



LAWYERS FOR AFFORDABLE JUSTICE

Start, grow, and sustain your solo practice

FREQUENTLY ASKED QUESTIONS

1. Why should I join Lawyers for Affordable Justice?

First, mentorship. LAJ will provide you with mentors with years of experience in solo practice who will coordinate and lead workshops on many of the business and legal challenges of starting a solo firm. Your mentors will also support you on a case-by-case basis; you can come to them with any questions you may have. In addition, LAJ will provide you with access to law practice management software, office space, access to critical technology, and a network of other solo practitioners. Starting a practice all on your own can be overwhelming. LAJ will provide you with the guidance and community you need to be confident getting started.

2. Will LAJ help me find clients?

Yes. You will be expected to market yourself but LAJ will support you in those efforts. Your LAJ mentors will help you create a client referral plan.

3. What areas of law does LAJ support?

LAJ will specifically support four practice areas: immigration law, small business transactions, employment law, and landlord/tenant disputes. We expect a significant portion of your practice to be in at least one of those four areas.

4. How long is the program?

LAJ's program is two years. Year one will be particularly focused on developing a business and marketing plan for your practice at the same time that you build your clientele. Year two will encourage you to look at growing your business with the help of specialists in technology and marketing.

5. Do I get my own office?

LAJ provides a four-room office suite in Kenmore Square that will be used for work space, client meetings, workshops, networking events, and office equipment. The office manager will occupy one room and coordinate the use of the remainder of the space. All LAJ participants will share the space.

6. What are the requirements for participation?

You must be licensed to practice law in Massachusetts and any other state where you are providing services. You must have proof of liability insurance and an IOLTA account. You must also submit an application to LAJ, which you may find [here](#).

7. How much will it cost?

LAJ charges a monthly fee that increases over the course of the program, as your practice matures. The first year will total \$1,800, beginning at \$50 per month and slowly increasing over the year. Year two will cost \$4,600, on a similarly graduated scale starting at \$300 per month. These estimates do not include the costs of malpractice insurance and securing a domain name. The fees for LAJ's services are less than what you would pay for the services on your own.