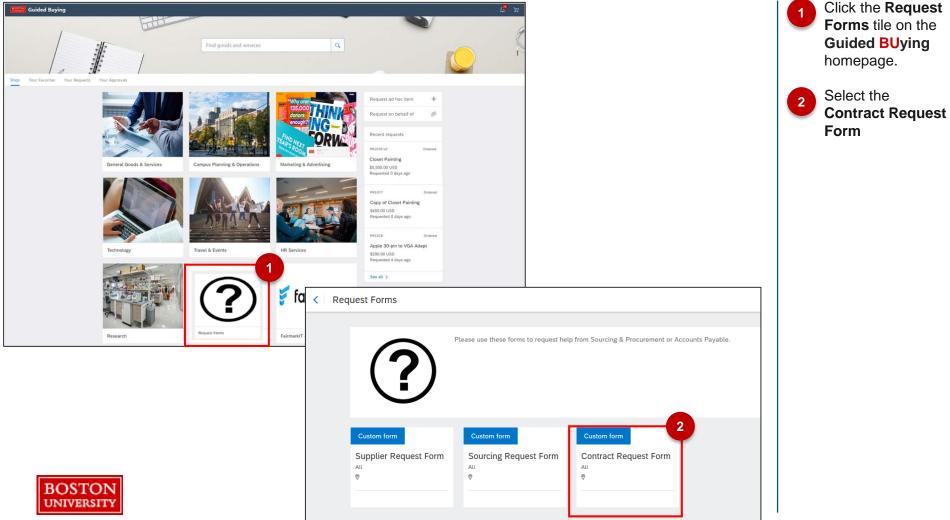


Complete the Contract Request Form to submit an unsigned contract that needs to be negotiated and signed by the correct authorized signatories of Boston University. These forms are routed to Sourcing & Procurement.

Contract Request Form New C	ncel Save Submit
Please use this form to submit a contract to be reviewed and negotiated by Sourcing and Procurement. Note, all contract requests require a minim dependent on the responsiveness of the supplier. Enter the supplier name as the title below.	um of 2 weeks for negotiation and is
Title * Enter document title (required)	
Requester Name Erika Lonardo	
Requester Email elonardo@bu.edu	
Contract Description * Please describe your need and the contract you are looking to have negotiated and signed	
Commodity code * Please select $\checkmark$	
Supplier (Please search and select if in list)	
Were you able to find the Supplier in the list * Yes No above?	< Request Forms
Contract Amount * USD - US Dollar v	
Desired Contract Execution Date MM/DD/YYYY 🗱 🛈	Please use these forms to request help from Sourcing & Procurement or Accounts Payable.
Please select the Cost Center, Internal Order or WBS Elements that this contract will be primarily funded by. This Contract request does not encur	(2)
Account category to be charged * Cost Center Internal Order WBS Element ①	
For Contract Requests and per Uniform Guidance, all federal grant orders ≥\$10,000 must include competitive bid documentation. For all non-fede documentation, a quote, contract and/or a description of services. If nothing is available, please upload a blank document.	
BOSTON UNIVERSITY	Custom form     Custom form       Supplier Request Form     Sourcing Request Form       All     Image: Custom form       Image: Custom form     Contract Request Form       All     Image: Custom form

Contracts for negotiation and signature should be routed to Sourcing & Procurement by submitting a Contract Request Form.



