

Director - Health (Arlington, Virginia)

Cardno Emerging Markets USA, Ltd. (Cardno) is currently seeking a **Director** for a position in our **Client Services Unit**. The position is based in our Arlington, VA office (located at Courthouse Metro on the Orange Line).

This position will have the responsibility of focusing on health related services to USAID and other donors, specifically in the areas of capacity building and institutional strengthening; HIV/AIDS and Infectious Diseases prevention; Maternal and Child Health; Health Systems Strengthening; Private Sector Health and Water, Sanitation and Hygiene.

Key Responsibilities:

- > **Business Development:** build, grow and manage our Arlington office health service line; lead new business development efforts from opportunity identification through proposal development, establish and maintain strong relationships with current and potential clients.
- > **Project Management:** provide leadership and oversight during project implementation and duration of life cycle, supervise project management team; establish and maintain strong relationships with clients and project teams; ensure compliance with contractual obligations and achievement of project scope of work and financial goals.
- > **Technical Leadership:** provide technical leadership in area of specialty; establish and maintain external reputation as thought leader in area of specialty.
- > **Eminence Building:** lead activities to strengthen and maintain the firm's reputation as a premier provider of consulting services.
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Other Requirements:

- > Master's degree in Public Health;
- > 10+ years of experience in health in developing countries;
- > 5+ years capture experience for donor-funded projects, preferably USAID-funded projects;
- > 5+ years project management experience on health projects in developing countries;
- > Strong organizational, interpersonal and project management skills. Demonstrated ability to manage multiple projects and priorities in a dynamic, fast-paced client focused environment;
- > Ability to organize and coordinate multiple projects and ensure completion of requisite milestones within established deadlines;
- > Excellent conceptual and writing skills with the ability to lead proposal efforts;
- > Ability to communicate effectively, both orally and written;
- > Proficiency in English a must; with a foreign language desired;
- > 10 – 25% travel may be required; and
- > U.S. work authorization required.

Special Instructions:

To submit your application, visit [Cardno Emerging Markets Careers Page](#) by clicking the hyperlink.

Cardno offers an excellent compensation and benefits package.

Cardno is an Equal Opportunity Employer.

Minorities and Women are encouraged to apply.

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Cardno is a professional infrastructure and environmental services company, with specialist expertise in the development and improvement of physical and social infrastructure for communities around the world. Cardno's team includes leading professionals who plan, design, manage and deliver sustainable projects and community programs. Cardno is an international company listed on the Australian Securities Exchange [ASX:CDD].

Visit our website at www.cardno.com/emergingmarkets - to learn more about **Cardno Emerging Markets USA, Ltd.**