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STUDY ABROAD EXCHANGE PROGRAM

Fact sheet
General course offer

EXCH

2016-2017

EXCHANGE STUDENTS FACT SHEET - CALENDAR 2016-2017

Exchange Program

FALL:

Arrival on campus: 1 September 2016
Mandatory welcome session: 2 & 5 September 2016
Semester dates: 6 September - 16 December 2016

SPRING:

Arrival on campus: 24 - 25 January 2017
Mandatory welcome session: 26 - 27 January 2017
Semester dates: 30 January - 24 May 2017



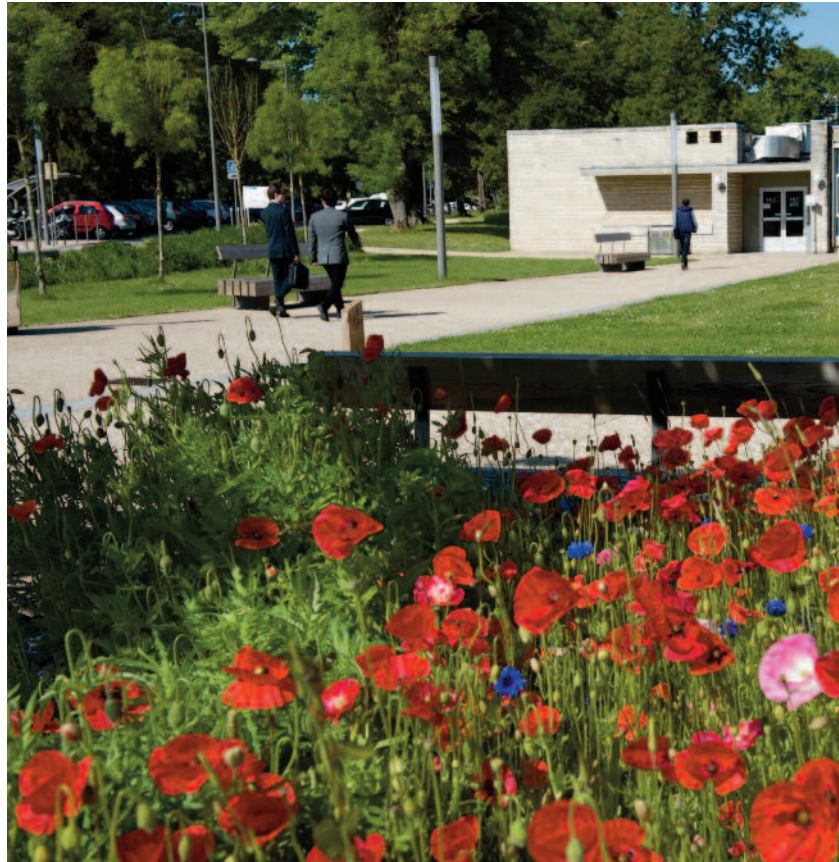
CEMS guest Program

FALL

Arrival on campus: 3 & 4 September 2016
Mandatory welcome session: 5 September 2016
Block seminar: 5 - 9 September 2016
Semester dates: 5 September - 16 December 2016

SPRING

Arrival on campus: 26 - 27 January 2017
Mandatory welcome session: 30 January 2017
Semester dates: 30 January - 21 April 2017



STUDY PROGRAM (FOR EXCHANGE STUDENTS ONLY)

HEC Paris offers to exchange students:

Note: CEMS guests should refer to Cems.org for academic and study program info.

A variety of disciplines of study: Fiscality & Law, Finance & Economics, Strategy & Management, Marketing, Accounting & Management Control, Operations Management & Information Technology, Decision Science & Information System, Management & HR, French Language and French Culture.

Close links to the international Business World through companies participating in courses, conferences, business games, internships, recruitment sessions, etc...

