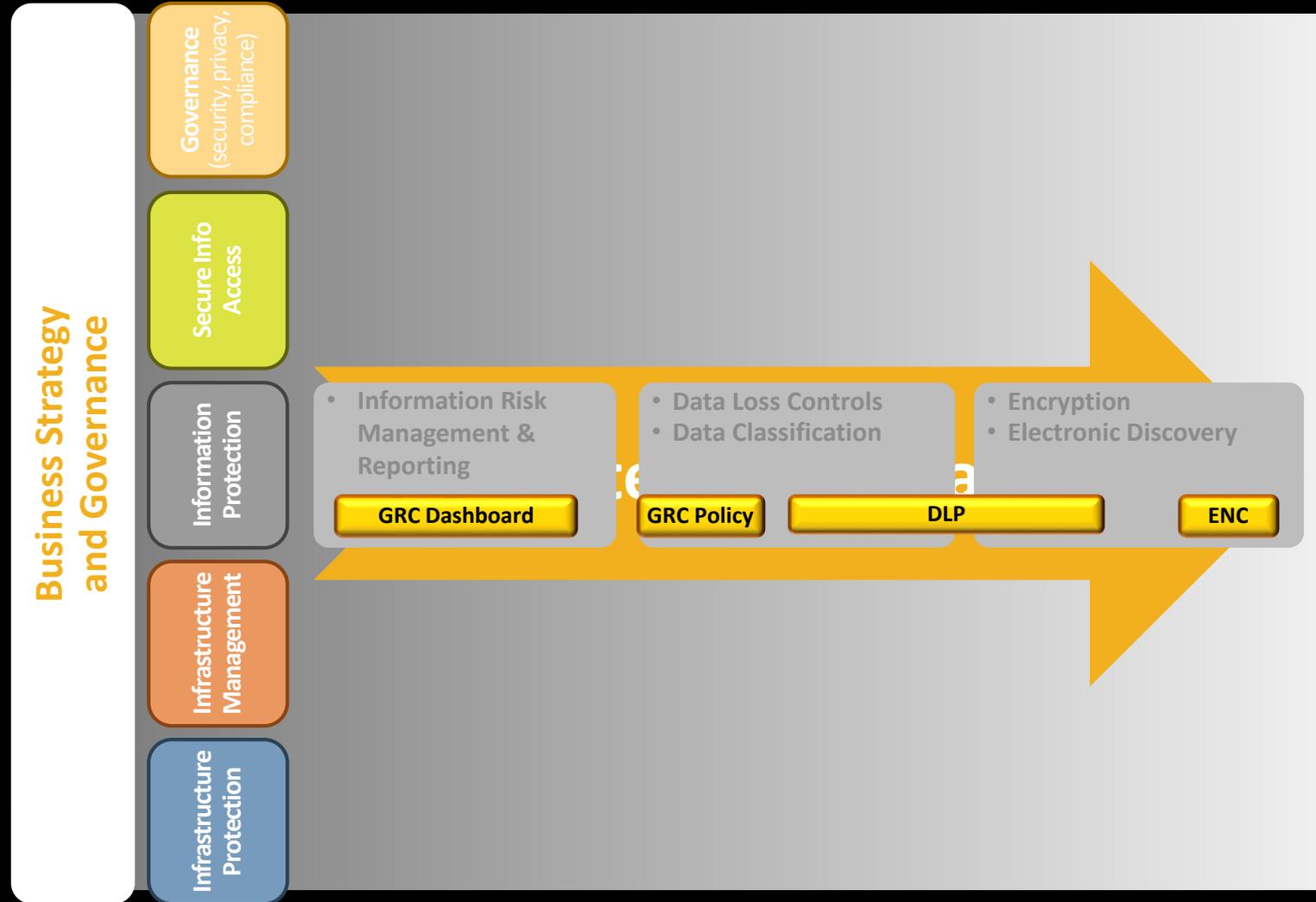


Use Case Example: Secure Information Access



A Mature Compliance and Security Model

