## supplier.io

# **Explorer Professional** Supplier Locator Guide

Proprietary and Confidential

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#### Background

Explorer is a sourcing database designed to work the way you do. Track your sourcing projects, find new suppliers, and access the database of 1+ million records from over 300 certifying councils to help you meet your supplier diversity goals.

#### Account Login

The Explorer supplier locator tool can be accessed at <u>https://explorer.supplier.io</u>. Users can log into Explorer by entering their email address (Username) and then their password provided in an invitation email.

If users are experiencing issues logging in and need to reset their password, they can click on "Forgot Password" on the login page. The system will send an email to the user with a password reset link that will be valid for 48 hours.

If a user enters the incorrect username, they can click on "Sign in with another account" to enter a different username.



Login Pages:

#### Home Page

Once logged in, users will be taken to the Explorer home page.



1. Clicking on this drop-down menu will present the user with the ability to access their profile and sign-out.



🕞 Sign Out

2. This section is a navigation bar that will provide the user with access to other areas of the application.

Depending on a user's level of access, the options available on the navigation bar may vary.

3. This section allows the user to filter search results based on specific criteria

**NOTE:** Filters with numbers next to them signify how many suppliers are available within the specific criteria

#### 4. Type a company name, specific supplier category, DUNS, NAICS number or keyword/s to search for suppliers.

The "Entire Database" option will search supplier.io's entire database of suppliers.

The "My Suppliers" option will only search suppliers that you currently do business with.

- a. Data enriched suppliers
- b. Registered suppliers

### EXPLQRER

#### 📃 Lists 🛛 🚉 Users and Groups

-	ORGANIZATION NAME	~	
	DESCRIPTION	~	
**	EMPLOYEES	~	
<b>lılı</b> l	REVENUE	~	
•	LOCATION	~	
۲	COUNTRY	~	
	STATE	~	COUNCILS V
≣	INDUSTRIES	~	SAM - System for Award Management (122)
==	COUNCILS	~	Self Certified (54)
0	DIVERSITY	~	City of Chicago (35)
~			State of Illinois (33)
- <b>1</b>			
-	RACE / ETHNICITY	~	Cook County (29)

Entire Database 🗸 Enter Supplier Name or Keyword

TEntire Database
▼ My Suppliers

5. Track the status of your suppliers using the dashboard on the home page.

The dashboard highlights suppliers with expiring certifications in the next months and suppliers that will lose their certifications in each category.



#### User Profile

The user profile will contain three sections: Login Information, Personal Information, and Email Subscriptions.

Luser profile			<b>Q</b> > User profile
<ul> <li>▲ Login Information</li> </ul>	E-mail DemoExplorer@supplier.io Change password?		
Personal information Company: DemoExplorer	First name Demo Last name Title Title		
3 Email Subscriptions	Monthly Supplier Diversity Dashboard Sent once a month with latest status on your company's diverse suppliers Updates on my suppliers Status changes on suppliers you follow Monthly Usage Stats Sent once a month of usage stats like searches conducted, suppliers & commodities viewed, reports viewed, evaluations completed etc.	×	
			🖺 Save 🧿

Login Information:

- Email: This is the email address and username associated with the user logged into the system.
- Change Password: If checked, will present the user with a form where they can update their current password to log in.

Personal Information: A user can update their name and title in this section.

Email Subscriptions (See appendix for examples):

- Monthly Supplier Diversity Dashboard Emails metrics from the dashboard that is visible on the home screen.
- Updates on my suppliers Monthly email that includes list of **followed** suppliers where their last accepted certification has expired.
- Monthly Usage Stats Monthly report that includes stats such as: searches conducted, suppliers and commodities viewed, reports viewed, evaluations completed.

**NOTE**: The "Monthly Supplier Diversity Dashboard" and "Updates on my suppliers" will be consolidated into a single email if both subscriptions are selected.

#### Search Results

Explorer provides different types of auto-complete search results depending on the keyword used: Search by Supplier Name [1], Products & Services [2], Supplier Commodities [3], and All results [4].



#### Supplier Name:

• Search through the suppliers in our database strictly based on the supplier's name containing a portion of the search keyword used.

#### Products & Services:

• Search through the suppliers registered in our database based on their products & services offered. Only suppliers that have registered through SupplierOne registration will be in the search results given that products & services are only collected through registration.

#### **Supplier Commodities**

• Search through suppliers in our database based on their commodities. Commodities are defined by the NAICS classifications associated with the supplier.

#### All

• Search through the suppliers in our database based on a combination of all search types.