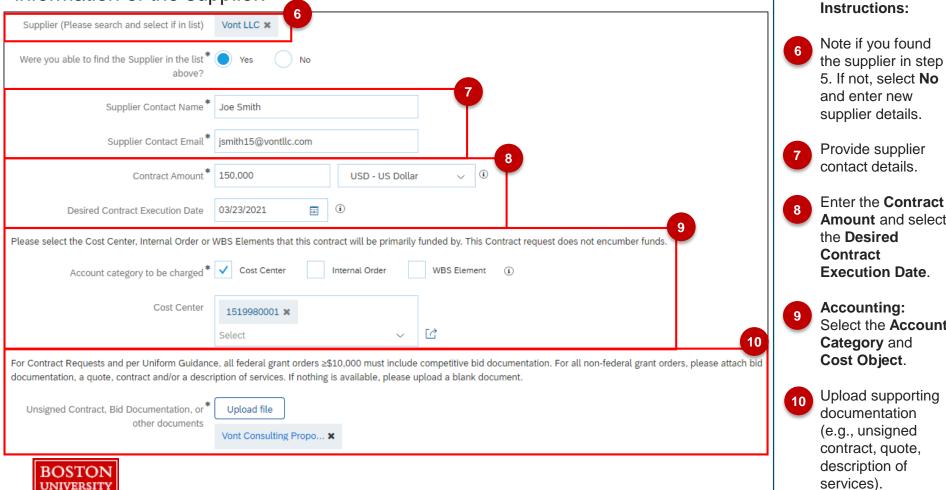
Complete the Contract Request Form. Required fields are indicated with a red asterisk. Your name and email address will populate the request. Please allow a **minimum of 2 weeks** for negotiation with the supplier and General Counsel.

-				
Contract Request Form New		Cancel	Save	Submit
Please use this form to submit a contract to be reviewed and negotiated by Sourcing and Procurement. N dependent on the responsiveness of the supplier. Enter the supplier name as the title below. NOTE: COMMENTS WILL NOT SEND EMAILS. EMAILS ARE SENT ON APPROVAL OR DENIAL ONLY. PLE			eeks for negotiati	on and is
Title *	3			
Vont LLC				
Requester Name Erika Lonardo				
Requester Email ipoole@bu.edu				
Requester Phone Number * 617-353-2370				
Contract Description * Our department is engaging <u>Vont</u> to help us edit documents. The dates of engagement are 5/20/21 - 9/16/21.				
Commodity code * Please select ~ consulting  (None) SERVICES-CONSULTING	4			
5 Supplier (Please search and select if in list)	vont		$B_{\mu_1\nu_2}^{\rm oblight}$	C
	Vont LLC (001000051	.5)	$\hat{}$	Vont Ll
				Name Vont LL
BOSTON				ID 001000
UNIVERSITY				More in

Special Instructions:

- 3 Title and Contract Description: Enter the supplier's name as the Title for the request and provide detailed information on the engagement.
  - Commodity Code: Type a keyword in the field next to Commodity Code and select the most relevant code.
- 5 Supplier: Click the field next to Supplier to search for and select the supplier.

Provide as much detail as possible in the Contract Request Form. If you cannot find the supplier in step 5, select no and provide the name and contact information of the supplier.



Special

Finish the required fields and click **Submit**. Status of submitted forms can be found by navigating to the **Guided BUying** homepage and clicking **Your Requests**. Open the form to view any comments added.

11 ~ Approval C	6	11 View the approval workflow.
Changes to the form may affect the approval process. Click the refresh icon to see the most current process.		12 Click <b>Submit</b> and view confirmation.
B BU_Buyer Business an		<b>Next Steps</b> : The Contract Request Form is sent to Sourcing & Procurement. After the contract is negotiated and
Your form 'CR19 - Contract Request Form' has been submitted!		signed you will be instructed to submit a PR.
BOSTON UNIVERSITY		

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Special Instructions:

**Note**: Converse with Sourcing & Procurement using the comment section of the form. Comments do not generate emails. Please check back to see comments.

**Processing Contracts** 



## What's in a Contract?

The contract defines the engagement, transaction, or relationship between two or more parties. If it is not in the contract, it may not be enforceable.\*

# CONTRACT Risk mitigation if something goes wrong (e.g., Indemnification, Liability, Warranties, Insurance) termination (e.g., termination conditions)

\* Trustees of Boston University and delegates are the only individuals authorized to sign contracts on the University's behalf. ± This example is intended to demonstrate considerations in the contracting process only, and does not fully reflect all contract considerations or Boston University's policies or processes.





### **Contract Requirements:**

- Price (e.g., promised discounts)
- Payment terms (e.g., paying only if product/service functions as promised)
- Data Protection (e.g., Data Security, HIPAA, FERPA)

- Contract timeframe and
- Assignment of responsibilities



### **Contract Request Process**

Requisitioners should submit the Contract Request Form in **Guided BUying**. Please engage Sourcing & Procurement as early as possible—ideally, as early as the planning stages—as the process takes some time and is largely dependent on the suppliers' responsiveness. Expectations should be set at a minimum of two weeks.









## Criteria for Submitting the Contract Request Form

Please use the grid below as a guide for when to submit the Contract Request Form. **Note**: The list below includes some of the special risks that may require Sourcing & Procurement review. If you are unsure, please submit the Contract Request Form.



Criteria	Submit Contract Request Form
Long-Term Engagement of Services with Supplier	$\checkmark$
Engaging a new Supplier for Services	$\checkmark$
Fabrication of Materials or Development of Software	$\checkmark$
Supplier Provides Their Own Agreement*	$\checkmark$
Student Information	$\checkmark$
Teaching	$\checkmark$
HIPAA Covered Entity	
Involves Minors	$\checkmark$
Speaker or Performer	$\checkmark$
Student Travel	$\checkmark$
Legal Council and Auditors	$\checkmark$
Construction	$\checkmark$



\*Sourcing & Procurement and University Council will decide whether to use the supplier's agreement or Boston University's Terms & Conditions.

Contracting Process									
Identify Need, Budget, Deliverables, Supplier		Submit Contract Request Form	Negotiate and Execute Contract	Implement and Store in Contract Database					
		Typical Timing: 2-6 Weeks							
Key Activities									
<ul> <li>Document Initial</li> <li>Scope</li> <li>Project summary</li> <li>Deliverables</li> <li>Time-frame</li> <li>Budget (never share with suppliers)</li> <li>Project owners</li> </ul>	<ul> <li>Identify Suppliers: *</li> <li>Existing suppliers</li> <li>Formal bid</li> <li>New suppliers</li> <li>Compare pricing</li> </ul> Select Supplier: <ul> <li>Determine supplier for availability</li> </ul>	Submit the Contract Request Form: • Complete form providing as much detail as possible and attach unsigned contracts±.	<ul> <li>Author Contract:</li> <li>Review Contract Request Form</li> <li>Determine best contracting method (i.e., Agreement Type)</li> <li>Clarify questions with department</li> <li>Author contract</li> </ul> Megotiate Terms & Conditions: <ul> <li>Send contract to supplier</li> <li>Negotiate changes revisions</li> <li>Coordinate with contract specialist</li> </ul> Execute Agreement: <ul> <li>Prepare contract for execution</li> <li>Contract signed by authorized BU signatory</li> <li>Send copy of executed contract to supplier and requisitioner</li> </ul>	<ul> <li>Implement and Store:</li> <li>Approve form and send signed contract to requisitioner.</li> <li>Requisitioner create PR and attach signed contract.</li> <li>Upload contract in Sourcing &amp; Procurement contract database</li> </ul>					
* Sourcing & Proc	curement Supplier Discove	-							
		Deliverabl							
<ul><li>Description of Deliverables</li><li>Approved Budget</li></ul>	<ul> <li>Selected 'Awarded' Supplier</li> </ul>	<ul> <li>Contract Request Form</li> </ul>	Executed Contract	<ul> <li>Purchase Requisition</li> </ul>					
+ Trustees of Boston University and delegates are the only individuals authorized to sign contracts									

- BOSTON UNIVERSITY
- **±** Trustees of Boston University and delegates are the only individuals authorized to sign contracts on the University's behalf.