BUSINESS LAW & REGULATION IN A GLOBAL ENVIRONMENT

BOSTON UNIVERSITY
MET – AD746 A1
SUMMER SESSION I (2013)

Prof. Martin L. Saradjian
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Campus Course Location and Time: Tuesdays & Thursdays at Charles River Campus 6PM – 9:30PM

Office Hours: by appointment (617) 353-3017

Students are expected to check the course info site for announcements and assignments
(http://courseinfo.bu.edu)

COURSE CONTENTS AND OBJECTIVES:

1) This course will acquaint students, with the laws and principles which impact on the transaction of business in the international arena.
2) Students by way of case study will learn to evaluate the risks of an international transaction and will be better prepares to recognized legal problems.
3) Students will learn to evaluate the impact of their managerial decision making.
4) Discussions of environmental issues, cultural issues, political issues will be introduced throughout the course and continue through the semester.
5) The schedule and assignments may be altered at the Professor’s discretion.
6) Lecture, case analysis, student presentations, discussions as possible guest speakers will be utilized.
7) Videos & transparencies will be used throughout the course.

TEXTBOOK:

Multiliths to be distributed in class.
GRADING CRITERIA:

Class participation (case presentation) 25%
Research paper (10 pages) 25%
Special Assignment 25%
Final Exam (Take-home) 25%

Each student will read assignment of assigned written case approximate 3 to 4 cases and recite facts, issues and holding in a written one page brief submitted on recitation.

CLASS SCHEDULE

1- Tuesday, May 21, 2013 Classes Begin
2- Thursday, May 23, 2013
3- Tuesday, May 28, 2013
4- Thursday, May 30, 2013
5- Tuesday, June 4, 2013 Special Assignment (TBA)
6- Thursday, June 6, 2013 Special Assignment Due
7- Tuesday, June 11, 2013
8- Thursday, June 13, 2013
9- Tuesday, June 18, 2013 Take-Home Final Exam Distributed
10- Thursday, June 20, 2013
11- Tuesday, June 25, 2013 Group # I – Presentations
12- Thursday, June 27, 2013 Group # II – Presentations

* June 27, 2013 - FINAL EXAM DUE
* June 27, 2013 - RESEARCH PAPER DUE

*IMPORTANT: NO FINAL EXAM NOR RESEARCH PAPER WILL BE ACCEPTED AFTER DUE DATE OF JUNE 27, 2013

PAPERS:
Papers submitted are to be in the American Psychological Association format.
A research paper will be due on the final meeting date based on a topic selected by the student and approved by the professor.

Total pages including a title page, table of contents, endnotes and bibliography should be 10 pages.
Information can be obtained from the Internet provided that citations are given in the bibliography
ACADEMIC STANDARDS:
The college’s policy on plagiarism and other forms of cheating are clear and described in the current bulletin. I take this issue quite seriously and both the policy and the consequences will be enforced. Please note that I request on tests and papers a student signature that states the material provided is the student’s and that he/she neither gave nor received assistance. So there are no misunderstandings about my approach to material in question I will not handle academic conduct issues myself but will forward them directly to the appropriate academic committee.

COURSE EXPECTATIONS:
Cell phones, pagers, and beepers are not to be used or turned on during classroom lectures. It is very rude and discourteous to disrupt the class environment in this manner. Calls can be sent or received prior to the class period or during the break.

READING ASSIGNMENTS:

CLASS 1) Introduction, Course Overview

- **Chapter One** Introduction to International Business (Trade, Licensing & Investments; Risks of doing business).

  Cases: To be selected

  Multiliths: To be distributed in class

- **Chapter Two** International Law & Organizations

  Cases: To be selected

  Multiliths – to be distributed in class

- **Chapter Eighteen** – Political Risk: Nationalization, Expropriation, & Other Takings of Investment.

  Cases: To be selected

  Multiliths – to be distributed in class
CLASS 2)  ●  Chapter Twenty-one – International Environmental Law  
Cases:  To be selected  
Multiliths – to be distributed in class

CLASS 3)  ●  Chapter Three  Resolving International Commercial Dispute  
Multiliths:  To be distributed in class

CLASS 4)  ●  Chapter Four  – Sales Contracts & Excuses for Non-performance  
Cases:  To be selected  
Multiliths:  To be distributed in class  
●  Chapter Five  – Documentary Sale & Terms of Trade  
Cases:  To be selected  
Multiliths:  To be distributed in class  
●  Chapter Six  – Carriage of Goods & Liability of Air & Sea Carriers  
Cases:  To be selected  
Multiliths:  To be distributed in class

CLASS 5)  ●  Chapter Seven - Bank Collections, Trade Finance, & Letters of Credit  
Cases:  To be selected  
Multiliths:  To be distributed in class

CLASS 6)  ●  Chapter Eight – International & U.S. Trade Laws:  
National Lawmaking Powers & Regulation of U.S. Trade  
Cases:  To be selected  
Multiliths:  To be distributed in class
CLASS 7)  
- Chapter Nine – GATT Law & World Trade Organization: Basic Principle
- Chapter Fourteen – NAFTA (North American Free Trade Agreement)

Cases: To be selected
Multiliths: To be distributed in class

CLASS 8)  
- Chapter Eleven – Regulating Import Competition & Unfair Trade
- Chapter Twenty-One – Regulating the Competitive Environment

Cases: To be selected
Multiliths: To be distributed in class

CLASS 9)  
- Chapter Twelve – Imports, Customs & Tariff Law
- Chapter Thirteen – Regulation of Exports

CLASS 10) VIDEO - TBA

CLASS 11) PRESENTATIONS (GROUP I)

CLASS 12) PRESENTATIONS (GROUP II)
(Final exams + research paper due & handed in class)

FINAL EXAM SCHEDULED FOR AD746 June 27, 2013
RESEARCH PAPER HANDED IN June 27, 2013
Dr. Martin L. Saradjian, Esq.

Dr. Martin L. Saradjian, Esq., B.A., M.A., JD, Post Doctoral Certificate, Harvard Law School (Program of Instruction for Lawyers) has over 40 years of teaching experience. He has been awarded Outstanding Teaching Professor Award by the North Atlantic Business Association. In addition he received a publication award for his article entitled, "Teaching Environmental Law to Undergraduates" in the refereed national journal, Journal of Legal Studies. Other articles written range from Blue Laws to Manganese Nodules. Prof. Saradjian has been a guest lecturer in Prof. Haar's Environmental Law class at Harvard Law School. Also he was a Diestler Scholar at Tufts University for his Computer Law course that he created.

In addition he has been a consultant and member of former Attorney General Scott Harshbarger's Environmental Advisory Committee, Environmental Task Force and coordinator of a Environmental Crime Conference.

In addition he has been a consultant, lecturer and preparer of a manual for the regional office of the Drug Enforcement Agency (DEA) concerning Asset Forfeiture Procedures.

Dr. Saradjian was appointed by the Town of Newbury to the Plum Island Beach Committee for the preservation of this barrier island concerning beach erosion and beach nourishment.

He enjoys playing the piano and painting seascapes at his summer home at Plum Island and at his home in Lexington with his wife and two sons.