

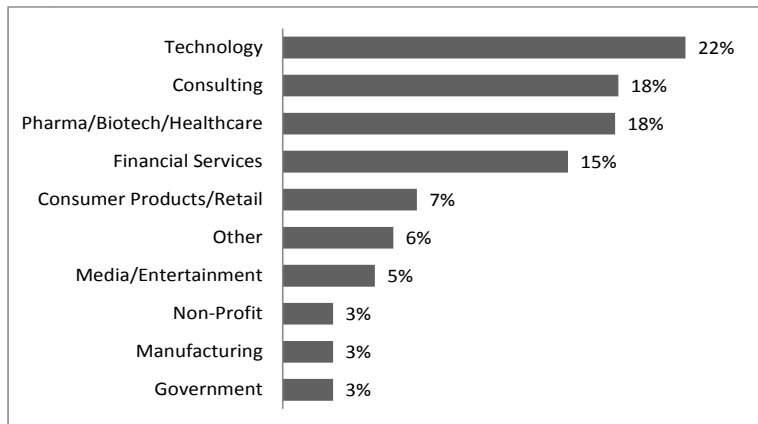
Full Time MBA Employment Report

Class of 2012

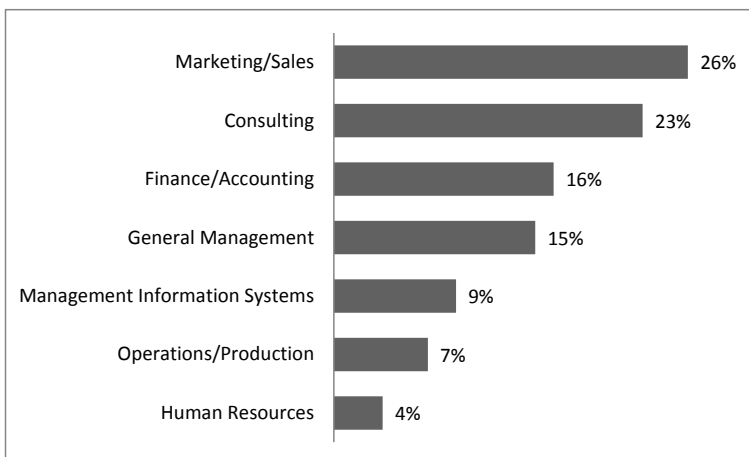
■ Employment Breakdown

87% of students seeking employment accepted an offer within 3 months of graduation.

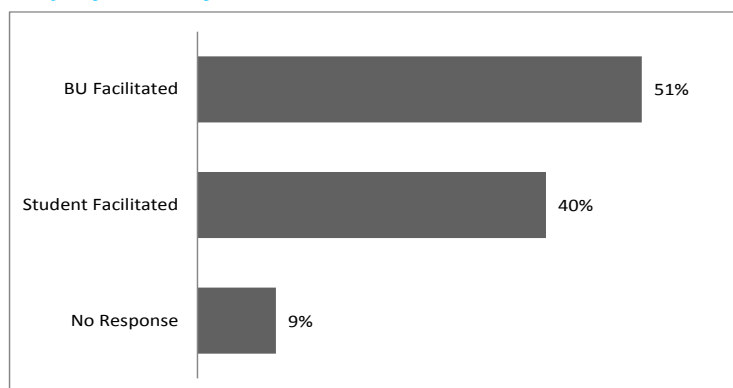
Employment By Industry



Employment By Function



Employment By Source of Job Offer



Boston University School of Management
Feld Career Center

■ Salary Breakdown

Salary Summary

	2012	% Δ 2011
Mean Base*	\$93,591	7%
Mean Signing Bonus**	\$12,957	-17%
Mean Other Comp.***	\$12,604	-9%
Total Weighted Comp.	\$108,625	6%

* 73% of students with an offer provided salary data

** 59% who provided salary data provided signing bonus data

*** 58% who provided salary data provided other comp. data

****23 students received multiple offers

Salary By Function

Function	Mean Base	% Δ 2011	Mean Signing
Consulting	\$107,335	25%	\$17,115
Finance/Accounting	\$102,912	13%	\$12,773
General Management	\$87,346	Even	\$14,563
Human Resources	\$75,000	N/A	\$7500
Management Information Systems	\$91,029	19%	\$9000
Marketing/Sales	\$83,170	-6%	\$9167
Operations/Production	\$84,000	-5%	\$5000

Salary By Program

Program	Mean Base	Mean Signing
MBA	\$94,734	\$13,226
MS/MBA	\$93,838	\$10,962
MBA/MPH	\$82,500	\$8250
Health Sector Management	\$89,265	\$14,333
Public & Nonprofit Management	\$83,583	\$20,000

Salary By Domestic or International

	Mean Base	Mean Signing
Domestic	\$94,643	\$10,824
International	\$91,138	\$18,538

- 90% of Domestic Students reported accepting an offer
- 79% of International Students reported accepting an offer



Partial List of Job Offers Class of 2012

ABC Entertainment

- Digital Marketing Analyst

AIR Worldwide

- Segment Marketing Manager

Amazon

- Financial Analyst

AT&T

- Leadership Development Program

Bank of America

- Business Controls Manager

Barclays Capital

- Investment Banking Associate

Biogen Idec

- Manager

Boston Medical Center

- Intern - General Surgery
- Project Management Officer

Boston Municipal Research Bureau

- Research Associate

Brigham & Women's Hospital

- Project Manager, Department of Surgery

CapGemini

- Senior Consultant

Chevron

- IT MBA Development Program

Cognizant

- Business Insights Associate
- Senior Consultant (4)

Deloitte Consulting

- Senior Consultant (2)

Diageo

- Leadership Development Program

Duff & Phelps

- Senior Associate (2)

Edelman

- Cause Marketing Consultant

EMC

- Global Services Leadership Development Program
- Senior Business Analyst

Ericsson

- Senior Strategy Consultant

eScholars

- Product Marketing Manager

Federal Reserve Bank

- Senior Associate Examiner

Fidelity Investments

- Financial Leadership Program Project Manager

Fox Sports Net

- Sales Strategist/Planner

General Electric

- Human Resources Leadership Program

Hasbro

- Associate Brand Manager

IBM

- Information Developer

Johnson & Johnson

- Associate Product Director

Kaiser

- Administrative Fellow

Liberty Mutual

- Corporate Development Program, Senior Business Consultant
- Management Development Program
- Senior Business Consultant

Lindt & Sprungli

- Associate Brand Manager

McKinsey & Company

- Associate

Massachusetts General Hospital

- Administrative Fellow

Microsoft

- Advertising Account Manager

Morgan Stanley

- Equity Research Associate

Paramount Pictures

- Associate Brand Manager

Phillips Healthcare

- Senior Financial Analyst, Mergers & Acquisitions

Pricewaterhouse Coopers

- Senior Associate (6)

Raytheon

- IT Leadership Development Program

State Street

- Strategy Analyst, Officer

Target

- Buyer

The Dannon Company

- Business Planning Senior Analyst

The Hartford

- HR Leadership Development Program

ThermoFisher Scientific

- Graduate Leadership Program

UTC

- Leadership Development Program

VMware

- Project Analyst