

### INSTRUCTIONS FOR COMPLETING THE BUSINESS/FARM SUPPLEMENT

- If you have more than one business or farm, or a business and a farm, complete a supplement for each of them.
- When completing this supplement, refer to both your 2006 and 2007 IRS tax returns—specifically, Form 1040, Schedules C, D, and F, as applicable. If an incorporated business is involved, refer to Form 1120 as well. If a partnership is involved, also refer to Form 1065 and/or Schedule K1. **For any year for which tax forms have not been completed, estimate as accurately as possible.** The financial aid administrator may later ask you to provide copies of your tax returns, including your corporate and partnership tax return(s).
- If you are the owner or part owner of a partnership or a corporation: (1) enter your percentage of ownership (question 6); (2) enter total income, expense deductions, and profit for the entire business entity (questions 11–15); and (3) enter your share of net profit (question 16).
- **IMPORTANT:** If a business is a major source of family support but no salaries are reported and business net profit is under \$10,000, explain on an attached sheet how basic family expenses are met.
- Don't submit balance sheets, profit and loss statements, cash flow statements, or tax returns in place of the Business/Farm Supplement, unless specifically requested by your college.
- If your home is part of the business or farm, enter its value and the amount of its mortgage on the CSS/Financial Aid PROFILE® Application. Don't include your home value on the Business/Farm Supplement.
- If farm income is reported on an accrual basis, the required information can be found on IRS Form 1040, Schedule F, Part III. In this case disregard questions 11a–11c below and begin your entries with Gross Income in question 12.
- If you have gains or losses from the sale or exchange of livestock and/or farm machinery, report the full amount of such gains or losses in question 16 below. Don't include in this question gains or losses arising from the sale or exchange of other property, as reported on your IRS Form 1040, Schedule D.
- If a financial question does not apply to you, write 0. Do not leave questions blank unless the instructions tell you to do so.

### STUDENT'S INFORMATION

|                |                     |            |      |               |       |     |      |
|----------------|---------------------|------------|------|---------------|-------|-----|------|
| STUDENT'S NAME |                     |            |      | DATE OF BIRTH |       |     |      |
|                | LAST NAME           | FIRST NAME | M.I. |               | MONTH | DAY | YEAR |
|                | SOCIAL SECURITY NO. |            |      |               |       |     |      |

### PARENTS' BUSINESS/FARM INFORMATION

|   |  |  |  |  |     |                      |
|---|--|--|--|--|-----|----------------------|
| 1. NAME OF BUSINESS/FARM  |  | 2. DATE BUSINESS COMMENCED OR FARM PURCHASED   |  | MONTH                                    | DAY | YEAR                 |
| 3. LOCATION OF BUSINESS/FARM  |  |  |  |  |     |                      |
| STREET ADDRESS  |  | CITY/TOWNSHIP  |  | COUNTY                                   |     | STATE                |
| ZIP CODE  |  |  |  |  |     |                      |
| 4. TYPE OF BUSINESS/FARM  |  | 5. GIVE NAME(S) OF OWNERS AND PARTNERS, THEIR RELATIONSHIP TO THE PARENT(S), AND THEIR PERCENTAGE OF OWNERSHIP |  |  |     |                      |
| <input type="checkbox"/> Sole proprietor<br><input type="checkbox"/> Partnership<br><input type="checkbox"/> Corporation<br>Indicate type _____ |  |  |  |  |     |                      |
| 6. YOUR PERCENTAGE OF OWNERSHIP _____%  |  | 7. NUMBER OF EMPLOYEES _____   |  | 8. DESCRIBE PRINCIPAL PRODUCT OR SERVICE |     |                      |
| 9. RESIDENCE AND MORTGAGE INFORMATION   |  |  |  |  |     |                      |
| Monthly mortgage payment on the business or farm \$ _____   |  |  |  |  |     |                      |
| Farm owners: Do you live on the farm?   |  | <input type="checkbox"/> Yes <input type="checkbox"/> No   |  |  |     |                      |
| Business owners:  |  |  |  |  |     |                      |
| Is the business a part of your home?  |  | <input type="checkbox"/> Yes <input type="checkbox"/> No   |  |  |     |                      |
| If yes, what percentage of home is claimed for business use? _____%   |  |  |  |  |     |                      |
| 10. TOTAL ACRES OWNED (FARM OWNERS ONLY)  |  |  |  |  |     |                      |
|   |  | Market value per acre  |  | No. of acres owned                       |     | No. rented to others |
| Tillable land   |  |  |  |  |     |                      |
| Nontillable land  |  |  |  |  |     |                      |
| Woodlands and waste   |  |  |  |  |     |                      |
| Agricultural reserve  |  |  |  |  |     |                      |
| TOTAL   |  |  |  |  |     |                      |