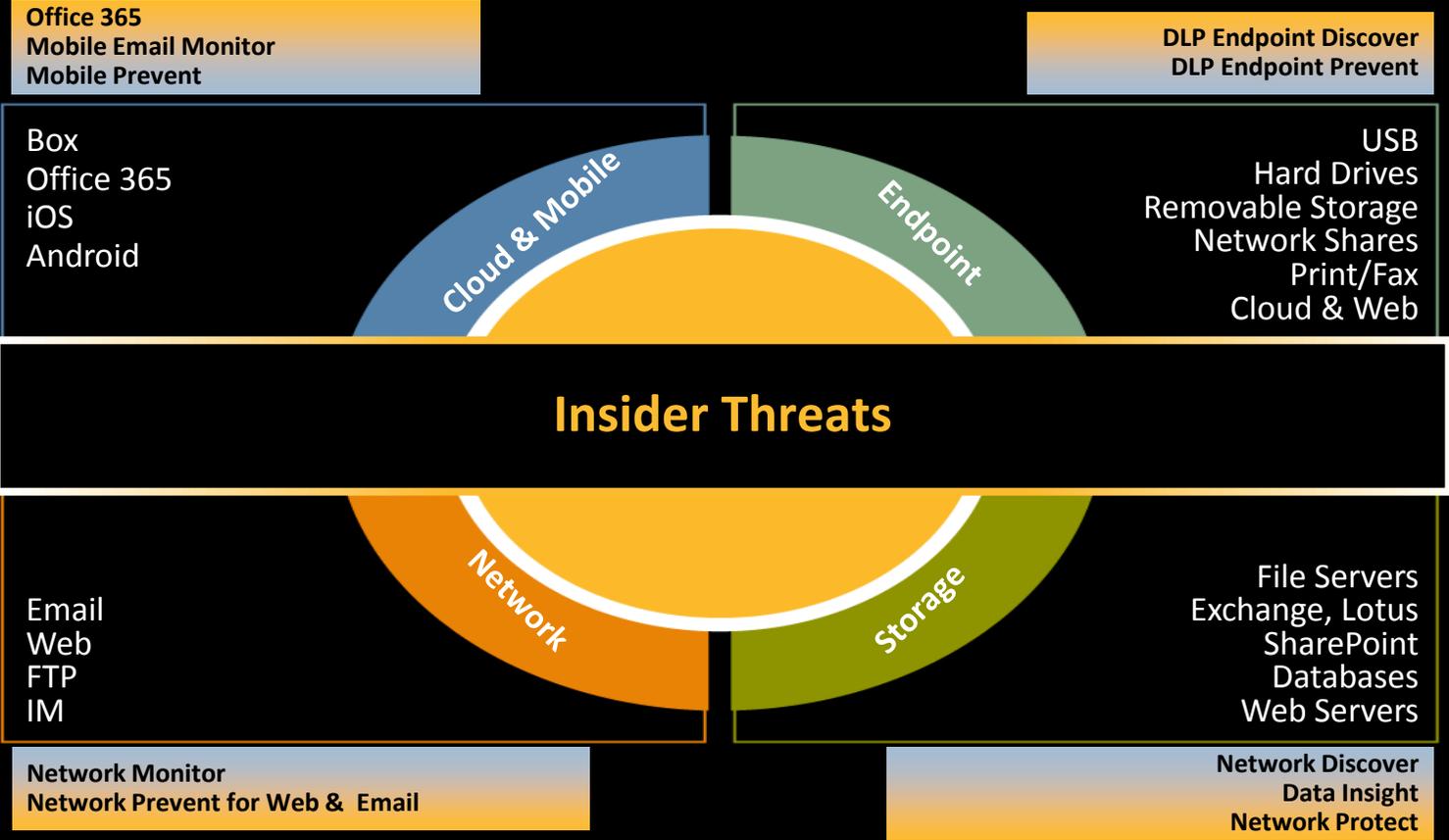
Business Strategy and Governance driving Security Operations



On-Going Compliance and Security Operations

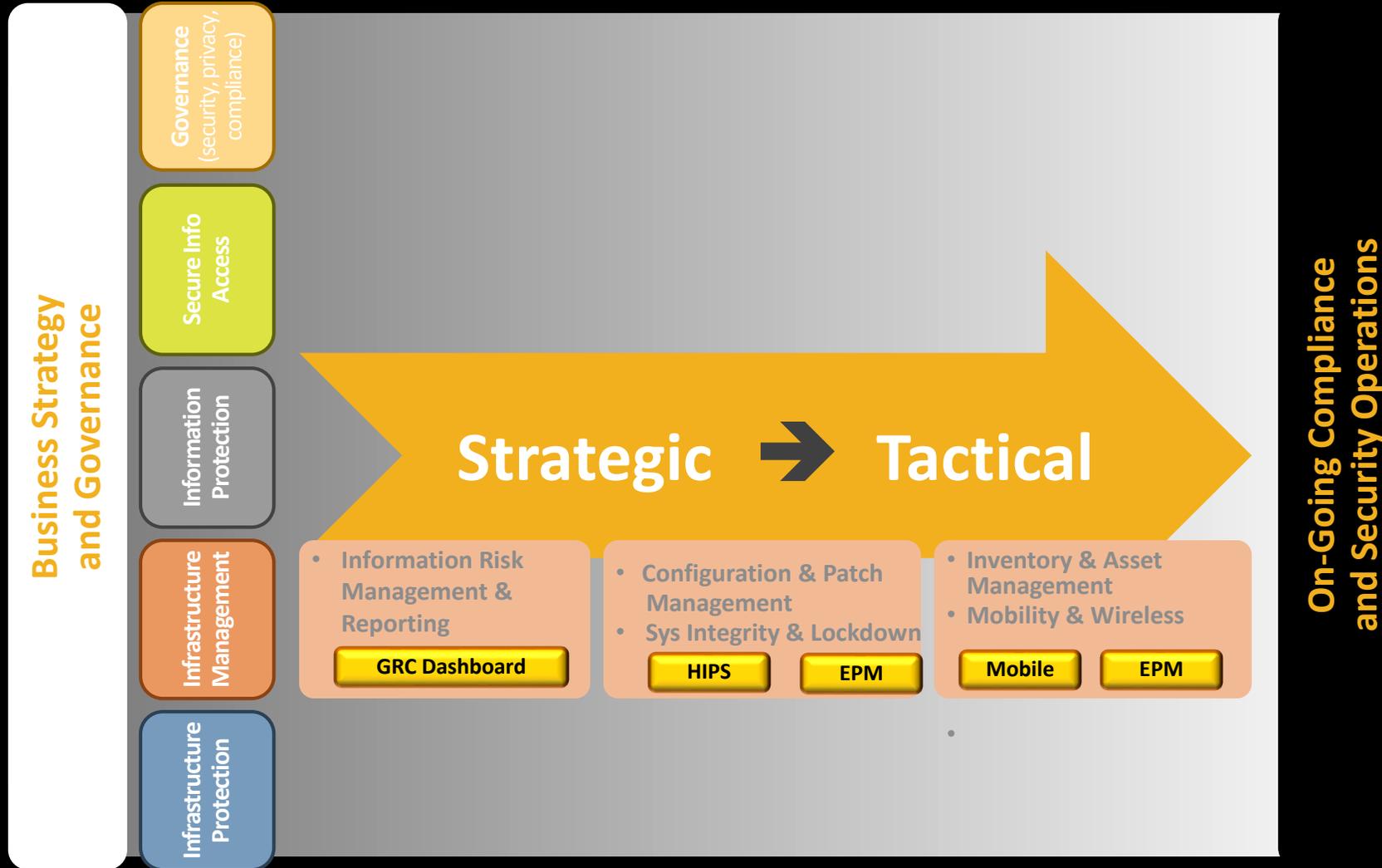


Use Case : Information Protection

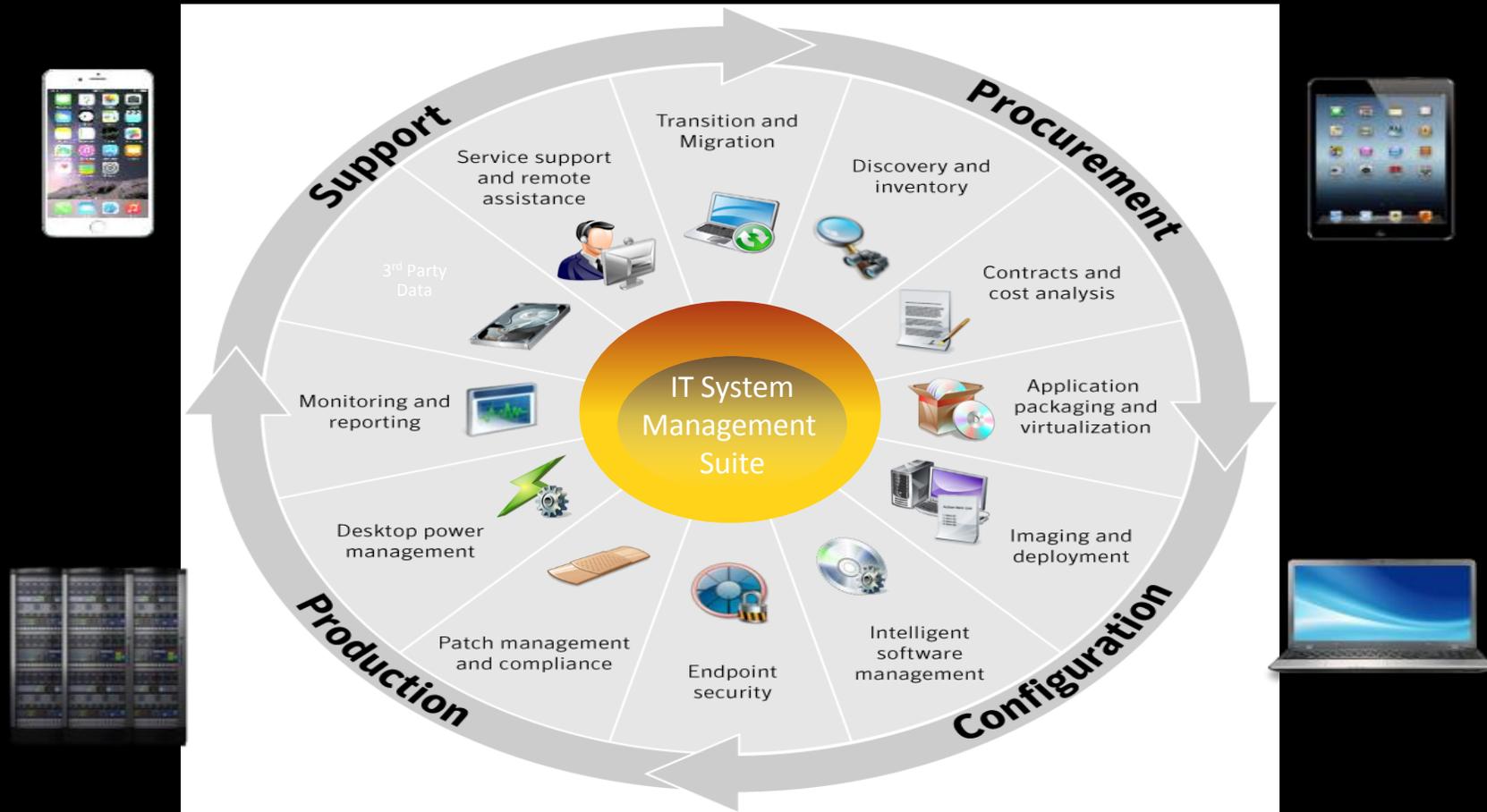


A Mature Compliance and Security Model

Business Strategy and Governance driving Security Operations

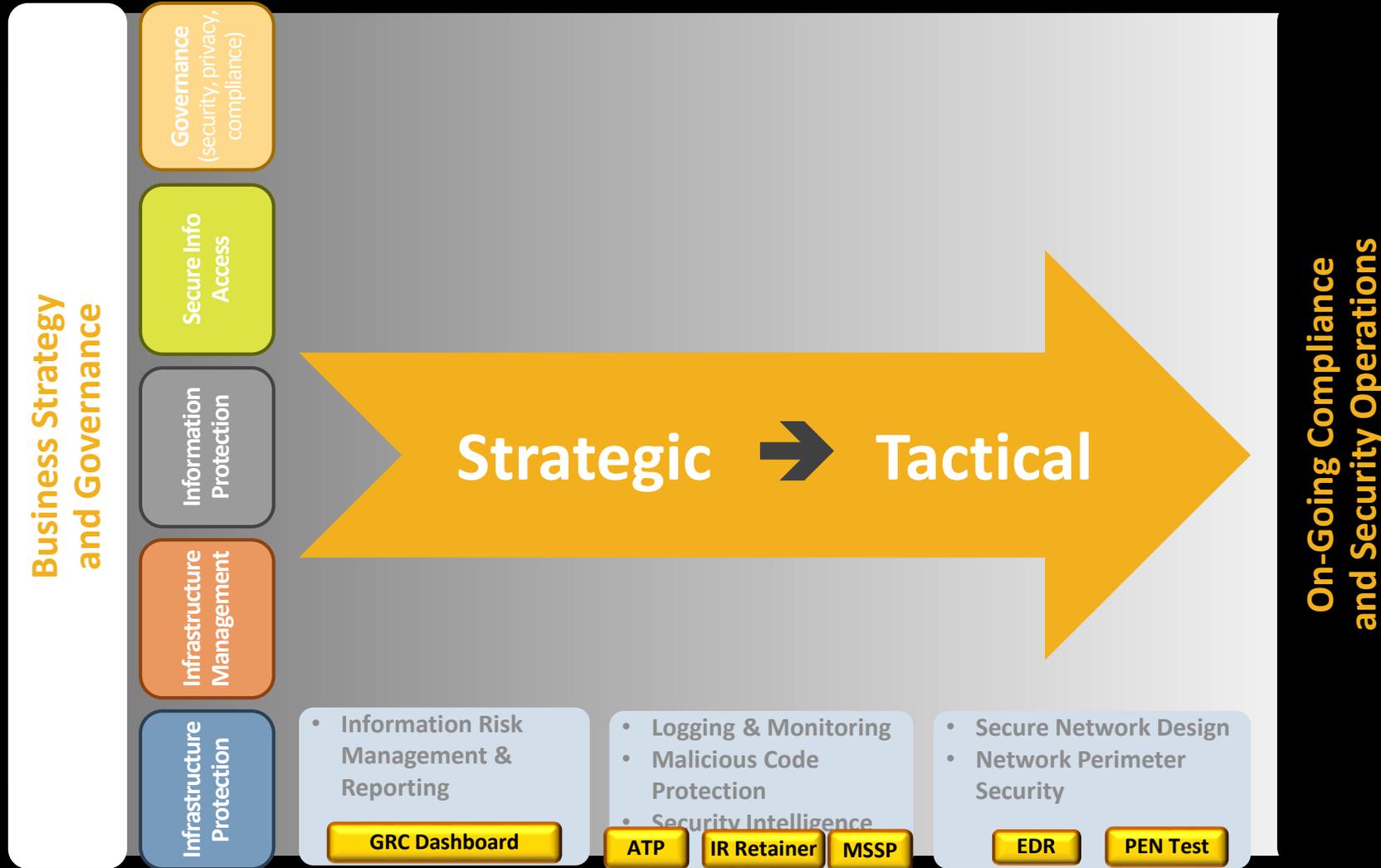


Use Case Example: Infrastructure Management



A Mature Compliance and Security Model

Business Strategy and Governance driving Security Operations

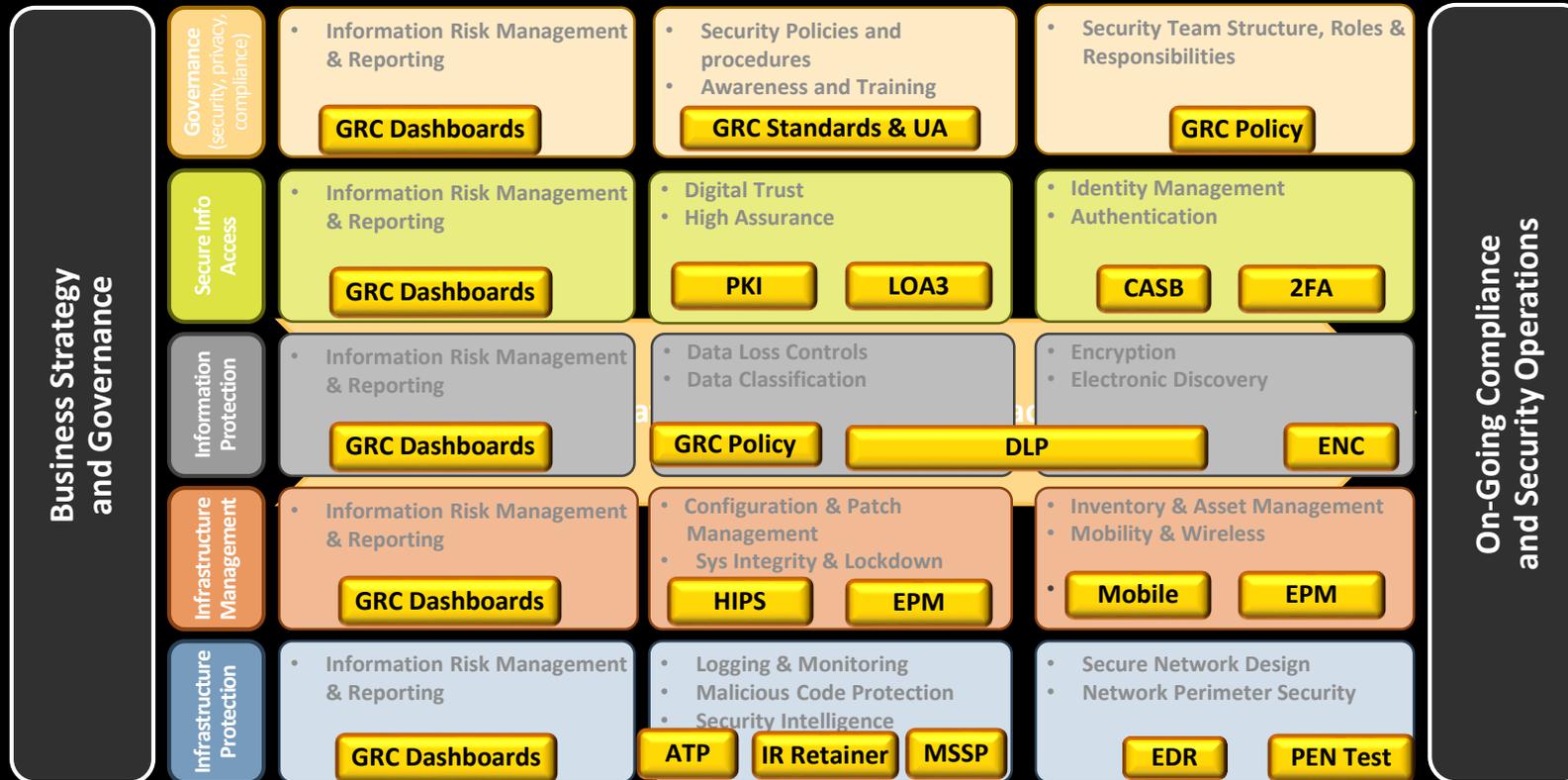


Use Case Example: Infrastructure Protection & Security



ENTERPRISE TOOLKIT: A Mature Compliance and Security Model

Business Strategy and Governance driving Security Operations



WHERE TO START: CYBER SECURITY FRAMEWORK

Improving Critical Infrastructure Cybersecurity

Executive Order 13636

February 2013



“It is the policy of the United States to enhance the security and resilience of the Nation’s critical infrastructure and to maintain a **cyber environment** that encourages efficiency, innovation, and economic prosperity while promoting safety, security, business confidentiality, privacy, and civil liberties.”



FUNCTIONS: HIGH-LEVEL GOALS

Functions		
ID	Identify	Develop the organizational understanding to manage cybersecurity risk to systems, assets, data, and capabilities
PR	Protect	Develop and implement the appropriate safeguards to ensure delivery of critical infrastructure services
DE	Detect	Develop and implement the appropriate activities to identify the occurrence of a cybersecurity event
RS	Respond	Develop and implement the appropriate activities to take action regarding a detected cybersecurity event
RC	Recover	Develop and implement the appropriate activities to maintain plans for resilience and to restore any capabilities or services