**NOTE**: Search type results can be changed after the initial search by selecting the search type:

• All [1], Supplier Name [2], Supplier Commodity [3], Products & Services [4]

explQrer	Entire Database 🗸	Marketing		Q	Demo 🝷	8
🗄 Lists 🔮 Users and Groups	1	2	3	4		
Apply Filters Clear Filters	Q All SEARCI	н вү <b>&gt;</b> 👔 Supplier Name	Supplier Commodity	🕆 Products & Services		
Save Search	Showing 10 results of 5 Are you satisfied with	50,066 total h the search results? 👍 👎		C Export Results	+ Invite Supplier S	ort 🗢

#### Supplier Profile

From the search results, users can select a supplier and open their profile.



The supplier's details will be organized into different tabs:

- Overview Intended to provide a high-level view of the supplier, the supplier demographics, products offered, contacts in addition to other information.
- Lists & Activities Displays any lists that the current user has added the supplier to. Allows user to add supplier to a new or an existing list.
- Certifications Display certification details related to the supplier's diversity. Includes self-certification form.
- Commodities & Industries Displays any NAICS and SIC codes associated with the supplier.
- Similar Companies Contains list of companies that are similar based on commodities and industries.
- Notes This is an area where a user can add a shared or private note regarding the supplier. Users can also notify other users that a note has been added regarding the supplier.

#### Supplier Detail Screenshots:

#### Overview

QURIUM SOLUTIONS, IN	NC.					Back to Search Results
Also does business as: CVM, +05 m	nore					- Actions -
	Overview Lists &	Activities Certifications Con	nmodities & Industries	Similar Companies	Notes	
Address 4422 N RAVENSWOOD AVE CHICAGO, ILLINOIS, 60640 UNITED STATES 800-536-6046	ß		IRCE FOR SUPPLIER DIVER pplier.io - Your one plier.io offers a comprehensiv	SITY SOLUTIONS e source for supp re suite of supplier diversity	lier diversity solution	ons and services manage and grow a small
Employees	51-200		iness and supplier diversity p d this on supplier.io >	rogram.		
Revenues	\$1M-10M					
Established	2011					
Organizations Structure	Limited Liability Company	Executives 🗹				
Diversity	MBE, SBE, SC-SDB	ASHLEE NELSON Vice President, Sales	NEERAJ neeraj.sha	IEERAJ SHAH eeraj.shah@quriumsolutions.com		
Ethnicity	ASIAN AMERICAN	ashlee.nelson@supplier.io				
Councils <ul> <li>Chicago MSDC</li> <li>NMSDC</li> </ul>		Description We provide supplier diversity data	a and solutions to better n	nanage your supplier div	versity program.	
CPUC - California Public U     SAM - System for Award M	itilities Commission lanagement	Products	7 61	K3004	мве \$29-4М	WBE VET

#### Lists & Activities

QURIUM SOLUTIONS, INC. Also does business as: CVM, +05 more							<ul> <li>✓ Back to Search Results</li> <li>✓</li> <li< th=""></li<></ul>
	Overview	Lists & Activities	Certifications	Commodities & Industries	Similar Companies	Notes	
Lists LISTS Assign to lists (only visible to you): Preferred Supplier > New List >							

#### Certifications

QURIUM SOLUTIONS, INC. Also does business as: CVM, +05 more Overview Lists	& Activities Certifications C	Commodities & Industries Similar Companies Notes	◆Back to Search Results ◆ ◆ ▲ Actions ▼
MINORITY-OWNED	ľ	SMALL Valid through Apr, 2022	ß
SAM - System for Award Management	Valid through Sep, 2021	SAM - System for Award Management	Valid through Sep, 2021
CPUC - California Public Utilities Commission	View Valid through Jan, 2022	Self Certified	Valid through Apr, 2022
NMSDC	View Valid through Jan, 2022		
Chicago MSDC	View Valid through Jan, 2022		
SELF CERTIFIED SDB Valid through Sep, 2021	ľ	N	
SAM - System for Award Management	Valid through Sep. 2021	ę.	
A Self-Certification-Form			

#### Commodities & Industries

QURIUM SOLUTIONS, INC. Also does business as: CVM, +05 more	Overview Lists & Activities	Certifications C	ommodities & Industries Similar Companies Notes	<ul> <li>▲ Back to Search Results</li> <li>▲ ▼</li> <li>▲ Actions ▼</li> </ul>
Commodities NAICS Classifications  SOFTWARE PUBLISHERS (511210)  DATA PROCESSING, HOSTING, AND RELATED SE OTHER COMPUTER RELATED SERVICES (54154)  ADMINISTRATIVE MANAGEMENT AND GENERAL	ervices (518210) 9) Management consulting service	<b>C</b> S (541611)	Industries SIC Classifications Data processing and preparation (7374)	Z

