

Don Calloway is CEO and founder of Pine Street Advisors, a Washington, D.C. corporate advisory firm specializing in value-add public affairs issue advocacy before international, federal, state, and local government bodies and stakeholders. Don started Pine Street after a successful run in corporate America, including time in the C Suite at a globally leading renewable energy company, where he created and led a novel business unit focused on environmental justice, stakeholder value creation, and comprehensive equity in energy, agriculture, and commodities trading. He received earlier training at Anheuser Busch, among the world's largest consumer products companies, time as a state legislator, and as an attorney in the practice of complex business litigation.

He is also a general partner of Darrell Calloway Impact Investors, a venture capital fund focusing on social impact investments in early stage companies focused on Health equity, municipal infrastructure, and financial services.

Pine Street Advisors is an evolution of Pine Street Strategies, an insurgent lobbying firm Don started in 2016 focusing on congressional advocacy, and political campaign practices. Pine Street advises corporate, non-profit and political clients on congressional, regulatory, and political climates, while also managing political campaigns across the United States, specializing in electing America's next generation of mayors. After five years of growing Pine Street among Washington's most prominent lobbying firms, Don exited the firm in 2021. Prior to Pine Street, Don worked at Anheuser Busch InBev, where he led federal congressional and regulatory affairs group, including managing the congressional, regulatory, and public affairs aspects of the company's 2016 merger with SABMiller, then the biggest merger transaction in world history. Before leading A-B's federal team, Don led A-B's corporate agenda throughout 10 states, focusing on corporate tax reform, manufacturing issues, labor and employment, and political affairs.

Prior to joining Anheuser Busch, Don was a member of the Missouri House of Representatives, where he represented 50,000 residents of St. Louis County. During this period he was also a senior associate in the business litigation practice of Thompson Coburn LLP, where he was responsible for assisting in defense verdicts in federal and state matters for multiple corporate clients in products liability, medical malpractice, and complex commercial disputes.

In 2018, Don founded the National Voter Protection Action Fund, a 501c4 organization dedicated to fighting voter suppression and expanding ballot box access particularly in states with a history of intentional voter suppression activity. NVPAF continues to operate to support voter protection efforts in federal and state elections nationwide, and to promote equitable election policy, resulting in legislation passed in several states.

Don continues to regularly advise elected leaders in the White House, United States Congress, several states, and senior government leaders around the world. He also maintains an active law practice where he engages in pro-bono representation of indigent clients in civil matters, and institutional clients in civil rights actions.

Don is a proud second generation graduate of Alabama A&M University, an 1890 Land Grant Institution, where he was President of the Student Government Association, and a member of Kappa Alpha Psi. He is also an alumni of the Boston University School of Law.

Don is a frequent contributor to multiple media networks, including MSNBC, CNN, Washington Post, and other global outlets.