Print

File: Course Description

Course Description

This course provides an overview of contemporary information systems technology and management in the digital and globalized organization. We will study the IT infrastructure, architecture and applications used in enterprise information systems-both within organizations, and in interaction with customers, suppliers, partners, and other. The course focuses equally on the operational, competitive and strategic value of information technology, and how its management and governance contributes to the realization of that value.

Introduction from M. Adam Arakelian

Technical Note

The table of contents expands and contracts (+/-sign) and may conceal some pages. To avoid

missing content pages, you are advised to use the next/previous page icons in the top right-corner of the learning modules.

File: Course Outline

Course Outline

Broadly speaking, the course is divided into three parts as follows:

Information Systems Strategy

In the first part of the course, we examine overall business and organizational strategy, and how it relates to the role that IT plays in the organization. We cover the following topics:

- Business Models, Competitive Strategy and Organization Mission: How businesses are modeled, and how they compete. The mission of businesses and other organizations, and the relationship between an organization's mission and its strategy.
- IT and the Digital Organization: The functionality of the digital organization, and the role that IT plays in supporting it. Competitive and operational perspectives on IT, including analysis of both benefits and risk.

Information Systems Technology

In the second part of the course, we cover the major components of information systems technology and architecture. In addition to the technology itself, we examine its strategic value, and the impacts of its deployment.

- Data, Application and Business Process Integration: Underlying technology basics, issues and approaches for integrating systems across the enterprise.
- Cross-Functional Enterprise Systems: The characteristics and issues of ERP and SCM Systems
- Communication and Collaboration Systems: The technology and the organizational and strategic impacts of communication and collaboration systems.
- Analytics: The technology and value of data warehousing, data mining, and modelbased decision support systems.
- E-commerce: Technologies and business approaches and models, for marketing, sales and delivery of products and services using the web

Information Systems Management

In the third part of the course, we turn to the management of information systems. Specifically, we address the following:

- IT Management and Governance: How decisions are made about adoption, investment, implementation, and deployment of information technology within organizations. Organizational perspectives on project planning and implementation.
- Security, Availability, Privacy and Compliance: How organizations ensure their systems are reliable and available, deal with privacy and security concerns, and ensure compliance with government regulations
- Future of IT: Outsourcing, the growth of utility computing, and how changes in IT will affect both organizations and individuals.
- Technology Adoption and Innovation: How to determine whether, when and how an organization should adopt new technology and how IT organizations can be forces for innovation.

Through online readings, assignments, online discussions, and chats with the instructor, students will gain experience in the following areas:

- Critically analyzing business situations and problems and understanding the role that information technology can play in solving them.
- Evaluating the competitive and operational impacts of adopting new information technologies.

The modules are as follows, reflecting the flow of the three parts described above in three module pairs.

- 1. Business Models and Competitive Strategies
- 2. IT and the Digital Organization
- 3. IT Enterprise Systems
- 4. E-Commerce, Security, and Ethics
- 5. IT Management
- 6. IT Strategy, Governance, Adoption, and Innovation

File: Instructor Biography

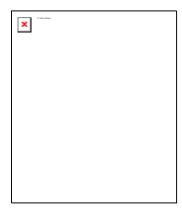
Instructor Biography

M. Adam Arakelian

Computer Science Department Metropolitan College Boston University 808 Commonwealth Ave Room 258 Boston, MA 02215

Office Hours: By Appointment Only

Office Phone: 978 877-0104 Email: adama@bu.edu



M. Adam Arakelian is currently a software development manager at EMC in the IMG Organization. He has more than 10 years of industry experience and has been part of the design and implementation of many different types of information systems, including transaction-based inventory management systems, customer-relationship management systems, decision support and expert systems. He holds a master's degree from Boston University in Computer Information Systems with a concentration in security. He has deep knowledge of system architecture and design, designing secure systems, database technology, and computer information system security. He has taught this course several times, along with database management and system analysis and design. In the past, he has been the CTO of a small start-up organization; he has also worked and contracted for such organizations as Avid Technology, the Boston District Attorney's Office, and CMGi.

Initial Course Development

This course was originally developed by Professor Ellis Cohen. Dr. Cohen has been teaching Information Systems Technology, Management & Strategy at Boston University's Metropolitan College, both online and in the classroom, since 2004. Information about his other courses is available on his BU home page, at people.bu.edu/escohen.

Dr. Cohen is also the director of OpenLine Consulting, www.openlineconsult.com, a Boston-based training and consulting company focused on IT strategy and on relational database design. He has been the technology and project leader for a wide variety of research and advanced technology projects, and has been the CTO of two internet start-up companies. He has a Ph.D. in computer science from Carnegie-Mellon University.

The course was updated by Dr. Eric Braude; information about Dr. Braude can be found on his BU homepage, at http://people.bu.edu/ebraude.

To view Dr. Braude's resume, please click here.

File: Course Précis

Course Précis

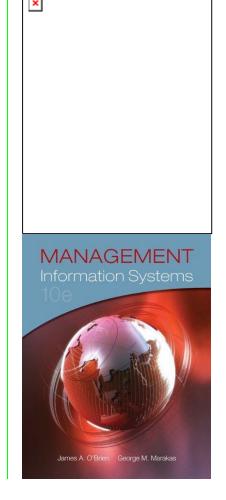
Businesses no longer focus solely on how IT can be used to make the business operate more effectively, but how it can help them succeed in solving business problems, exploiting business opportunities, and evolving the business. In

- understanding how to manage information systems, we first need to understand business strategy, and a significant part of the course addresses how business strategy and information technology have become inextricably linked.
- The course focuses on the *role and management of information technology in businesses*. Most of the important ideas and lessons carry over to other kinds of organizations, including educational, religious, charitable and governmental organizations, and we will generalize where that's possible. However, the role that IT plays in competitive strategy is a crucial thread which runs through the entire course. To some degree, success at fulfilling an organization's mission can substitute for competitive success, and students interested in the role of IT in other organizations should keep that in mind.
- The course emphasizes the role of IT in medium to large-scale (250+ employees) organizations, although much of the material is relevant to smaller organizations as well. Smaller businesses have the capability of inherently being more agile, informal and collaborative, with less need for formal structures and processes or for IT systems that support collaboration, knowledge and business process management. They are also less likely to have the same capabilities and resources as larger organizations, particularly for IT.
- IT planning, design and decisions can be based solely on technical concerns, or can be informed by and aligned with a company's strategic goals, both operational and competitive. The outcomes may be significantly different, and both the course material and assignments explore these.
- Both the readings and the assignments emphasize the role of the CIO in the
 organization, as the main party responsible for aligning an organization's strategic
 goals and its IT architecture and activities. The course also addresses the view and
 importance of technologists (possibly the CIO or CTO or their staff members) who
 evaluate new technologies as they emerge on the scene, and based on both
 operational and competitive perspectives, make recommendations about their
 adoption.

File: Course Materials

Course Materials

Required Course Book



Management Information Systems

(Hardcover)

by James A. O'Brien, George Marakas

Publisher: McGraw-Hill/Irwin; 9th-10th edition (October

23, 2008)

Hardcover: 696 pages

ISBN-10: 0-07-337681-7

ISBN-13: 978-0-07-337681-3

This textbook can be purchased from <u>Barnes and Noble at Boston University.</u>

Online Resources

Below, you will find a list of the most important and useful online resources related to this course. They are a good source for research for your assignments and discussions. *Please note that due to copyright restrictions, we are unable to provide active hyperlinks for some websites.*

Magazines Available Online

Many of these magazines are available through the BU Library (www.bu.edu/library)

Baseline Magazine - <u>www.baselinemag.com</u> Business Intelligence Review - <u>www.bireview.com</u>

Business Week - www.businessweek.com

CFO Magazine - www.cfo.com

CIO Insight - <u>www.cioinsight.com</u>

CIO Magazine - www.cio.com

Computer World - <u>www.computerworld.com</u>

CSO Magazine - <u>www.csoonline.com</u>
Darwin Magazine - <u>www.darwinmag.com</u>
Fast Company - <u>www.fastcompany.com</u>

 $Info\ World\ -\ \underline{www.infoworld.com}$

Internet World - www.iw.com

IT Business Edge - <u>www.itbusinessedge.com</u> Optimize Magazine - <u>www.optimizemag.com</u>

Red Herring - www.redherring.com

Strategy and Business - www.strategy-business.com

Other Online Resources

Managing the Digital Enterprise - www.digitalenterprise.org
NetMBA - www.netmba.com
QuickMBA - www.quickmba.com
Wikipedia - www.wikipedia.org

Online Journal Access

There are a number of online journals that have particularly useful articles, in particular Communications of the ACM - www.acm.org/pubs
Harvard Business Review - harvardbusinessonline.hbsp.harvard.edu
Information Systems Management - www.ism-journal.com
Journal of Management Information Systems - www.jmis-web.org
MIT Sloan Management Review - sloanreview.mit.edu

Boston University Library Link

As Boston University students you have full use of the BU Library—even if you do not live in Boston. From any computer, you can access any of the library's resources that are electronically formatted—or better said, available online. Use this link www.bu.edu/library to access the library's content whether you are connected through your online course or not, by confirming your status as a BU community member using your Kerberos.

Using the links on the right side of the page, you can find articles, eJournals, and eBooks, and you can easily search the library's content by subject. In addition, through the "Reference Shelf," you will have access to dictionaries, encyclopedias, handbooks, and more. If you are having difficulties gaining access, please consult the instructions below.

Connect to eResources

Boston University's Office of Information Technology and the Library offer an option for remote access to Boston University's online library resources.

The new access allows *all* BU students a seamless connection to the BU Library's electronic resources through the link: http://www.bu.edu/library

If you are having difficulties gaining entry, you may want to go to www.bu.edu/library/research/connecting.html. From this page you can access material directly using the links near the top of the page, where you will see the note, "eResources include databases, ejournals, and ebooks." Additional information about the ezportal system is also available in the links lower on the page, under the heading "authentication as a BU community member."

If you have any questions, please submit them using the following:

- For questions regarding connecting to the library, use the linked form: http://www.bu.edu/library/research/pxquest.html
- For questions regarding the use of resources, contact the librarians at ask@bu.edu.

Accommodation of Special Needs

In accordance with University policy, I make every effort to accommodate unique and special needs of students with respect to speech, hearing, vision, seating, or other disabilities. Please notify Disability Support Services as soon as possible of requested accommodations.

File: Study Guide

Study Guide

The following material is collected here for your convenience but the required readings, discussion particulars, and assignment particulars can be found within the modules, in the "Discussion" section of the course, and in the "Assignment" sections respectively.

Module 1 Study Guide and Deliverables

Readings: Review the online lecture

Textbook 9th Edition: "Business Models and Planning" (pp.443–445) Chapter 2 of the textbook 9th Edition: ("Competing with Information Technology", including the case studies. You can exclude pages 54-55

"Value Chain and Strategic IS")

Textbook 10th Edition: "Business Models and Planning" (pp.455-459) Chapter 2 of the textbook 10th Edition: ("Competing with Information Technology", including the case studies. You can exclude pages 56-57

"Value Chain and Strategic IS")

Chen/Kraemer/Sharma, "Google: The world's first information utility?"

(Please link to article, Google.pdf)

Kraemer/Dedrick, "Dell Computer: Organization of a Global Production

Network" Pages 1-17

Discussions: Discussion 1 postings due January 24th at 6:00 AM ET

Assignments: Assignment 1 due January 24th at 6 AM EST

Assessments: Assessment 1 due January 24th at 6 AM EST

Supplementary Readings: Steve Baca, "Cloud Computing: What it is and what it can

do for you" (Please link to article, WP VI CloudComputing.pdf)

Lim/Babu/Chase/Parekh, "Automated Control in Cloud Computing: Challenges and Opportunities" (Please link to

article, acdc09.pdf)

Joel York, "SaaS Business Model Article"

Module 2 Study Guide and Deliverables

Readings: Review the online lectures

Textbook 9th Edition: RFID pages 112-115

Textbook 9th Edition: "Infosys ..." case study on pages 468–469

Textbook 10th Edition: RFID pages 115-1119

Textbook 10th Edition: "Forrester, NMSU ..." case study on

pages 477-478

Linden/Dedrick/Kraemer, "Innovation and Job Creation in a Global Economy: The case of Apple iPod" (Please link to article:

InnovationAndJobCreationMobile.pdf)

Case Study: Netflix

Discussion 2 postings due January 31st at 6 AM EST **Discussions:**

Assignment 2 due January 31st at 6 AM EST **Assignments:** Assessment 2 due January 31st at 6 AM EST **Assessments:**

Article: M-Business (Please link to article: InterForum-white-**Supplementary**

Readings: paper-08-MBusiness.pdf)

Article: Buying from the Grid (Please link to article: SaaS-

BuyingFromTheGrid.pdf)

Module 3 Study Guide and Deliverables

Readings: Review the online lectures

Textbook 9th and 10th Edition: Chapter 8 Section I "Customer Relationsh Textbook 9th and 10th Edition: Chapter 8 Section II "Enterprise Resource Textbook 9th and 10th Edition: Chapter 8 Section III "Supply Chain Mana

CRM and

Brian Sletten, "Resource Oriented Architecture: The Rest of REST"

Discussions: Discussion 3 postings due February 7th at 6:00 AM EST

Assignment 3 due February 7th at 6:00 AM EST **Assignments:** Assessment 3 due February 7th at 6:00 AM EST **Assessments:** David Taber, "Cloud Computing and CRM Platforms" **Supplementary Readings:**

Article: SaaS for Governments (Please link to article: SaaS in Govt.pdf)

Module 4 Study Guide and Deliverables

Readings: Review the online lecture

Textbook 9th and 10th Edition: Chapter 9 "Electronic Commerce

Systems"

Textbook 9th Edition: Chapter 10 pages 405–424

Textbook 9th Edition: Chapter 13 pages 516–537; 545–547

Textbook 10th Edition: Chapter 10 pages 418-438

Textbook 10th Edition: Chapter 13 pages 528-551; 555-570

Case Study review: Dell E-Commerce

Discussions: Discussion 4 postings due February 14th at 6:00 AM EST

Assignment 4 due February 14th at 6:00 AM EST **Assignments:** Assessment 4 due February 14th at 6:00 AM EST **Assessments:** Michael Friedenberg, "Catching the M-business wave"

Supplementary

Readings: Mobile Business - Emerging Trends

Module 5 Study Guide and Deliverables

Readings: Review the online lecture

Textbook 9th and 10th Edition: Chapter 11 "Developing Business/IT

Strategies"

Textbook 9th Edition: Chapter 11, "7-Eleven Japan, Eli Lilly, Mohegan Sun, UPS, