#### Section 1: Projected Health Expenditures for Massachusetts Residents in 1999

This section portrays the projected cost of health care for residents of Massachusetts in the baseline year (1999) before any reforms have been implemented.

Expenditures assuming no reform	Amoun (\$Millions)	Share of Resident Spending
1) Hospital Care	\$11,934	33.1%
2) Physician Services	\$5,387	14.9%
3) Dental Services	\$1,227	3.4%
4) Other Professional Services	\$2,622	7.3%
5) Home Health Care	\$1,704	4.7%
6) Prescription Drugs & Medical non-durables	\$3,210	8.9%
7) Vision Products and Other Medical Durables	\$323	0.9%
8) Nursing Home Care	\$4,264	11.8%
9) Other Personal Health Care	\$1,011	2.8%
10) Personal Health Care Total	\$31,683	87.9%
11) Program Administration and Net Cost of Private Health Insurance	\$1,970	5.5%
12) Government Public Health Activities	\$871	2.4%
13) Research	\$1,533	4.3%
14) Construction (not included in total to avoid double counting)	\$698	1.9%
15) Total	\$36,057	100.0%

# Section 2: Sources of Projected Massachusetts Health Expenditures in 1999 (for Residents and for Non-resident Workers)

Expenditures assuming no reform

In this section, we divide the total health expenditures for residents between public and private sources. We also add health expenditures for non-residents working in the state.

1) Public	Amoun (\$Millions)		Share of Resident Spending
A) Medicare (less privately paid premiums)	\$7,295	19.8%	20.2%
B) Medicaid	\$5,112	13.9%	14.2%
C) Other government expenditures	\$3,232	8.8%	9.0%
D) Publicly funded health research	\$869	2.4%	2.4%
E) Total public	\$16,507	44.8%	45.8%

2) Private			
A) Private health insurance & other private health spending	\$12,74	4 34.6%	35.3%
B) Out of pocket expenditures	\$6,4	8 17.4%	17.8%
C) Workers Compensation privately funded medical portion	\$2	0.6%	0.6%
D) Medicare privately paid premiums (subtracted from 1a)	\$10	0.5%	0.5%
E) Payments for health insurance for non-residents working in-state (note 2)	\$79	2.1%	2.2%
F) Total private	\$20,34	0 55.2%	56.4%

\$36.847

The Medicare projection has been adjusted to reflect the Census projected reduction in the number of Massachusetts residents over age 65 through 2005. The Medicaid projection shows a growth rate triple the average of recent years. This should account for recent expansions of the program in Massachusetts.

3) Total public and private (including out of state worker health expenditures)

#### Section 3: Net Cost of Universal Coverage

In this section, the additional costs incurred for universal coverage, and the savings resulting from universal coverage and delivery system reforms are itemized.

Additional costs associated with universal coverage (\$ millions)	Single Payer Without Cost Sharing	Single Payer With Cost Sharing	Universal Coverage HMO/PPO/POS
A) Cost of increased utilization due to universal access to comprehensive benefits			
i) Bringing currently uninsured to average health service use rates (note 3)	\$974	\$974	\$974
ii) Additional utilization resulting from reduction or elimination of patient cost sharing	\$2,785	\$446	\$446
a) Increased use of hospital services (note 4)	\$486	\$0	\$0
b) Increased use of physicians services (note 5)	\$710	\$0	\$0
c) Increased prescription drug utilization (note 6)	\$226	\$0	\$0
d) Increased use of nursing home services (note 7)	\$379	\$343	\$343
e) Increased use of home care services (note 8)	\$425	\$103	\$103
f) Increased use of dental care (note 8a)	\$286	\$0	\$0
g) Increased use of other professional services (note 8b)	\$203	\$0	\$0
h) Increased use of medical durables (note 8c)	\$17	\$0	\$0
i) Increased use of other personal health care (note 8d)	\$53	\$0	\$0
iii) Total increased spending (sum of i and ii)	\$3,760	\$1,420	\$1,420
B) Cost of increased use of assistive tech, rehab svcs and attendant care (note 20)	\$187	\$187	\$0
C) Cost of coordination, increased health data collection, and analysis services (note 21)	<u>\$213</u>	<u>\$213</u>	<u>\$0</u>
D) Total additional costs for Massachusetts beneficiaries (Aiii + B + C)	\$4,159	\$1,820	\$1,420
E) Subtotal (2 F + 4D health spending requiring public or private funding)	\$24,499	\$22,160	\$21,760
F) Total expenditures for full coverage for all benefits (1E + 4D)	\$41,007	\$38,667	\$38,267
G) Increase over current expenditures for Massachusetts residents (Section 1, line 15)	13.7%	7.2%	6.1%
H) Increase over current expenditures for Massachusetts beneficiaries (Section 2, line 3)	11.3%	4.9%	3.9%