#### Similar Companies QURIUM SOLUTIONS, INC. Also does business as: CVM, +05 more

	Overview	Lists & Activities	Certifications	Commodities & Industries	Similar Companies	Notes
					•	
Similar Companies						
DBE MBE WBE DISABLED SBE						
DBE MBE DISABLED SBE SDVET VET						
SRE						
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#### Notes

QURIUM SOLUTIONS, INC. Also does business as: CVM, +05 more							4 [   a_0^0 =	Back to S	Actions -
	Overview	Lists & Activities	Certifications	Commodities & Industries	Similar Companies	Notes			
O comment(s) O private +Add Commen	t								

[This section is intentionally left blank]

Back to Search Results

Actions -

#### **Supplier Actions**

When viewing a supplier, action buttons will be available to the current user.



#### Share

The share option can be used to share a supplier profile through the Explorer tool to another user, or by email.



Back to Search Results

Actions

#### Follow

Click on the follow button (Heart icon) to receive monthly updates regarding the supplier if their last accepted certification has expired.

**NOTE**: User must be subscribed to "Updates on my suppliers" on user profile.

#### Additional Actions

Other actions include inviting suppliers to register through Supplier.io's registration portal or update their existing information, adding notes to the supplier, and refreshing the profile.



#### Editing

Edit icons (<sup>27</sup>) will appear throughout the supplier details pages. Users can edit information about a supplier wherever these icons are available.

**NOTE**: Any time there is an edit made to a supplier profile, the supplier will return to the approval queue.



#### Lists

Explorer provides users with the ability to build lists of suppliers. Suppliers can be added manually to lists and saved searches can be created to build a list of suppliers based on search criteria.

Select List

Suppliers selected : 2 Assign to list (only visible to you):

Type or click here

#### Adding Suppliers to Lists

Once presented with search results, users can tick a checkbox [1], next to the supplier, and then click the button "Add to List" [2].



Х

Users can type the name of a new list and click [TAB] to create a new list, or users can click the drop-down to select an existing list to add the selected suppliers to [3].

Once the list has been selected, the user can click the "Add" button [4].

**NOTE**: Suppliers can be added to multiple lists at the same time.

#### Creating a Saved Search

When filters are set on a supplier search, a user can save those search filters by clicking "Save Search" [1].

Apply Filters Clear Filters Save Search **T** Filters State : ILLINOIS 🗙 State of Illinois 🗙 MINORITY-OWNED X Country : USA 🗙 ORGANIZATION NAME Select List(s) Х Save as list: Ŧ Type or click here Canc 3 CSave

A menu will pop up where a user can type a name of a new list (Saved Search List) or apply the search filters to an existing list [2].

Once the saved search list is selected, the user can click the "Save" button [3].

#### Viewing Lists

To view existing lists, select "Lists" from the navigation bar.

Lists are broken down into three categories:

- My Lists
- Supplier Lists
- Saved Search



#### Supplier Lists and My Lists

► My Lists 프 Supplier Lists 프 Saved Search

My Lists contains manual lists that Explorer users create and add suppliers to.

Actions:

- View allows users to view the suppliers in Explorer search results.
- Download allows users to download the list of suppliers.
- Share allows users to share the list with other Explorer users.
- Delete allows users to remove a list.

Supplier Lists are system generated lists that are the result of data enrichments.

Actions:

- View allows users to view the suppliers in Explorer search results
- Download allows users to download the list of suppliers.
- Reports allows the user to view diversity statistics for the suppliers on a dashboard.

**NOTE**: The downloads and reports of these Supplier Lists will reflect up-to-date data from the database.

Supple	ier Lists 🛛 🗃 Saved Search		
My Lists Lists of supp	pliers to track your sourcing projects		
Name	]	Suppliers	Actions
California November 🔮		1809	The Download Share Delete
Elisa Preferred Supplier 👹	1	2	
Elisa's Preferred Suppliers	*	11	
Elisa's Special Project 📽		10	

My Linis     Ill Supplier Linis     Ill Saved Search							
Supplier Lists Lists of suppliers enriched by DemoExplorer							
Name	Description	Suppliers	Last Modified On	Actions			
Active Suppliers		4596	5/14/2019	View     Download     Mill Reports			

Saved Search are lists of suppliers based on saved search filters.

Actions:

- View allows users to view the suppliers in Explorer search results.
- Download allows users to download the list of suppliers.
- Share allows users to share the list with other Explorer users.
- Delete allows users to remove a list.
- Subscribe to Updates (
   —) This email is scheduled to be sent out daily and will only consist of new suppliers that have registered that now fall into a saved search filter. (See appendix for example)

#### **Explorer Support**

For any technical issues or support that you may need on how to use Explorer, click on the Support button at the bottom of every screen [1].

