

2009-2010

DUAL-DEGREE PROGRAM:

**J.D./M.B.A. WITH CONCENTRATION IN
HEALTH SECTOR MANAGEMENT**

Boston University

I. INTRODUCTION

The regulation and financing of health care today is increasingly subject to public policy and control. Day-to-day management decisions must be made with a sophisticated understanding of the role of legal constraints.

Boston University's J.D./M.B.A. program in Law and Health Sector Management is intended to equip selected students with an understanding of the interaction of legal and management principles in the health sector, either in health delivery or in the biopharma/medical device industry, dependent upon students' interests and subsequent course selections. Students in the program may earn both the J.D. and M.B.A. degrees in an accelerated program of 4 1/2 rather than the usual 5 years.

II. PROGRAM REQUIREMENTS

The requirements for the dual-degree program include:

- A. Online applications to **both** the School of Management, (<http://management.bu.edu/apply>) and the School of Law. For application procedures to the School of Law, please see <http://www.bu.edu/law/prospective/apply/jd/index.html>.

For Graduate School of Management:

- 1) Students ordinarily apply to the School of Management before or during their first year of law school to begin the M.B.A. program in their second year of law school. However, students also can apply to the Graduate School of Management to begin their master's degree program their third year of law studies. In that case, students would be behind by two School of Management courses out of the total number of courses required for the M.B.A. degree;
- 2) An official score on the Graduate Management Admission Test (GMAT) from the past 5 years. (The LSAT will **not** be accepted in lieu of the GMAT);
- 3) Two (2) letters of recommendation;
- 4) All (4) required essays;

5) Official copies of all university-level transcripts (undergraduate and graduate);

6) Current resumé;

7) Although work experience is not a requirement of admission, **candidates with little or no work experience should be stronger in other admissions criteria, such as GPA and GMAT;**

8) Application deadlines for GSM:

November 15th, January 15th, March 15th.

(If an application is complete by a deadline, the admission decision is guaranteed to be mailed within four weeks).

B. Students must complete the following courses for the M.B.A. in Health Sector Management:

1) All Law courses required by the J.D. program;

2) Core GSM courses, required for the M.B.A. degree (listed below).

3) Health Sector Management Courses

C. M.B.A. Core Course Requirements (40 GSM Credits):

(must be taken in the evening program at GSM)

1) **OB 712 - Managing Organizations and People** (4 GSM credits)
-must be taken first

2) **AC 711- Financial Reporting and Control** (4 GSM credits)

3) **MK 724 - Marketing Management** (4 GSM credits)
(Note: AC 711 must be taken before or concurrently)

4) **QM 717 - Data Analysis for Managerial Decision-Making** (4 GSM credits)
(Note: OB 712 must be taken before)

5) **FE 722 - Financial Management** (4 GSM credits)
(Note: OB 712 must be taken before; AC 711 must be taken before or concurrently)

6) **FE 730 - Economics and Management Decisions** (4 GSM credits)
(Note: OB 712 must be taken before; recommend that QM 717 be taken before)

7) **OM 726 - Creating Value Through Operations and Technology** (4 GSM credits)
(Note: OB 712, AC 711, and QM 717 must be taken before; Recommend that MK 724 and FE 722 be taken before)

- 8) **IS 711– IT Strategies for a Networked Economy** (4 GSM credits)
(Note:OB 712, AC 711, and QM 717 must be taken before)
- 9) **SI 751 - Competition, Innovation and Strategy** (4 GSM credits)
(Note:OB 712, AC 711, MK 724 and OM 726 must be taken before)
We recommend that students take this in the fall or spring semesters. A limited number of summer 1 slots will be available to J.D./M.B.A. students.
- 10) **Executive Communications** (1 GSM credit)
One of the following courses will meet this requirement: ES700, ES701
- 11) **Managing Career Growth** (1 GSM credit)
ES707
- 12) **PL 700--Business Law & Ethics** (2 GSM credits)
This course may be waived with the completion of appropriate coursework at LAW.

D. The Health Sector Management Courses are (12 GSM Credits):

- 1) **HM703 - Health Sector Issues and Opportunities** (3 GSM credits)
- 2) One of the following courses:
 - **HM710 - Health Service Delivery: Strategies, Solutions and Execution** (3 GSM credits)
 - **HM717 - Drugs, Devices and Diagnostics: New Challenges, Strategies and Execution** (3 GSM credits)
- 3) Two of the following HSM Elective Courses:
 - **HM710 - Health Services Delivery: Strategies, Solutions and Execution** (3 GSM credits) *(Course will count as an HSM elective if not taken as part of your HSM core.)*
 - **HM717 - Drugs, Devices and Diagnostics: New Challenges, Strategies and Execution** (3 GSM credits) *(Course will count as an HSM elective if not taken as part of your HSM core.)*
 - **HM801 - Bench-to-Bedside - Translating Biomedical Innovation from the Laboratory to the Marketplace** (3 GSM credits)
 - **HM802 - Introducing and Sustaining Health Sector Innovation** (3 GSM credits)
 - **HM817 - Health Information Technology** (3 GSM credits)
 - **HM833 - Health Sector Marketing** (3GSM credits)
 - **HM840 - Health Sector Consulting** (3 GSM credits)

- **OM840 – Managing and Improving Quality: Six Sigma Green Belt Certification** (3 GSM credits) (*Course project must be health sector field.*)
 - **SI852 - Starting New Ventures** (3 GSM credits) (*Business plan developed, must be within the health sector field.*)
- E. Students also must complete a Health Sector Management Internship during the summer after their third year of law school. This provides hands-on management experience and involves a management or policy-related project of strategic or analytic value to a health care organization.
- F. After the first year of Law School, students may apply toward the J.D. (Law) degree no more than two graduate-level M.B.A. courses in one semester; however, students may apply toward the J.D. degree **a maximum of 12 credits total** of non-law, graduate-level work taken at GSM.
- G. **NOTE:** In order to satisfy American Bar Association accreditation requirements, the number of credits that the School of Law can grant for a graduate-level course taken at GSM may be different from the credits allocated by GSM for that course; therefore, students must check with the School of Law Registrar's Office to verify the number of credits that may be applied toward the J.D. degree for a GSM course.
- H. Although GSM has a summer session, courses offered during the summer session are limited and vary from year to year. Also, students who take summer GSM courses while a law student must pay extra tuition for those courses. Please note that summer courses taken at GSM may **not** be applied toward the J.D. degree.
- I. While students are attending both the School of Law and the Graduate School of Management, they pay only one tuition. If students exceed 18 credits in a given semester, they will be charged additional tuition.
- J. GSM merit-based financial aid is very limited. Students with merit-based scholarships from the Law School should not expect scholarship awards from GSM.

III. FOR FURTHER INFORMATION, PLEASE CONTACT:

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