

**NAME:**                    **LOUIS A. FERLEGER**

**Address:**                Department of History  
Boston University  
226 Bay State Road  
Boston, MA 02215  
(617) 353-2550  
Email: [ferleger@bu.edu](mailto:ferleger@bu.edu)

**Education:**

Temple University (B.B.A., 1971)

Temple University (MA, Economics, 1973)

Temple University (Ph.D., Economics, 1978)

**Teaching and Professional Employment:**

Chair, History Department, 2013-2018

Director, Graduate History Program, 2010-12.

Chair, Curriculum Committee, 2000-12.

Professor, Department of History, Boston University, 1999-present.

Executive Director, *The Historical Society*, 1999-2009.

Associate Director, Honors Program, University of Massachusetts Boston, 1997-99.

Adjunct Professor, Department of History, Boston College, Spring 1997.

Associate Director, Massachusetts Institute for Social and Economic Research, 1994-97.

Chair, Department of Economics, University of Massachusetts Boston, 1992-93.

Professor of Economics, University of Massachusetts Boston, 1991-1999.

Associate Dean of Academic Affairs, College of Arts and Sciences, University of  
Massachusetts Boston, 1989-1991.

Associate Professor of Economics, University of Massachusetts Boston, 1984-1991.

Assistant Professor of Economics, University of Massachusetts Boston, 1978-84.

**Academic Honors:**

Honored for Excellence in Teaching, University of Massachusetts Boston, March 1988.

Outstanding Achievement Award, University of Massachusetts Boston, 1984-85.

**Grants and Fellowships:**

Research Grant, *Institute of New Economic Thinking*, 2016-17

*National Endowment for the Humanities Chairman's Grant*, 2008

*Earhart Foundation Fellowship*, 2005-06

Research Grant, *Twentieth Century Fund*, jointly with Jay Mandle, Spring, 1992

Charles Warren Fellowship, *Charles Warren Center for Studies in American History*,  
Department of History, Harvard University, Spring 1992.

Arthur H. Cole Grant-in-Aid, *Economic History Association*, Summer 1988.

*National Endowment for the Humanities Fellowship*, 1988.

Research Grant, *Joseph P. Healey Endowment Grant*, University of Massachusetts  
Boston, Spring, 1986.

Research Grant, *American Association for State and Local History*, 1985.

Faculty Development Research and Travel Grants, University of Massachusetts  
Boston: 1979, 1981, 1982-1984, 1996-98.

**Publications:*****Books:***

*Cultivating Success in the South: Farm Households in Postbellum Georgia* (with John Metz), (New York: Cambridge University Press, 2014)

Editor, with Thomas Ferguson, Walter Dean Burnham's, *Voting in American Elections: The Shape of the American Political Universe Since 1788* (Academica Press: November, 2009).

*Slavery, Secession, and Southern History*, editor, jointly with Robert Paquette, (Charlottesville: University of Virginia Press, 2000).

*A New Mandate: Democratic Choices for a Prosperous Economy*, jointly with Jay R. Mandle, (Columbia: University of Missouri Press, 1994).

*No Gain, No Pain: Taxes, Productivity and Economic Growth*, jointly with Jay R. Mandle (December, 1992, Twentieth Century Fund, distributed by *The Brookings Institution*, Washington, DC). Excerpted in *Challenge*, May-June 1993, Vol. 36, no. 3, 11-19.

*Agriculture and National Development: Views on the Nineteenth Century*, editor, in the HENRY A. WALLACE SERIES on Agricultural History and Rural Studies (Ames: Iowa State University Press, 1990)

*Statistics for Social Change* (including solutions manual), jointly with Lucy Horwitz (Boston: South End Press, 1980, fourth printing 1998).

**Series Editor:** *Historians in Conversation* (University of South Carolina Press)

Edited Volumes:

*Recent Themes in The History of Science and Religion* (2009)

*Recent Themes in American Religious History* (2009)

*Recent Themes in Historical Thinking* (2008)

*Recent Themes in Military History* (2008)

*Recent Themes in the History of Africa and the Atlantic World* (2008)

*Recent Themes in Early American History* (2008)

***Edited Journal:***

Co-Editor, with Jay Mandle, special issue of *The Annals* of the American Academy of Political and Social Sciences devoted to globalization, vol. 570, July 2000.

