### Questrom School of Business

#### Sample Pathway

<table>
<thead>
<tr>
<th>Gap Semester</th>
<th>Recommended external course: Introductory Microeconomic Analysis (equivalent to CAS EC101) or Calculus for the Life and Social Sciences I (equivalent to CAS MA121)</th>
</tr>
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</table>
| Freshman Year | Semester I: CGS Core, CAS MA121 or CAS EC101  
                        Semester II: CGS Core (London Semester)  
                        Sophomore Year: CGS Core, SMG SM131 and SMG FE101* (2cr)  
                        Semester II: CGS Core, SMG AC221*  
                        SMG SM209 (2cr) |
| Summer Term   | SMG QM221# (must be taken at BU)  
                        Junior Year: SMG AC222*  
                        SMG QM222*  
                        SMG OB221*  
                        SMG IS223*  
                        SMG SM151* (2cr)  
                        SMG SM323 (5 courses)  
                        SMG FE323  
                        SMG MK323  
                        SMG QM323  
                        SMG SM333 (1cr)  
                        SMG SM308 (1cr)  
                        Senior Year: SMG LA245  
                        SMG Elective  
                        SMG Elective  
                        CAS EC102  
                        SMG SI422  
                        SMG Elective  
                        SMG Elective  
                        SMG SM408 (1cr) |

> Prerequisite to most Questrom electives.  
# Prerequisite to QM222.  
* Prerequisite to SM323-The Cross Functional Core.

Course Descriptions for Questrom School of Business courses can be found in the [Boston University Undergraduate Bulletin](https://www.bu.edu/undergraduate_bulletin/). All courses with the exception of Microeconomics (EC101), Macroeconomics (EC102) and Mathematics MUST be taken in residence at the Questrom School of Business. Prior approval must be granted for all external coursework.

Students who need additional guidance should consult Sally E. Ward, Assistant Director, Suite 102, 595 Commonwealth Avenue, 617-353-2650. Also, please visit the Undergraduate Program Office website at [questromworld.bu.edu/upo](http://questromworld.bu.edu/upo).

#### Continuation Requirements

- Completion all CGS core courses and appropriate electives.  
- Cumulative GPA ≥ 2.00  
- **Required electives** – SM131 (Business, Society, & Ethics) and FE101 (Introduction to Finance)  
- Grade of B- or better must be earned in both courses. These are required courses at Questrom and must be taken at Boston University. A student may take SM131 and FE101 a maximum of twice in attempting to earn the required grade for continuation. A “W” in either course counts as one attempt.  
- Students will not be accepted for continuation with any incomplete grades (“I” grades) in academic courses on their transcript.

#### Mathematics Requirement

- The Questrom curriculum assumes a mathematics background, which includes at least two years of high school algebra. Students without this preparation would not be ready to do the work in SMG courses.  
- CAS MA121 (Calculus for the Life and Social Sciences I) or CAS MA123 (Calculus I), is the Questrom mathematics requirement. Unless one has AP or college credit for an equivalent calculus-based math course, the math placement exam must be taken prior to freshman year. It is available on-line [math.bu.edu/placement/placement.html](http://math.bu.edu/placement/placement.html).  
- Students who place into CAS MA120 (Applied Mathematics for Social and Management Sciences) must take the course in their freshman year.
### Sample Pathway: students who cannot take summer classes at BU

*Note: This pathway does not work for concentrations in AC or MIS.*

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<td><strong>Sophomore Year</strong></td>
<td>CGS Core SMG SM131 and SMG FE101* (2cr)</td>
<td>CGS Core SMG AC221* SMG SM209 (2cr)</td>
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</tr>
<tr>
<td><strong>Junior Year</strong></td>
<td>SMG QM221#* CAS EC102# SMG QM222* SMG AC222* SMG SM308 (1cr)</td>
<td>SMG IS223#* SMG QM222* SMG SM151 (2cr) SMG LA245</td>
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<tr>
<td><strong>Senior Year</strong></td>
<td><strong>SMG SM323 (5 courses)</strong> » SMG FE323 » SMG MK323 » SMG OM323 » SMG QM323 » SMG SM333 (1cr)</td>
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* Prerequisite to SM323-The Cross Functional Core.

### Sample Pathway: students who want to Study Abroad

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<td><strong>Recommended Summer Term</strong></td>
<td>SMG QM221#*; SMG LA245 (both must be taken at BU)</td>
<td>CAS EC102</td>
<td></td>
</tr>
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<td><strong>Junior Year</strong></td>
<td>SMG AC222* SMG QM222* SMG OB221* SMG IS223* SMG SM151 (2cr) SMG SM308 (1cr)</td>
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<td></td>
</tr>
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<td><strong>Senior Year</strong></td>
<td>Study Abroad</td>
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# Prerequisite to QM222.
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Concentrations

Accounting
Students must take CORE (SM323) in the spring of their junior year. Two senior semesters are required to complete the four accounting electives.

Entrepreneurship
Students should take CORE (SM323) in the spring of the junior year. Four entrepreneurship-related courses are required in the senior year.

Finance
Students should take CORE (SM323) in the spring of the junior year. This leaves two semesters to complete four finance electives.

General Management
Students should take CORE (SM323) in the spring of the junior year. Based on career or graduate school plans, or to develop a broad, generalized program students may prefer to take courses in an area in which no concentration is offered. In these instances, students may choose a General Management concentration. Any four Questrom elective courses can be used to fulfill the requirements for this option. Students who concentrate in General management cannot double concentrate.

International Management
Students must take CORE (SM323) in the spring of their junior year. Five to nine courses in total are required, depending on the foreign language requirement. Students concentrating in International Management must:
- Complete a language other than English through the fourth-semester level, or
- Obtain a certificate of proficiency in a foreign language from CAS, or
- Earn a score of 560 or above on an SAT II foreign language exam as described in the foreign language section of the bulletin.
All International Management concentrators must also complete one CAS International Relations course (CGS continuers fulfill this requirement through their CGS coursework - CGS SS202)

All International Management concentrators must complete a study abroad program sponsored by Boston University’s International Programs or a non-BU study abroad program of no less than 6 to 8 credits approved by the Questrom Undergraduate Program Office and the International Programs Office. Students in the CGS January Program fulfill this requirement through their CGS coursework in London.

Students completing the International Management concentration are required to take one additional Questrom elective in order to satisfy their fourth Questrom elective requirement. This elective may be taken in any Questrom department.

Law
Students should take CORE (SM323) in the spring of their junior year. In the senior year, four required electives will be taken; three must be upper LA electives beyond LA245. One additional 300-level or higher Questrom course.

Marketing
Students should take CORE (SM323) in the spring of the junior year. Four MK electives will be required in the senior year for the concentration.

Management Information Systems
Students must take CORE (SM323) in the spring of their junior year. All MIS concentrators must complete five courses for the concentration. One of the following CAS programming courses:
- CS108 (Introduction to Applications programming), or
- CS111 (Introduction to Computer Science)

This leaves two semesters to complete the four MIS electives. Students pursuing the MIS concentration as part of a double-concentration with Accounting, Finance, or Marketing may use a course from their second concentration to fulfill their MIS “B” List requirement.
Operations and Technology Management
Students should take CORE (SM323) in the spring of the junior year. Four OM electives will be required in the senior year.

Organizational Behavior
Students should take CORE (SM323) in the spring of their junior year. In the senior year, four required OB electives will be taken, spread out over the two remaining semesters.