

# CONSULTANT

**Maximize your potential. Tackle the world's toughest problems. Build expertise in areas that matter to you. Become a global development leader.**

## About You

You aspire to become a leader in global development by tackling global issues, from malnutrition to climate change to economic growth, ensuring no population is left behind. You drive the delivery of innovative and results-oriented solutions for clients and propose problem-solving, tailored frameworks that address client challenges. You excel in solving problems using clear strategic and creative thinking, and you want to put your skills to work – transforming organizations that fund change around the world. You are a passionate, committed self-starter with experience managing teams at leading private sector or public sector organisations, a passion for international development, and an entrepreneurial spirit.

Dalberg consultants live and work around the world, creating a network of local experience anchored by our offices in Africa, South Asia, and Latin America. Dalberg combines ground-level insight with experience from top-tier professional services firms and leading academic institutions to create actionable solutions to the world's most pressing issues.

## Qualifications:

- Minimum of Bachelor's degree in Business, Economics, International Relations or a related field
- Excellent academic record
- Minimum 2 years experience as a 'top performer' at a leading international management consultancy, or a similar type of private sector experience
- Strong analytical abilities, both quantitative and qualitative
- Ability to present information in an insightful and structured manner, both written and oral
- Experience living and working in different cultures; time spent in developing countries strongly preferred
- Professionalism and demonstrated experience working directly with clients, including senior management of corporate and/or top officials in the public sector
- Sensitivity to the political and cultural environments of international public agencies or similarly complex environments.

## What You Will Do and How You Will Grow

Consultants play a significant role in driving the delivery of innovative and results-oriented solutions for our clients. They lead research and analysis for the case, framing the team's knowledge base around the topic at hand. This includes both, quantitative rigor and gaining primary insights through interviews with stakeholders. As those who dive deep into the issues, they think critically and creatively to develop insights based on their findings from the research process. They gain a broad knowledge base that cuts across sectors and geographies while driving the core of every project's work. Not only do Consultants work closely with their managers, but they are also tasked with gaining trust and credibility by working directly with clients and change makers. Our recent Consultants have conducted a landscape analysis of the micronutrient malnutrition sector, compiled a comprehensive report on state the off-grid solar lighting market across Africa and conducted a market scoping study of the inclusive business sector in India and

Sri Lanka.

Dalberg is a platform for change. Our staff is empowered to start new programs, institute best practices, and develop traditions that will define the Dalberg experience for years to come. Innovation and entrepreneurship are not only valued at Dalberg; they are essential to our firm's success. In addition to providing training, management-level advising, and mentoring, we empower consultants to learn by doing, engaging them as core members of project teams from day one.

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### About Our Clients

Our clients come to us with some of the most difficult global problems, seeking solutions where the obvious ones have failed. We supply new ideas, drawing from a deep base of knowledge that cuts across sectors and geographies and is growing every day. We create value for clients focused on social impact by using on-the-ground research and rigorous business analysis to help governments, foundations, international agencies, NGOs, and corporations develop strategies and assess programs in areas such as access to finance, inclusive growth, global health, and energy and the environment. Some of our recent clients include foundations such as the Bill and Melinda Gates Foundation, corporations such as Pepsi and Vodafone, multilateral institutions such as the World Bank and the Inter-American Development Bank, UN Agencies such as UNICEF and the UNEP, and government agencies such as DFID and the Ethiopian Agricultural Transformation Agency.

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### Join Our Team!

Please submit your application at [www.dalberg.com/careers](http://www.dalberg.com/careers). Your application should include a resume, cover letter and a short essay. During the same recruitment period, please only apply to one position at Dalberg. This position should be the role best suited to your current professional experience and to your first preference location. If there are multiple locations recruiting for the same position, you will have the opportunity to rank your next 2 location preferences within your application.

In addition to your cover letter, please respond to **ONE of the following questions** (and limit your response to less than 500 words):

- 1) What is one business solution to poverty that you think could help improve development outcomes?
- 2) How can an effective, innovative solution from a developing country context be scaled to additional regions/countries to improve standards of living?

Candidates selected for interviews will be invited for a number of interviews to test their consulting skills through case questions, and to discuss their interests and experience. As the interviews progress to the second and final rounds, candidates may be asked to interview in-person at a Dalberg office.