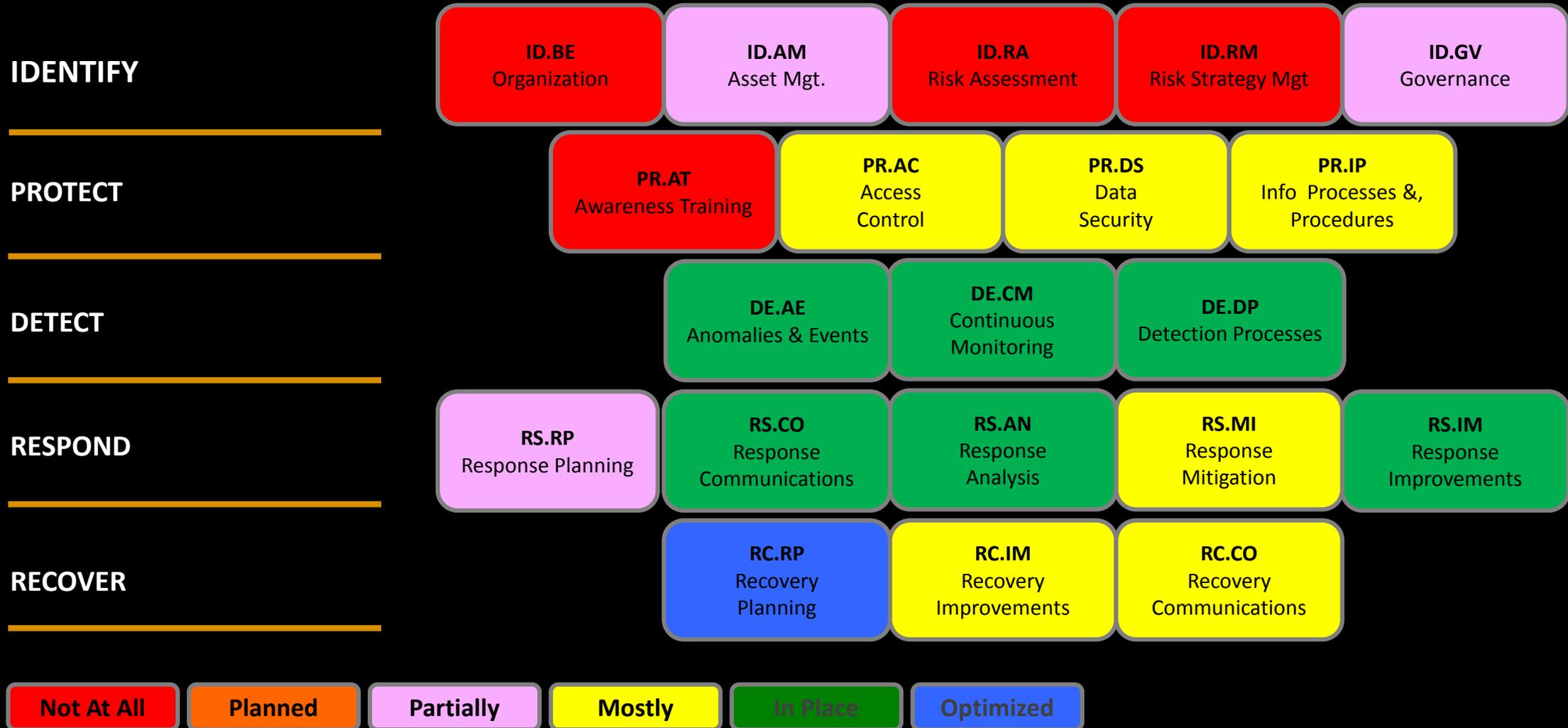


CATEGORIES: EXAMPLE OF SPECIFIC ACTIVITIES

Function	Categories		
Identify (ID)	ID.AM	Asset Management (AM)	The data, personnel, devices, systems, and facilities that enable the organization to achieve business purposes are identified and managed consistent with their relative importance to business objectives and the organization's risk strategy.
	ID.BE	Business Environment (BE)	The organization's mission, objectives, stakeholders, and activities are understood and prioritized; this information is used to inform cybersecurity roles, responsibilities, and risk management decisions.
	ID.GV	Governance (GV)	The policies, procedures, and processes to manage and monitor the organization's regulatory, legal, risk, environmental, and operational requirements are understood and inform the management of cyber risk.
	ID.RA	Risk Assessment (RA)	The organization understands the cybersecurity risk to organizational operations (including mission, functions, image, or reputation), organizational assets, and individuals.
	ID.RM	Risk Management Strategy (RM)	The organization's priorities, constraints, risk tolerances, and assumptions are established and used to support operational risk decisions .



UNDERSTAND YOUR MATURITY: SELF ASSESSMENT LED



Communication Template:

EXECUTIVE VIEW/REPORTING - RISK MANAGEMENT

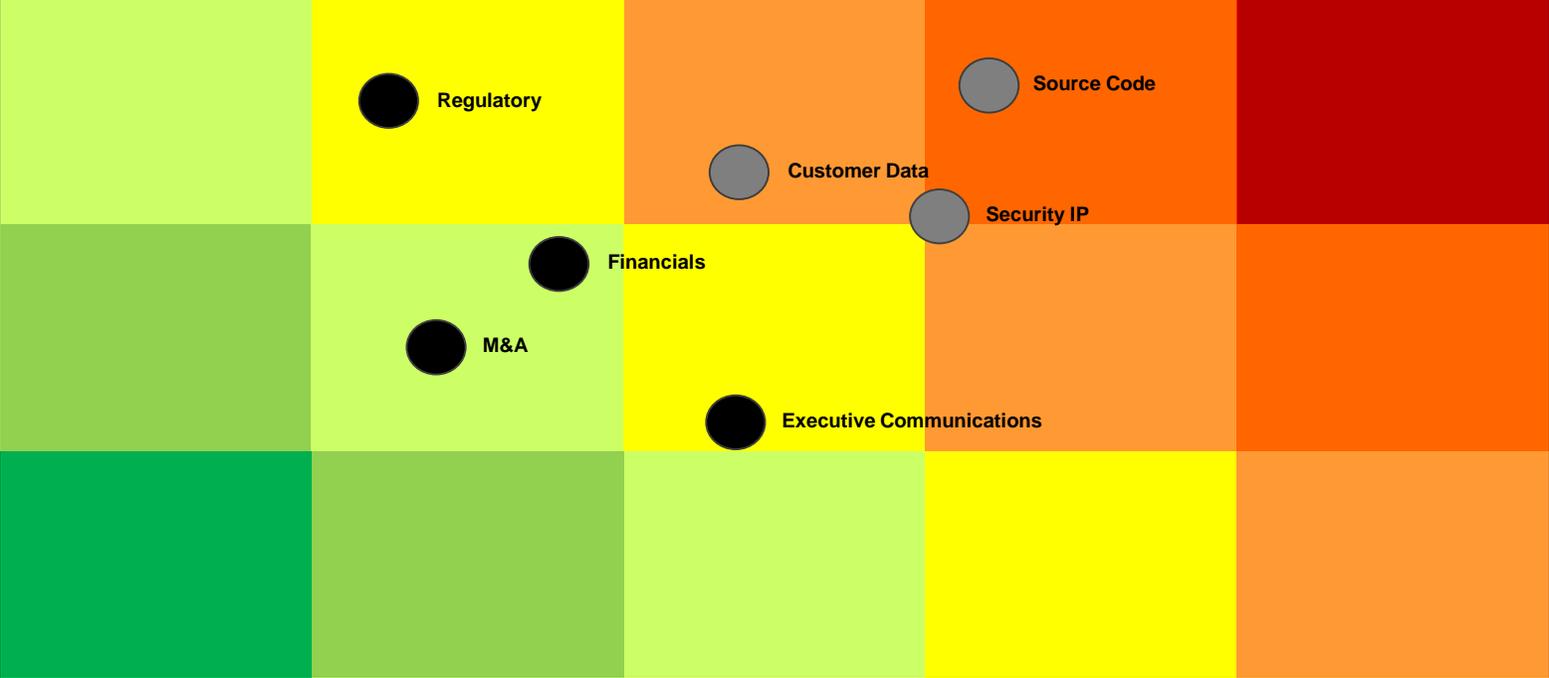
Security Risk Posture for Cyber Risks

Asset	Risk	Control Posture	Why are we at risk?	What are we doing about it?
Network (Infrastructure)	HIGH		<ul style="list-style-type: none">Comes from your threat reports	<ul style="list-style-type: none">Implementing consistent security practices and governance
Web based Application	MED	 		
System (OS)	LOW			



Communication Template: EXECUTIVE VIEW/REPORTING - PRIORITIES

Security Risk Posture for Cyber Risks



Communication Template: EXECUTIVE VIEW/REPORTING - ACCOMPLISHMENTS



	Accomplishments	Risks	Status
Cyber 	<ul style="list-style-type: none"> Example: Incident Response Awareness and Phishing Training 	<ul style="list-style-type: none"> Infrastructure Breach 	Managed (3.0)
Physical 	<ul style="list-style-type: none"> Employee Health/Safety Program 	<ul style="list-style-type: none"> Executive Protective Services 	Operational (2.5)
BC/DR 	<ul style="list-style-type: none"> Business Impact Analysis 	<ul style="list-style-type: none"> DR Plan Execution over next 3 quarters 	Defined (1.5)



Communication Template: EXECUTIVE VIEW/REPORTING - DATA CLASSIFICATION

Security Risk Posture for Cyber Risks

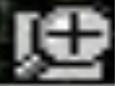
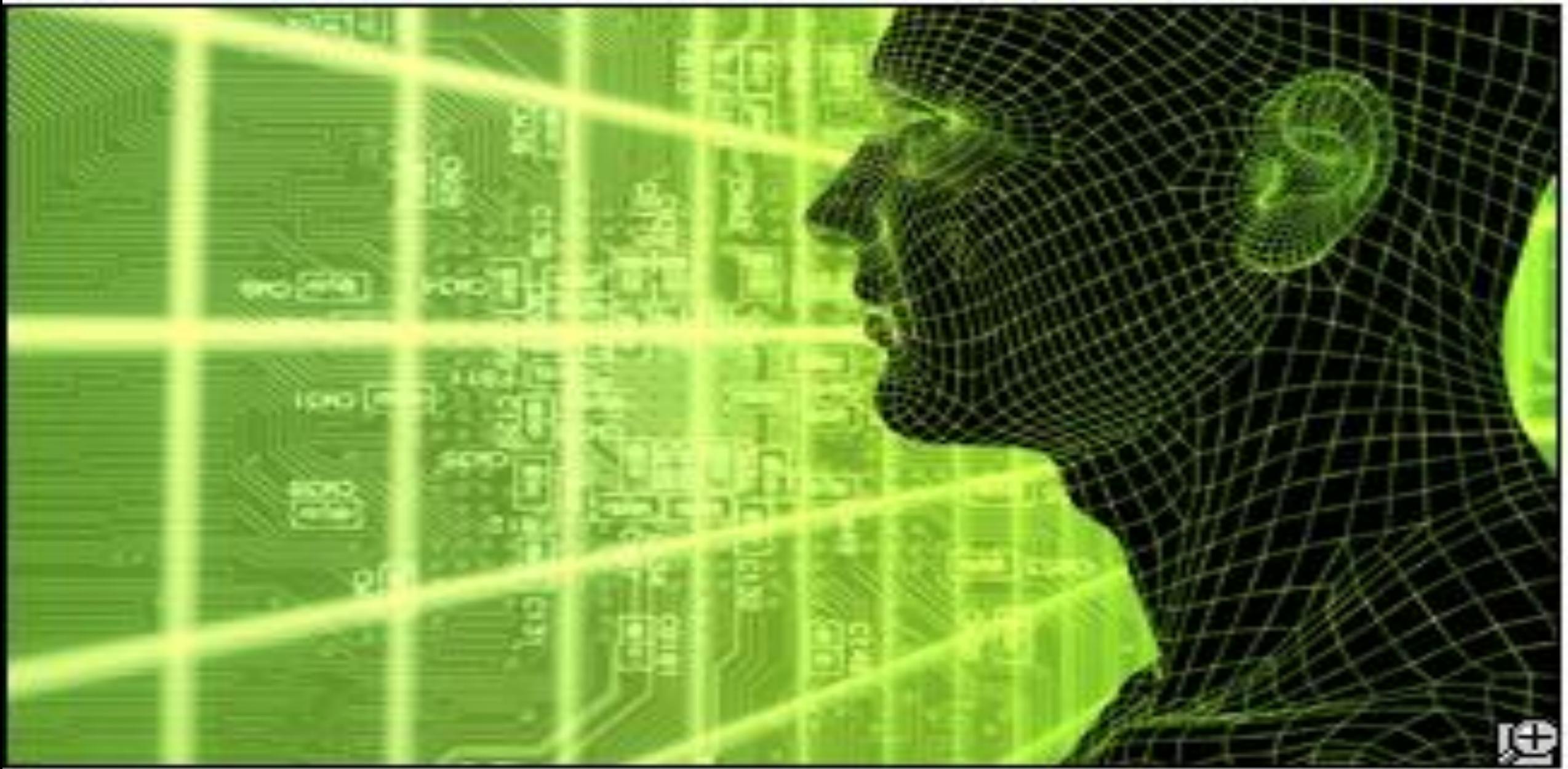
Actor	Motivations	Assets	Who are they?	Likelihood of Attack
 Nation State	<ul style="list-style-type: none"> Economic, political, and/or military advantage 	<ul style="list-style-type: none"> IP (source code) Certificates (Trust Services) Infrastructure 	<ul style="list-style-type: none"> China Russia N. Korea Other 'combative' nations 	High, Med or Low
 Org. Crime	<ul style="list-style-type: none"> Immediate financial gain Collect info for future financial gains Identity theft 	<ul style="list-style-type: none"> IP (source code) Certificates (Trust Services) Infrastructure Customer Data Operational information 	<ul style="list-style-type: none"> Multi-skilled, multifaceted virtual criminal networks primarily operated out our eastern Europe and Asia Sometime in partnership or cooperation with nation states 	High, Med or Low
 Hactivist	<ul style="list-style-type: none"> Impact brand Expose IP Further agenda 	<ul style="list-style-type: none"> IP (source code) Infrastructure Brand 	<ul style="list-style-type: none"> Anonymous Syrian Electronic Army (SEA) Electronic Cyber Army (ECA) 	High, Med or Low
 Insider	<ul style="list-style-type: none"> Personal gain Code reuse IP exposure Financial gain 	<ul style="list-style-type: none"> IP (source code) Brand Operational information Customer Data 	<ul style="list-style-type: none"> Fraud committed by managers consistently causes more actual damage (\$200,105 on average) On average, fraud activity starts 5 years after hiring 	High, Med or Low
 Competitor	<ul style="list-style-type: none"> Roadmap discovery Product releases Market share dilution Customer registries 	<ul style="list-style-type: none"> IP (source code) Brand Operational information 	<ul style="list-style-type: none"> No known competitive adversaries 	High, Med or Low



Communication Template: EXECUTIVE VIEW/REPORTING - STRATEGIC FRAMEWORK Security Risk Posture for Cyber Risks

- V**
Vision:
A 5 plus year strategic horizon; Communicates a team’s shared view of success
- S**
Strategy:
The innovative customer value proposition that must be realized to achieve the vision;
Important decisions for where and how to apply resources to accomplish the vision;
The new strategic priorities
- E**
Execution:
What must be executed each year to realize each strategic priority;
Outlines critical initiatives, programs, or actions that support each strategy
- M**
Metrics:
Shows how the team measures success and agrees to be held accountable to the execution plan





THANK YOU!