### BUSINESS OWNERS ONLY

#### INCOME AND EXPENSES

|  | 2006<br>(Jan. 1–Dec. 31) | 2007<br>(Jan. 1–Dec. 31) | Estimated 2008<br>(Jan. 1–Dec. 31) |
|--|--------------------------|--------------------------|------------------------------------|
| <b>11. BUSINESS INCOME</b>   |                          |                          |                                    |
| a. Gross receipts or sales less returns and allowances   | \$ _____                 | \$ _____                 | ↓                                  |
| b. Cost of goods sold and/or operations (Don't include salaries paid to yourself, your dependents, or others, or any item listed below.) | _____                    | _____                    |                                    |
| c. Gross profit (Line 11a minus 11b)   | _____                    | _____                    |                                    |
| d. Other business income   | _____                    | _____                    |                                    |
| <b>12. TOTAL INCOME</b> (Add 11c and 11d)  | _____                    | _____                    |                                    |
| <b>13. BUSINESS DEDUCTIONS</b> (Don't include any amount entered in 11b above.)  |                          |                          |                                    |
| a. Depreciation  | _____                    | _____                    | ↓                                  |
| b. Interest expense  | _____                    | _____                    |                                    |
| c. Rent on business property   | _____                    | _____                    |                                    |
| d. Parents' W-2 wages from this business   | _____                    | _____                    |                                    |
| e. Salaries and wages paid to family members other than yourself employed in the business  | _____                    | _____                    |                                    |
| Name and Relationship  | Salary                   |                          |                                    |
| _____  | _____                    | _____                    |                                    |
| _____  | _____                    | _____                    |                                    |
| f. All other salaries and wages  | _____                    | _____                    |                                    |
| g. Other business expenses (Itemize on a separate sheet any single item over \$1,000.)   | _____                    | _____                    |                                    |
| <b>14. TOTAL DEDUCTIONS</b> (Add 13a–13g)  | _____                    | _____                    | Estimated 2008                     |
| <b>15. NET PROFIT (OR LOSS)</b> (Line 12 minus line 14)  | _____                    | _____                    | \$ _____                           |
| <b>16. YOUR SHARE OF LINE 15</b> (Multiply line 15 by your percentage of ownership, question 6.)   | \$ _____                 | \$ _____                 | \$ _____                           |

### FARM OWNERS ONLY

#### INCOME AND EXPENSES

The IRS line references are for 2006. For 2007 use the corresponding lines from 2007 IRS forms.

|  | 2006<br>(Jan. 1–Dec. 31) | 2007<br>(Jan. 1–Dec. 31) | Estimated 2008<br>(Jan. 1–Dec. 31) |
|--|--------------------------|--------------------------|------------------------------------|
| <b>11. FARM INCOME</b>   |                          |                          |                                    |
| a. Profit (or loss) on sales of livestock and other items purchased for resale (from Form 1040, Schedule F, line 3)                  | \$ _____                 | \$ _____                 | ↓                                  |
| b. Sales of livestock and produce raised (from Schedule F, line 4)   | _____                    | _____                    |                                    |
| c. Other farm income (from Schedule F, lines 5b, 6b, 7a, 7c, 8b, 8d, 9, 10)  | _____                    | _____                    |                                    |
| <b>12. GROSS INCOME</b> (Add 11a–11c) (from Schedule F, line 11)   | _____                    | _____                    |                                    |
| <b>13. FARM EXPENSES</b>   |                          |                          |                                    |
| a. Farm deductions less depreciation (from Schedule F, lines 12–15 and lines 17–34)  | _____                    | _____                    | ↓                                  |
| b. Depreciation (from Schedule F, line 16)   | _____                    | _____                    |                                    |
| <b>14. TOTAL EXPENSES</b> (Add 13a and 13b) (from Schedule F, line 35)   | _____                    | _____                    |                                    |
| <b>15. NET FARM PROFIT (OR LOSS)</b> (Line 12 minus line 14) (from Schedule F, line 36)  | _____                    | _____                    |                                    |
| <b>16. FARM-RELATED CAPITAL GAINS (OR LOSSES)</b> from sale or exchange of livestock and farm machinery (from Form 1040, Schedule D) | _____                    | _____                    |                                    |
| <b>17. NET PROFIT (OR LOSS)</b> (Add lines 15 and 16)  | _____                    | _____                    | Estimated 2008<br>\$ _____         |
| <b>18. YOUR SHARE OF LINE 17</b> (Multiply line 17 by your percentage of ownership, question 6.)                                     | \$ _____                 | \$ _____                 | \$ _____                           |

