

Career Fair Intros in 4 Easy Steps

Introduce Yourself & Greet Them

Give your full name, smile, offer a handshake, and greet them. Be both friendly and professional.

Summarize What You Do

Connect yourself to their company by briefly sharing 2-3 of the most relevant between:

- Your degree program
- An industry interest
- Your current work
- A recent internship
- A relevant club or activity that you are part of

State What You're Looking For

Concisely mention what brought you to this employer. Are you looking for a specific opportunity or are you just interested in learning more?

Ask a Question

This is where you start the conversation. Examples of questions you could ask include:

- What does an average day look like for ____ position?
- What do people go on to do after this role?
- I read ____ on the website, can you tell me more about that?
- What is your role at this company?
- Can you tell me more about your work in _____?
- Is there anyone you recommend I connect with?

Introduce Yourself & Greet Them

Hi, I'm Leslie Winston, it's nice to meet you.

Summarize What You Do

I'm a biomedical engineering major and I work in the Biomechanics Lab.

State What You're Looking For

I'm interested in learning more about the AI Intern position at your robotics lab in Centerville.

Ask a Question to Start the Conversation

Do interns usually work on interdisciplinary projects with others, or they more independent contributions?