*Articles and Book Chapters:*

***Articles:***

“Trump Is Right that Trade Has Cost Jobs. But His Solution Is Terrible,” with Jay Mandle, History News Network, February 12, 2017.

“The Other America: 2016 Edition,” with Matthew Lavellee, *History News Network*, July 24, 2016.

“What Happened to America’s Good Jobs?” with Matthew Lavellee, *History News Network*, April 24, 2016.

“Taylor’s World Revisited,” with Matthew Lavellee, *Business and Economic History On-Line*, Volume 13, 2015, 1-7.

“Jeb Bush declares war on American labor: “People should work longer hours,” with Matthew Lavellee, *Salon*, August 29, 2015 (originally appeared in *Alternet*, reprinted widely in other internet cites).

“The Triumph of Core American Values in the Epic Battle for a Grocery Store Chain,” with Matthew Lavellee, *Alternet*, December, 2014 (reprinted, HNN, January 2015).

“Why Have Germans Taken such a Hard Line with With Greece? with Jonathan Zatlin, *History News Network*, August 2, 2015

“The Truth About Why German Elites View Southern Europeans as Inferior and Falsely Judge History,” with Jonathan Zatlin, *AlterNet*, July, 2012.

“How to End the Nightmare of Jobless America,” with Jacob Magid, *AlterNet*, June, 2012.

“Agriculture’s Last Stand: The Missing South,” *The Journal of the Historical Society*, March 2012, 97-106.

“America’s Dead Zones,” *AlterNet*, January, 2012.

“Goods, Chattels, Lands and Tenements”: Probate and the Pattern of Material Culture in Three Upland Georgia Counties, 1880-1910,” (with John D. Metz), *The Georgia Historical Quarterly*, vol. xc, no. 4, Winter 2006.

“European Agricultural Development and Institutional Change: German Experiment Stations, 1870–1920,” *The Journal of the Historical Society*, vol. 5, no. 5, Fall 2005, 417-428.

“Transatlantic Travails: German Experiment Stations and the Transformation of American Agriculture,” in *Transatlantic Rebels, Agrarian Radicalism in Comparative Context*, edited by Thomas Summerhill and James Scott, (Michigan State University Press, 2004), 245-263.

“A World of Farmers, But Not a Farmer’s World,” *The Journal of the Historical Society*, vol. 2, no. 1, Winter 2002, 43-53.

“Can the Shift to Services Employment Support Sustainable Prosperity?” (with William Lazonick) in Robert Forrant, et al., (eds), *Approaches to Sustainable Development for a Regional Economy*, (University of Massachusetts Press, 2001): 91-118.

“Arming America Agriculture for the Twentieth Century: How the USDA’s Top Managers Promoted Agricultural Development,” *Agricultural History*, vol. 74, no. 2, Spring 2000, 211-226.

- "Preface," jointly with Jay Mandle, *The Annals*, vol. 570, July 2000, 8-18.
- "Measuring the South: Health, Height and Faulkner," jointly with Richard Steckel, in *Slavery, Secession, and Southern Economic History*, edited by Robert Paquette and Louis Ferleger, (Charlottesville: University of Virginia Press, 2000), 163-177.
- "The Problem of 'Labor' in the Post-Reconstruction Louisiana Sugar Industry," *Agricultural History*, vol. 71, no. 2, Spring 1998, 140-158.
- "Faulkner's South: Is There Truth in Fiction," jointly with Richard Steckel, *Journal of Mississippi History*, vol. LX, no 2, Summer 1998, 105-121.
- "Comparative Advantage and Crop Specialization," in *Agriculture in the Industrial State*, edited by M.A. Havinden and E.J.T. Collins, (Reading: Rural History Centre, 1995) 33-43.
- "The Nontangible Economy," jointly with Jay R. Mandle, *Challenge*, September/October, 1994, 59-62.
- "Higher Education for an Innovative Economy: Land-Grant Colleges and the Managerial Revolution in America," jointly with William Lazonick, *Business and Economic History*, vol. 23, no. 1, Fall 1994, 116-128.
- "Sharecropping Contracts and Mechanization in the Late Nineteenth Century South," *Agricultural History*, vol. 67, no. 3, Summer 1993, 31-46.
- "The Managerial Revolution and the Developmental State: The Case of U.S. Agriculture," jointly with William Lazonick, *Business and Economic History*, vol. 22, no. 2, Winter 1993, pp. 67-98. Reprinted in William Lazonick and William Mass (eds.) *Organizational Capabilities and Competitive Advantage: Debates, Dynamics and Policy* (Brookfield, VT: E. Elgar Publishing Co., 1995).
- "Biography and Bibliography of Wayne D. Rasmussen," in *Outstanding in His Field: Perspectives on American Agriculture in Honor of Wayne D. Rasmussen*, edited by Frederick V. Carstensen, Morton Rothstein, and Joseph A. Swanson (Ames: Iowa State University Press, 1993) chapters 8 and 9.
- "Co-signs and Derivations of America's Two-Score Decline: Poor Math Skills, Poor Productivity Growth," jointly with Jay R. Mandle, *Challenge*, May/June, 1992, 48-50.
- "Americans' Hostility to Taxes," jointly with Jay R. Mandle, *Challenge*, July/August, 1991, pp. 53-55; "Response," September/October, *Challenge*, p. 54. Reprinted in *Annual Editions*, (Guilford: Duskin Publishing Group, 1992-93, 1993-94, 1994-95,