Type a question or keyword on the search field and the system will give you a list of related articles [2].

If you still require assistance, click on "Contact us" and you will receive a form where can submit a ticket directly to the Supplier.io Support Team [3].

My Lists	Supplier Lists	I Saved Search		
Saved Se	arch Lists of suppli	ers to track your sourcing pro	iects	^
Name			Actions	
Adnan Search				•
Elisa Bast Sup	plier Search		View Download Share Deleter	e 🛪
Elisa Utah Sup	plier		Over Share      Share      Belevel     Share     Control     Contro     Control     Control     Control     Control     Control	e 🔺





#### Appendix – Notification Examples

#### Monthly Supplier Diversity Dashboard

#### supplier.io

#### {Month Name} SUPPLIER DIVERSITY UPDATE

Hi {Contact Name},

Here is the monthly update on your diverse suppliers. This month you have 4 suppliers with expiring certifications. Additionally, 4 have not updated their certifications in more than 12 months, and will no longer be available as diverse suppliers in Explorer per (Company Name) requirements.



#### Updates on my suppliers

#### supplier.io

#### {Month Name} SUPPLIER DIVERSITY UPDATE

#### Hi {Contact Name},

Here is the monthly update on your diverse suppliers. This month you have 46suppliers with expiring certifications. Additionally, 48 have not updated their certifications in more than 12 months, and will no longer be available as diverse suppliers in Explorer per {Company Name} requirements.



No Renewals These suppliers have not renewed their certification 12 months after expiration



Upcoming Expirations These suppliers have will lose their certifications in 3 months



Suppliers at Risk These suppliers will not be considered diverse if they do not renew their certifications.



Suppliers Updates Status changes for suppliers you follow

DBE Expired. The company's I {Supplier Name} ast accepted certfication has expired and

{Supplier Name} ed certfication has expired and

{Supplier Name}

accepted certfication has expired and renewed their certification.

There are updates for additional suppliers that you follow. View the complete report for details.

#### View Complete Report

This email was sent from supplier in based on the preferences set in your profile. If you would like to unsubscribe from this email, **change the settings** for your account on Explorer.

#### Monthly Usage Stats

	sup	olier.io	
	Your Monthly U	sage Stats Upda	ite
Dear {Cor	act Name},		
Here are	our {month name} stats for	Supplier Explorer.	
			ß
SEARCH You have	S		
Tou nave	conducted 7 searches.		
EVALUA	IONS COMPLETED		
You have	completed 1 evaluations.		
SUPPLIE	15		
You have	viewed 3 suppliers.		
	TOPMOST COMMON	Y VIEWED COMMODI	TIES
1. {Com	odity} - {NAICS Code}		
2. {Com	odity} - {NAICS Code}		
3. {Com	odity} - {NAICS Code}		
This err	il was sent from supplier.io based on unsubscribe from this email, change	he preferences set in your profile. I the settings for your account on E	f you would like to xplorer.

#### Subscribe to Updates (Saved Search)

We have received a new supplier registration in your (Saved Search Name) saved search. Company Information Company Company Name! Company Description: (Company Description) Diversity Category) (Diversity Category) (Diversity Category) (Diversity Category) (Diversity Category) Employee: (Employee Count) Revenue: (Annual Revenue)	supplier.io				
Company Information Company: (Company Name) Company Description: (Company Description) Ownership:  (Diversity Category)  (Diversity Category) (Diversity Category) Employees: (Employee Count) Revenues: (Annual Revenue) View Complete Profile	We have received a new supplier registration in your {Saved Search Name} saved search.				
Company (Company Name) Company Description: (Company Description) Ownership: (Diversity Category) (Diversity Category) (Diversity Category) Employees: (Employee Count) Revenues: (Annual Revenue)	Company Information				
Company Description: (Company Description) Ownership: (Divership Category) (Divership Category) Employees: (Employee Count) Revenues: (Annual Revenue) View Complete Profile	Company: {Company Name}				
Ownership: • (Diversity Category) • (Diversity Category) • (Diversity Category) Employees: (Employee Count) Revenues: (Annual Revenue) View Complete Profile	Company Description: {Company Description}				
(Diversity Category)     (Diversity Category)     (Diversity Category) Employees: (Employee Count) Revenues: (Annual Revenue)      View Complete Profile	Ownership:				
Employees: (Employee Count) Revenues: (Annual Revenue) View Complete Profile	(Diversity Category)     (Diversity Category)     (Diversity Category)				
Revenues: (Annual Revenue) View Complete Profile	Employees: (Employee Count)				
View Complete Profile	Revenues: {Annual Revenue}				
	View Complete Profile				