## BUSINESS/FARM ASSETS

The figures you report in column C should reflect the fair market value of the business or farm (a reasonable estimate of what each asset is worth and could be sold for). Filers of IRS Form 1120, 1120S, or 1065 should refer to Schedule L to complete columns A and B. **If you don't file any of these IRS forms, you may leave columns A and B blank.**

| 1. CURRENT ASSETS  | Column A                    |   | Column B                    |                                       | Column C                                     |
|--|-----------------------------|---|-----------------------------|---------------------------------------|--|
|  |                             | Book Value at Beginning<br>of Tax Year 2007 |                             | Book Value at End<br>of Tax Year 2007 | Fair Market Value at End<br>of Tax Year 2007 |
| a. Cash and short-term investments   |                             |   |                             |                                       |  |
| b. Receivables (total)   |                             |   |                             |                                       |  |
| c. Allowance for bad debts   |                             | (       )                                   |                             | (       )                             | (       )                                    |
| d. Inventories   |                             |   |                             |                                       |  |
| e. Other current assets not included above (Do not include loans to partners or shareholders.) |                             |   |                             |                                       |  |
| f. Total current assets (Add 1a, 1b, 1d, and 1e, then subtract 1c)                             |                             |   |                             |                                       |  |
| 2. FIXED ASSETS  |                             |   |                             |                                       |  |
|  | Accumulated<br>Depreciation | Book Value at Beginning<br>of Tax Year 2007 | Accumulated<br>Depreciation | Book Value at End<br>of Tax Year 2007 | Fair Market Value at End<br>of Tax Year 2007 |
| a. Land  |                             |   |                             |                                       |  |
| b. Buildings (purchase price)  |                             |   |                             |                                       |  |
| c. Accumulated depreciation on buildings   |                             |   |                             |                                       |  |
| d. Machinery and equipment (purchase price)  |                             |   |                             |                                       |  |
| e. Accumulated depreciation on machinery   |                             |   |                             |                                       |  |
| f. Other fixed assets  |                             |   |                             |                                       |  |
| g. Total fixed assets (Add 2a, 2b, 2d, and 2f)   |                             |   |                             |                                       |  |
| h. Total depreciation (Add 2c and 2e)  |                             |   |                             |                                       |  |
| 3. ALL OTHER ASSETS  |                             |   |                             |                                       |  |
|  |                             | Book Value at Beginning<br>of Tax Year 2007 |                             | Book Value at End<br>of Tax Year 2007 | Fair Market Value at End<br>of Tax Year 2007 |
| a. Total loans to partners or shareholders listed in 5 on side 1                               |                             |   |                             |                                       |  |
| Itemize by partner or shareholder  | Name: _____                 |   |                             |                                       |  |
|  | Name: _____                 |   |                             |                                       |  |
|  | Name: _____                 |   |                             |                                       |  |
|  | Name: _____                 |   |                             |                                       |  |
| b. Loans to others than partners or shareholders   |                             |   |                             |                                       |  |
| c. All other assets  |                             |   |                             |                                       |  |
| d. Total other assets (Add 3a–3c)  |                             |   |                             |                                       |  |
| 4. TOTAL ASSETS  |                             |   |                             |                                       |  |
|  |                             | Book Value at Beginning<br>of Tax Year 2007 |                             | Book Value at End<br>of Tax Year 2007 | Fair Market Value at End<br>of Tax Year 2007 |
| a. Add 1f, 2g, and 3d  |                             |   |                             |                                       |  |
| b. Your share of total assets (Multiply line 4a by your percentage of ownership.)              |                             |   |                             |                                       |  |

| BUSINESS/FARM LIABILITIES   |   |   |
|---|---|---|
|   | Beginning of<br>Tax Year 2007   | End of<br>Tax Year 2007   |
| <b>5. LIABILITIES</b>   |   |   |
| a. Accounts payable   | \$ _____  | \$ _____  |
| b. Other current debts  | _____   | _____   |
| c. Total current debts<br>(Add 5a and 5b)   | _____   | _____   |
| <b>6. LONG-TERM LIABILITIES</b> (Don't include any amount listed above.)                        |   |   |
| a. Mortgages on land and buildings<br>(Don't include home mortgages.)                           | _____   | _____   |
| b. Debts secured by equipment   | _____   | _____   |
| c. Loans from partner(s) or shareholder(s)<br>Itemize by shareholder:                           |   |   |
| Name: _____   | _____   | _____   |
| Name: _____   | _____   | _____   |
| Name: _____   | _____   | _____   |
| Name: _____   | _____   | _____   |
| d. Other debts  | _____   | _____   |
| e. Total long-term debts (Add 6a–6d)  | _____   | _____   |
| <b>7. TOTAL LIABILITIES</b><br>(Add 5c and 6e)  | _____   | _____   |
| <b>8. YOUR SHARE OF TOTAL LIABILITIES</b><br>(Multiply line 7 by your percentage of ownership.) | \$ <span style="border: 1px solid black; display: inline-block; width: 60px; height: 20px; vertical-align: middle;"></span> | \$ <span style="border: 1px solid black; display: inline-block; width: 60px; height: 20px; vertical-align: middle;"></span> |

| REMARKS   |      |
|---|------|
| Use this space to explain any special circumstances. If more space is required, attach a letter to this form. |      |
|   |      |
| SIGNATURES  |      |
| FATHER'S OR STEPFATHER'S SIGNATURE  | DATE |
| MOTHER'S OR STEPMOTHER'S SIGNATURE  | DATE |