1995-96).

"African-Americans and the U.S. Economy," jointly with Jay R. Mandle, *Trotter Institute Review*, vol.5, no.1, Winter/Spring 1991, 3-7.

"Uplifting American Agriculture: Experiment Station Scientists and the OES in the Early Years After the Hatch Act," *Agricultural History*, vol. 64, no. 2, Spring, 1990, 5-23.

"Reverse the Drain on Productivity with Mass Education and Retraining," jointly with Jay Mandle, *Challenge*, July/August, 1990, 17-21.

"The Saving Shortfall," jointly with Jay Mandle, *Challenge*, March/April, 1989, 57-59. Reprinted in Thomas Swartz and Frank Bonello, editors, *Taking Sides: Clashing Views on Controversial Economic Issues*, (Guilford: Duskin Publishing Group, 1990, 5th edition), 176-180.

"Science, Technology, and Farm Implements: Agricultural Research at the Alabama Experiment Station," *Agricultural History*, vol. 62, no.2, Spring, 1988, 208-224.

"Plantation Societies and Economic Change: A Comment," in *Plantations Around the World*, edited by Sue Eakin and John Tarver, (Baton Rouge: Louisiana State University Agricultural Center, 1986), 77-81.

"Capital Goods and Southern Economic Development," *Journal of Economic History*, vol. XLV, no. 2, June, 1985, 411-417.

"Self-Sufficiency and Rural Life on Southern Farms," *Agricultural History*, vol. 58, no. 3, July, 1984, pp. 314-329. Reprinted in *The History of Rural Life*, edited by Barbara Cotton, (Berkeley: University of California Press, 1987), 108-123.

"Cutting the Cane: Harvesting in the Louisiana Sugar Industry," *Southern Studies*, vol. XXIII, no. 1, Spring, 1984, 42-59.

"Explaining Away Black Poverty: The Structural Determinants of Black Employment," in *Applied Poverty Research: Who Benefits?* edited by Richard Goldstein and Stephen M. Sachs, (Totowa, NJ: Rowan and Allenheld, 1983), 48-174.

"Farm Mechanization in the Southern Sugar Sector After the Civil War," *Louisiana History*, vol. XXIII, no. 1, Winter, 1982, 21-34.

"A Critique of Conventional Explanations of Labor Market Conditions for Employed Blacks, 1962-1980," *Policy Studies Journal*, vol. 10, no. 3, March, 1982, 539-555.

"Productivity Change in the Post-Bellum Louisiana Sugar Industry," in *Time Series Analysis*, edited by O.D. Anderson and M.R. Perryman, (New York: North-Holland Press, 1981), 147-171.

***Occasional Writings:***

"Raising more than just revenues," jointly with Jay R. Mandle, *Boston Globe*, June 6, 1993

"Organizational revolution needed," jointly with William Lazonick, *Boston Globe*, October 27, 1992.

**Book reviews and review essays** in *Agricultural History*, *The Alabama Review*, *Annals*, *Business History Review*, *Journal of Economic History*, *Journal of Southern History*, *Southern Studies*, *Wall Street Review of Books*.

**Professional Activities and Affiliations:**

***Manuscript reviewer:***

*Cambridge University Press, Duke University Press, Greenwood Press, Hackett Publishing Company, Iowa State University, Louisiana State University Press, University of Massachusetts Press, M.E. Sharpe, University of South Carolina Press, University of North Carolina Press, SUNY Press, University of Virginia Press; Southern Illinois Press*

**Referee:** *Agricultural History, Business History Review, Journal of Economic History, Polity, Eastern Sociological Review.*

**Proposal reviewer,** *National Endowment for the Humanities.*

**Professional Administrative Positions:**

External Referee, Tenure and Promotions: Emory University, Georgia Southern University, M.I.T., University of Wyoming, Colgate University.

Member, Hugh F. Rankin Article Prize Committee, *Louisiana Historical Association.*

Chair and Member, Theodore Saloutos Book Award Committee, *Agricultural History Association*

Executive Committee, *Agricultural History Society*

Editorial Search Committee, *Agricultural History Society*

**Presentations at Professional Meetings and Invited Lectures:**

XVIIth World Economic History Congress, Kyoto, Japan, Agricultural History Symposium, “‘Art & Agriculture’: Material Expression of Rural People & Their Lifeways,” Detroit, Michigan; Allied Social Science Association; Annual Conference on Cultural and Historic Preservation, Newport, Rhode Island; Atlantic Economic Association; British Society for the History of Science, Royal Historical Society and National Museums and Galleries on Merseyside, Liverpool, UK; Business History Association Meetings; Cardiovascular Research Seminar, St. Elizabeth’s Medical Center; Centre for Investigative Journalism, Kings College School of Journalism, Nova Scotia; Charles Warren Center, Harvard University; Citadel Conference on the South; Cliometric Conference; Columbia Graduate School of Journalism, Columbia University; Columbia Economic History Seminar, Columbia University; Ninth CORN-conference, Wageningen, the Netherlands; Department of Economics, Vassar College; Department of History, Saint Mary's University, Nova Scotia; Eastern Economic Association; Economic and Business Historical Society; Economic History Association; FRESH Conference, University Louis Pasteur, Strasbourg, France; Graduate School of Business History Seminar, Harvard University; Harvard Economic History Workshop, Harvard University; Kansas State University; International Economic History Association Pre-conference, University of Leicester, Leicester, England; National Heritage Museum, Lexington, MA; New England Business and Economic Development Conference; Ninth International Economic History Congress, Switzerland; Organization of American Historians; School of International and Public Administration, Columbia University; Social Science History Conference(s); Second European Social Science History Conference, Amsterdam, The Netherlands; St. George Tucker Society; Symposium on Consumption, Markets & Culture, Sydney, Australia; Symposium on the History of Rural Life in America, University of Florida; Symposium on Publicly Sponsored Agricultural Research in the United States, University of North Dakota; Symposium on the History of the United States Department of Agriculture, University of Iowa; Symposium on Southern Development and African-Americans, University of North Carolina, Chapel Hill Workshop on Institutions and Economic Performance in the Past, Institute of Economics, University of Copenhagen, Denmark; World Plantation Conferences, University of Louisiana; Women and the Transition to Capitalism in Rural America, Northern Illinois University; University of North Carolina Chapel Hill, Warwick University, Social Science History Association.

**Department Service: Boston University**

Chair, Department of History, 2013-present

Chair, Graduate Admissions Committee, American Studies Program, 2002-04

Chair, Political History Search Committee, 2003-04; member, 2007-08.

Chair, Curriculum Committee, 2001-present

Chair, Intellectual History Search Committee, 2001-02.



Member, Executive Committee, 2001-03; 2004-05; 2011-12.

.

**Other Professional Service: 1999-present**

External Review Committee, Department of History Graduate Program, Northeastern University, Spring 2005.

Teaching American History seminar, Boston Latin School, lecture, "*The Gilded Age and the Rise of Industrial America*," November 2004

National Heritage Museum, lecture on "American Entrepreneurship" Lexington, MA, November 2003

**College and Department Service: University of Massachusetts**

Chair, Introductory Textbook Committee, 1997-98.

Chair, College of Arts and Sciences Personnel Committee, 1994-95, 1995-96.

Chair, Alumnae Fund Raising Committee, 1995-97.

Chair, Economics Department Personnel Committee, 1985-87; member, 1979-1982, 1983-1987, 1993-1994, 1997-98.

Chair, College of Arts and Sciences Long-Range Planning Committee, 1986-1988; member, Spring, 1989.

Chair, University Fundamental Skills Committee, 1983-1984, member, 1981-1985.