SALES ENGINEER

HubSpot, an Inbound Marketing Software company in Cambridge, MA. HubSpot was recently ranked as the 2nd fastest growing SaaS Company in history by Inc. Magazine

1. 1-3 years of programming or technical experience including the ability to write custom HTML/CSS from scratch and the ability to write code that works with the web using forms and REST APIs.

2. Experience writing custom Javascript solutions and debugging Javascript using browser console or other tools. (Experience with jQuery or Prototype is a HUGE plus!)

3. Experience writing production code in at least one object-oriented language (PHP, ASP.NET and Python).

The main responsibilities for this role include:

1. SEs are the primary technical resource for the sales, onboarding and Account Management teams.

2. SEs are responsible for actively driving and managing the technology evaluation stage of the sales process and speaking about the implementation of said technology with prospects and early stage customers.

3. SEs are also responsible for approving website migrations onto the HubSpot CMS, ensuring the quality of migrations performed by the migration team, and addressing customers’ concerns with delivered migrations.

4. SEs must be able to creatively solve technical implementation issues in a variety of technical environments

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