COURSE LOAD (FOR EXCHANGE STUDENTS ONLY)

24 ECTS minimum - 30 ECTS maximum per semester. (yearly students: 55 - 60 ECTS)

Students can choose freely between core courses and management electives among the following course list:

- Management Core courses (18h - 36-hour course): 3 / 6 ECTS
- Foundation Core courses (18h - 36-hour course): 3 / 6 ECTS
- Electives (18h): 3 ECTS
- French language course: (30h) 6 ECTS

Visit our intranet page for course schedule updates (See page 7)



Finance & Economics

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEM1CC001	Accounting II	3	18h	English	Yes	Yes
GEM1ELM159	Analyse et évaluation financière - Partie 1 & 2	3	18h	French		Yes
GEM1ELM168	Assurance - Principes et défis	3	18h	French	Yes	
GEM1ELM092	Bayesian Decision Analysis	3	18h	English	Yes	
GEM1CC001	Comptabilité II	3	18h	French	Yes	Yes
GEM1FIN001	Corporate Finance	6	36h	English	Yes	Yes
GEM1FIN001	Finance d'entreprise	6	36h	French	Yes	Yes
GEFFCC001	Financial Accounting	6	36h	English	Yes	
GEFFFIN002	Financial Economics	3	18h	English	Yes	
GEFFFIN003	Financial Markets	3	18h	English	Yes	
GEM1ELM101	Fusions-Acquisitions : Stratégie et mise en œuvre	3	18h	French	Yes	
GEM1ELM056	Gestion de patrimoine	3	18h	French	Yes	
GEL3ELC098	Globalization And Conflict : Assessing Risk	3	18h	English		Yes
GEM1ELM140	International Banking	3	18h	English	Yes	Yes
GEM1ELM169	Introduction Au Capital Investissement (Private Equity)	3	18h	French	Yes	Yes
GEM1ELM244	Investment Banking	3	18h	English		Yes
GEM1ELM139	Le secteur économique du tourisme	3	18h	French	Yes	
GEM1MSC004	Management des opérations et de la Supply Chain	6	36h	French	Yes	
GEM1SIN009	Management Information Systems	3	18h	English	Yes	
GEM1ELM230	Mergers & Acquisitions : Financial Analysis	3	18h	English	Yes	Yes
GEM1MAC001	Méthodes d'analyse des coûts	3	18h	French	Yes	
GEM1MAC001	Methods Of Cost Analysis	3	18h	English	Yes	
GEM1ELM206	Modélisation Financière - Business Plan	3	18h	French	Yes	
GEM1ELM206	Modélisation Financière - Business Plan niveau avancé]	3	18h	French	Yes	
GEL3ELC097	Money & Banking	3	18h	English		Yes
GEM1MSC004	Operations And Supply Chain Management	6	36h	English	Yes	
GEM1ELM059	Project Finance	3	18h	English	Yes	Yes

International Affairs & Strategy

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEM1ELM262	Analyzing Risk And Opportunity In Frontier Markets	3	18h	English		Yes
GEM1CC009	Business Performance Management	3	18h	English		Yes
GEM1ELM249	Comparative Politics Of Latin America	3	18h	English	Yes	Yes
GEM1ELM204	De la stratégie militaire au succès dans l'entreprise	3	18h	French	Yes	
GEM1ELM051	Devenir consultant en stratégie	3	18h	French		Yes
GEM1ELM243	Gafanomics	3	18h	English		Yes
GEM1ELM251	European Financial Centres And The 'Virtual' Geography	3	18h	English		Yes
GEM1ELM032	Evaluer Et gérer les risques pays	3	18h	French		Yes
GEM1ELM251	Financial Geography In Central And Eastern Europe	3	18h	English	Yes	
GEM1ELM250	Geopolitics Of The Arctic	3	18h	English	Yes	Yes
GEL3ELC074	Géopolitique des crises internationales	3	18h	French		Yes
GEM1ELM060	Gestion et communication de crises	3	18h	French		Yes
GEM1ELM233	Initiation au management stratégique d'une entreprise	3	18h	French		Yes
GEM1ELM140	International Banking	3	18h	English	Yes	
GEM1ELM263	Introduction To Geopolitics	3	18h	English		Yes
GEM1ELM190	Management & mondialisation	3	18h	French		Yes
GEM1ELM059	Project Finance	3	18h	English	Yes	
GEM1STR001	Stratégie	6	36h	French	Yes	
GEM1STR001	Strategy	6	36h	English	Yes	Yes
GEM1ELM011	Strategy Consulting And Private Equity In The Middle-East And North Africa	3	18h	English		Yes
GEM1ELM166	Strategy Implementation	3	18h	English		Yes
GEM1ELM252	Understanding The Middle East: Economic And Strategic Fundamentals	3	18h	English	Yes	

Fiscality & Law

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEM1DEF009	Company Law	3	18h	English		Yes
GEFFDEF001	Contract Law	3	18h	English	Yes	
GEM1DEF010	Corporate Tax Management	3	18h	English		Yes
GEFFDEF001	Droit des contrats	3	18h	French	Yes	
GEM1ELM227	Droit des fusions et acquisitions	3	18h	French	Yes	
GEM1ELM014	Droit du travail	3	18h	French		Yes
GEM1ELM062	Droit europeen	3	18h	French	Yes	
GEM1ELM144	Eu Competition Law	3	18h	English		Yes
GEM1ELM062	Eu Law	3	18h	English	Yes	

Marketing & Communication

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEM1ELM095	Debating	3	18h	English	Yes	
GEM1ELM188	Digital Marketing For Consumer Goods	3	18h	English		Yes
GEM1ELM254	Gagner la préférence clients: Nouvel enjeu stratégique des entreprises	3	18h	French	Yes	
GEM1ELM023	International Marketing	3	18h	English	Yes	Yes
GEM1ELM267	Introduction To Fashion Management	3	18h	English		Yes
GEM1ELM255	Le pouvoir des images façonne-t-il notre vision du monde?	3	18h	French	Yes	
GEM1MKG008	Marketing	6	36h	English	Yes	Yes
GEM1ELM079	Sports Marketing	3	18h	English	Yes	Yes
GEM1ELM066	Wine Marketing	3	18h	English	Yes	Yes

People Organization & Social Responsibility

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEL3ELC905	Corporate Organization	3	18h	English		Yes
GEM1ELM257	Ethics & Sustainability	3	18h	English	Yes	Yes
GEM1ELM117	Exercer un management responsable	3	18h	French	Yes	
GEM1ELM143	Global Human Resources Management	3	18h	English	Yes	
GEM1ELM265	Global Team Leadership	3	18h	English		Yes
GEM1ELM156	Leading Change: Winning Hearts And Minds	3	18h	English		Yes
GEM1MRH005	Leading Organizations: Perspectives On Design, Power And Culture	3	18h	English	Yes	Yes
GEM1ELM135	Politiques sociales	3	18h	French	Yes	
GEL3ELC091	Technologies, Climate Change And Future Of Energy	3	18h	English		Yes

Entrepreneurship - Innovation & Business

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEM1ELM161	Apprendre à concevoir un site web	3	18h	French	Yes	
GEM1ELM256	Business strategy for the digital age	3	18h	English	Yes	
GEM1ELM124	Entrepreneuriat familial: les secrets de la performance résiliente	3	18h	French		Yes
GEL3ELC904	Fondements de l'entrepreneuriat: le cas Priceminister	3	18h	French		Yes
GEM1ELM174	Générer du trafic en ligne et le convertir en vrais clients	3	18h	French	Yes	
GEM1ENT001	Innovation and entrepreneurship	3	18h	English		Yes
GEM1ELM231	Inside venture capital	3	18h	English		Yes
GEM1ELM148	Introduction To 21st-Century Energy Challenges	3	18h	English	Yes	
GEM1ELM122	Le web, créer, développer, piloter une activité internet	3	18h	French		Yes
GEM1ELM019	Management des industries culturelles	3	18h	French	Yes	
GEM1ELM103	Project management	3	18h	English	Yes	
GEM1ELM125	Redressement d'entreprise: Faire Face aux difficultés et les surmonter	3	18h	French		Yes

Others

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEM1ELM248	Philosophy of liberalism	3	18h	English	Yes	
GEM1ELM027	Modeling and data analysis with excel - level 2	3	18h	English	Yes	

French Language & Topic Courses

Code	Course Title	ECTS	LENGTH	FR/EN	FALL	SPRING
GEM1LFR007	French language *	5	30h	French	Yes	Yes
GEM1LFR001	Study of french society (gr21)	5	30h	English	Yes	Yes
GEM1LFR001	Study of french culture(gr22)	5	30h	English	Yes	Yes
GEM1LFR001	Paris rive droite - rive gauche (gr23)	5	30h	English	Yes	Yes

*On-line registration to 1 or 2 groups, then students will be dispatched into different groups of level according to placement test results

This Brochure is not binding. This program is indicative and may evolve over time.

Semester catalogs are released as follows:

Fall: Nov-Dec

Spring: June-July

EXCHANGE STUDENTS FACT SHEET

EVALUATION & GRADING

Evaluations are based on class participation, oral, presentations, written exams, essays, projects or group reports. Credits are awarded to students having obtained a grade of A, B, C, D, or E. A final grade of FX and F means repeating the exam and in case of re-fail, students must repeat the course. In the case of a re-take, E is the only passing grade that can be awarded.

A = 4 - Excellent - outstanding performance

B = 3.5 - Very good - above the average standard

C = 3 - Good - generally sound work

D = 2.5 - Satisfactory Fair

E = 2 - Sufficient - performance meets minimum criteria

FX = 1 - Insufficient - Fail (credits non validated)

F = 0 - Very insufficient - Fail (credits non validated)

LANGUAGE

Language of instruction: English or French. All core courses are offered in French and English. Electives are held in French or English. French Language course: All international students are invited to take French classes, during their studies at HEC beginner, intermediate and advanced level.

Course offer: Fall course offer and course schedule will be available by mid-June and beginning of December for the Winter/Spring semester on (Check info on Intranet page for regular updates).

CAREER & INTERNSHIP SERVICES

As the first ranked business school in France, HEC receives internship offers constantly which are also open to exchange students under certain conditions. Every year, the HEC Career Center organizes several forums: October: Forum Finance, Forum Juridique (tax and law). November: Forum Conseil (consulting), January: Carrefour HEC (all sectors), Forum Alumni (Recruiting Alumni).

CAMPUS FACILITIES

French President Charles de Gaulle inaugurated the 250-acre wooded HEC campus in 1964.

Thereby HEC became the first French Business School to create a real campus outside of Paris some 15 miles from Notre-Dame. The HEC campus is located in Jouy-en-Josas, a suburban town on the South-West side of Paris, close to Versailles. Public bus service available several times a day from campus to Jouy-en-Josas train station, and HEC SAVAC shuttle service, from campus to the Massy RER C station. Trains to and from Paris: (approx. 45 minutes). Check Intranet page for interactive train network map and bus schedules.

Student Organizations *(in French: Associations):*

Being a member of an "Assoce" helps developing one's sense of responsibility and Entrepreneurial spirit. Around 130 student associations exist at HEC and exchange students are invited to join them.

The International Student organization is a student-run "association" whose purpose is to bring French and International students together. Through events such as the welcome week, *Discover France* weekends, plus various activities on and off campus. HEC IS students will ensure you have a great time, immersed in the French culture, but also among a real melting pot of people from all over the world.

Sport Activities:

Our 1600 m² gymnasium is available for indoor sports, climbing wall, fencing rooms, dance, Ping-Pong, a fitness room, a dojo, karate, aerobics and yoga. Our 10 000 m² outdoor facilities include a rugby pitch, two soccer fields, four tennis courts, an athletic field and a golf practice range. Off-site sports include, rowing, riding, skiing, sailing, golf. Poly Technique School's swimming pool access. Exchange students may take part in these activities during their exchange. Registration requirements: Medical Certificate *(Established by student's home practitioner + 25€ fee payable at HEC Sports Office).*



EXCHANGE STUDENTS FACT SHEET

Other Facilities:

17 students accommodation buildings with a total of 1401 furnished rooms.
A 500 seats lecture hall
21 Auditoriums
1 Auditorium and 1 classroom equipped with video-conference system
13 classrooms seating 18/24 people, 11 classrooms seating 40/50 people
A library with approx 60 000 books and 740 journals, CDs, PCs, etc
A trading room (in collaboration with Reuters)
1 open-access computer room, networked PCs throughout the campus, Wifi
A linguistic resource centre with workstations
2 business bookshops
1 printing centre
A spacious 1000 m² reception/exhibition area
Chapel for religious activities
Infirmary



Food: A university restaurant seating 650 students, serves 2000 to 2300 meals every day. The restaurant offers, every day, a basic meal for lunch and dinner (buffet).
1 bar, 3 cafeterias serving sandwiches, pizzas, salads as well as hot and cold beverages.
1 supermarket across the street

ACCOMODATION

(Visit our intranet page Housing section for Residence descriptions)

Students are offered on campus accommodation by renting a room from one of the Residences available
Required: refundable deposit: 430€ + nonrefundable processing fee: 175€.
Accommodation: Single rooms from 450€ to 580€ & apartments for two at 680€ per month (340€ per person).
Accommodation is guaranteed to all exchange students, type of accommodation is not and is subject to availability.

Estimated living expenses (2016)

Mandatory housing insurance and liability: 35€- 45€ / year (Information upon arrival via Banks Forum)
Meals: Approximately 5€/meal for breakfast, lunch & dinner, if taken at the student restaurant.
Resident's permit fee when applicable: 58€, renewal: 49€
Contribution BDE+IS events (optional): approx.: 80€/semester or approx.: 40€ (if you open a bank account on Campus during the Banks forum). 120€ or 70€ for yearly students. Payable on-line via: <https://www.mybeespace.fr/>
Check with the IS student's society or visit their Facebook page: HEC International Student Society.

Required documents and compulsory Insurances

Arrival Pack to print prior to arrival along with copies of documents such as: Passport, visa, OFII form
European Social Security card (E.U Citizen), Health insurance, Medical certificate for sports practice.
Non-European students staying in France for more than 3 months must register to the Social Security System.
The 2015-2016 fee is 215€ (price increases by a couple of € each year). Payable on-line at:
<https://webapp.hec.fr/forms/PaymentOnlineSecurity/homeRegistrationform.php>
Or at HEC, upon arrival. This insurance does not include repatriation, neither personal liability.
Separate travel insurance must be purchased prior to arrival.

Exemptions

Students from Quebec are exempted from this registration if they provide the SE401Q102 bis or form SE401Q106 from their home university. Students from Switzerland are exempted if they provide their Health insurance card. Civil liability insurance is compulsory for all exchange students (European and non European).

At the beginning of each semester, Banks come to HEC campus to offer services such as: Current account openings, housing insurance (specific to HEC residence rooms), inclusive of Civil Liability. This is called: "The Banks Forum."
For a few more euros, this is presented as a package when opening an account.

Visa: Please see "VISA" section on our intranet page (access link, see last page of fact sheet).



FACT SHEET

How and when to nominate your students?

Deadlines:

Fall 2016: April 1, 2016

Spring 2017: October 31, 2016

On-line Application (ISEA):

Partner Universities Coordinator's nominations account:

<http://appli1.hec.fr/ISEA/CoordLog.jsp>

Student's personal registrations: (Upload of resume, transcript, and photo):

<http://appli1.hec.fr/ISEA/EtudLog.jsp>

HEC intranet for Exchange, CEMS guests, Double Degree (Exchange) students

(Academic information is for Exchange students only!)

<https://portal.hec.fr>

Login: international

Password: student@Infopage

Contact us / Write to us:

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