5) Savings associated with universal coverage and delivery system reforms (\$ millions)	Single Payer Without Cost Sharing	With Cost	Universal Coverage HMO/PPO/POS
A) Savings due to reduction in workers comp medical payments (Note 9)	\$11	\$11	\$0
B) Savings from more appropriate treatment for ambulatory sensitive conditions (Note 10)	\$142	\$58	\$58
C) Savings from cost controls			
i) Savings from utilization management (Note 11)	\$632	\$257	\$0
ii) Savings from capital planning and cap on capital spending (Note 12)	\$237	\$237	\$0
D) Savings from bulk purchasing discounts			
i) Prescription drug savings (Note 13)	\$507	\$466	\$0
i) Durable medical equipment savings (Note 13 b)	\$34	\$34	\$0
E) Savings due to simplification of administration			
i) Private health insurance overhead savings (note 14)	\$1,131	\$355	\$0
ii) Hospital administrative savings (note 15)	\$1,854	\$481	\$0
iii) Physicians administrative savings (note 16)	\$555	\$144	\$0
v) Nursing home administrative savings (note 17)	\$90	\$23	\$0
vi) Dental care administrative savings (note 17b)	\$14	\$4	\$0
F) Total savings	\$5,207	\$2,070	\$58
6) Total cost of health care for Massachusetts beneficiaries after savings	\$35,800	\$36,597	\$38,209
A) Increase (decrease) over projected Mass. resident spending without reform	(\$257)	\$541	\$2,153
B) Percent Increase (decrease) over projected Mass. resident spending without reform	-0.7%	1.5%	6.0%
C) Increase (decrease) over projected Mass. beneficiary spending without reform	(\$1,047)	(\$250)	\$1,362
D) Percent Increase (decrease) over projected Mass. beneficiary spending without reform	-2.8%	-0.7%	3.7%

#### Section 4: Financing Universal Coverage

This section shows potential funding sources for universal coverage alternatives.

7) Out-of-state funding that can finance part of the cost of reform (\$ millions)	Single Payer Without Cost Sharing	With Cost	Universal Coverage HMO/PPO/POS
A) Federal share of increased spending resulting from Medicaid expansion (note 18)	\$0	\$0	\$0
B) Federal funds generated by higher Medicaid use (note 18)	\$185	\$0	\$0
C) Federal funds generated by higher Medicare use (note 19)	\$540	\$0	\$0
D) Estimated employer contributions for residents working out-of-state (note 1)	\$447	\$447	\$0
E) Total additional costs paid for though non-state sources (no cost sharing)	\$1,171	\$447	\$0
8) Net cost of Massachusetts health care after increased out-of-state financing	\$34,628	\$36,151	\$38,209
A) Increase (decrease) over projected Mass. resident spending without reform	(\$1,428)	\$94	\$2,153
B) Percentage Increase (decrease) over projected Mass. resident spending from existing	-4.0%	0.3%	6.0%
revenue sources without reform			
A) Increase (decrease) over projected Mass. beneficiary spending without reform	(\$2,219)	(\$697)	\$1,362
B) Percentage Increase (decrease) over projected Mass. beneficiary spending from	-6.0%	-1.9%	3.7%
existing revenue sources without reform			

9) Source of health spending after reform (\$ millions)	Single Payer Without Cos Sharing	With Cost	
A) Existing public spending for health care	\$16,507	\$16,507	\$16,507
B) Additional public spending for health care after reform	\$16,955	\$14,607	\$0
C) Private insurance and other private payments for health care	\$0	\$0	\$15,471
D) Out-of-pocket (patient cost sharing) spending for health care	\$1,166	\$5,037	\$6,231
i) Patient cost sharing for Hospital and Physician services (notes 4 & 5)	\$0	\$2,928	\$2,928
ii) Patient cost sharing for nursing homes (note 7)	\$443	\$443	\$1,148
iii) Patient cost sharing for home care (note 8)	\$0	\$741	\$296
iv) Patient cost sharing for prescription drugs (note 6)	\$0	\$202	\$906
v) All other patient cost sharing including medical non-durables	<u>\$723</u>	<u>\$723</u>	<u>\$953</u>
E) Total private health spending after reform	\$1,166	\$5,037	\$21,702

10) Cost of health care to be paid by public or private insurance under universal coverage reform (\$ millions) (line 8 less public spending and out-of-pocket spending)	Single Payer Without Cost Sharing \$16,955	With Cost Sharing	
Source of spending replaced by above amount			
A) Existing private health insurance spending	\$13,922	\$13,922	\$13,922
B) Existing out-of-pocket health spending replaced by public or private insurance	\$5,252	\$1,381	\$187
C) Total existing health spending replaced by public or private insurance	\$19,174	\$15,303	\$14,109
D) Change in revenues needed to purchase full coverage of health services	(\$2,219)	(\$697)	\$1,362

11) Increased cost (savings) to Massachusetts residents			
A) Additional (reduced) health spending (\$ millions)	(\$2,219)	(\$697)	\$1,362
B) Percentage Increase (decrease) over existing private health spending	-11.6%	-4.6%	9.7%

12) Funding for reform		
A) Complete Public funding for reform (note 22A)		
i) New expenditures by single payer authority (\$ millions)	\$16,955	\$14,607
ii) Personal income tax rate	5.0%	4.0%
iii) Funds raised at above rate (\$ millions)	\$6,341	\$5,073
iv) Payroll tax rate (paid by employers)	9.7%	8.7%
v) Funds raised at above rate (\$ millions)	\$10,614	\$9,534
vi) Total funds raised (\$ millions)	\$16,955	\$14,607

B) Partial Public funding for reform (note 22B)		
Assumes a maintenance of effort requirement for all private insurers while financing some or all former out-of-pocket	expenditures publicly	
i) New expenditures by single payer authority (12A-10A) (\$ millions)	\$3,033	\$685
ii) Personal income tax rate	1.5%	0.3%
iii) Funds raised at above rate (\$ millions)	\$1,902	\$380
iv) Payroll tax rate (paid by employers)	1.0%	0.3%
v) Funds raised at above rate (\$ millions)	\$1,131	\$304
vi) Total funds raised (\$ millions)	\$3.033	\$685

13) Changes in Area of Expenditure				
		Beneficiary Spend		
(\$Millions	Residen Spending Prior to Reforn	Without Cost	Single Payer With	Universal Coverage HMO/PPO/POS
1) Hospital Care	\$11,934	\$10,179	\$11,526	\$12,505
2) Physician Services	\$5,387	\$5,824	\$5,525	\$5,671
3) Dental Services	\$1,227	\$1,564	\$1,288	\$1,292
4) Other Professional Services	\$2,825	\$2,962	\$2,759	\$2,760
5) Home Health Care	\$1,704	\$2,405	\$2,083	\$1,897
6) Prescription Drugs & Medical non-durables	\$3,210	\$3,097	\$2,912	\$3,379
7) Vision Products and Other Medical Durables	\$323	\$323	\$306	\$340
8) Nursing Home Care	\$4,264	\$4,777	\$4,806	\$4,831
9) Other Personal Health Care	\$1,011	\$1,117	\$1,064	\$1,065
10) Personal Health Care Total	\$31,683	\$32,248	\$32,270	\$33,740
11) Program Administration and Net Cost of Private Health Insurance	\$1,970	\$1,095	\$1,871	\$2,013
12) Government Public Health Activities	\$871	\$890	\$890	\$890
13) Research	\$1,533	\$1,567	\$1,567	\$1,567
14) Construction (not included in total to avoid double counting)	\$698	\$698	\$698	\$698
15) Total	\$36,057	\$35,800	\$36,597	\$38,209

Change in Area of Expenditure compared to existing resident spending			
(\$Millions)	Single Payer Without Cost Sharing	With Cost	Universal Coverage HMO/PPO/POS
1) Hospital Care	(\$1,755)	(\$408)	\$571
2) Physician Services	\$437	\$138	\$284
3) Dental Services	\$336	\$61	\$65
4) Other Professional Services	\$137	(\$66)	(\$65)
5) Home Health Care	\$701	\$379	\$193
6) Drugs and other Medical non-durables	(\$113)	(\$298)	\$169
7) Vision Products and Other Medical Durables	(\$0)	(\$17)	\$17
8) Nursing Home Care	\$513	\$542	\$567
9) Other Personal Health Care	\$106	\$53	\$53
10) Personal Health Care Total	\$565	\$587	\$2,057
11) Program Administration and Net Cost of Private Health Insurance	(\$875)	(\$99)	\$43
12) Government Public Health Activities	\$19	\$19	\$19
13) Research	\$34	\$34	\$34
14) Construction (not included in total to avoid double counting)	\$0	\$0	\$0
15) Total	(\$257)	\$541	\$2,153

14) Spending on actual services				
	Prior to Refo		Single Payer With	
1) Hospital Care	\$8,37	6 \$8,475	\$8,449	\$8,921
2) Physician Services	\$4,03	\$5,023	\$4,313	\$4,295
3) Dental Services	\$1,12	\$1,478	\$1,192	\$1,188
4) Other Professional Services				
5) Home Health Care				
6) Drugs and other Medical non-durables				
7) Vision Products and Other Medical Durables				
8) Nursing Home Care	\$3,66	\$4,270	\$4,233	\$4,169

Change in spending on actual services (compared to existing resident spending)				
		Single Payer Without Cost Sharing	With Cost	Universal Coverage HMO/PPO/POS
1) Hospital Care		\$99	\$72	\$544
2) Physician Services		\$992	\$282	\$264
3) Dental Services		\$350	\$64	\$59
4) Other Professional Services				
5) Home Health Care				
6) Drugs and other Medical non-durables				
7) Vision Products and Other Medical Durables	·			
8) Nursing Home Care	_	\$602	\$566	\$502

Change from current resident administration spending			
	Single Payer Without Cost Sharing	With Cost	
1) Hospital Care	(\$1,854)	(\$481)	\$27
2) Physician Services	(\$555)	(\$144)	\$20
3) Dental Services	(\$14)	(\$4)	\$5
4) Other Professional Services			
5) Home Health Care			
6) Drugs and other Medical non-durables			
7) Vision Products and Other Medical Durables			
8) Nursing Home Care	(\$90)	(\$23)	\$66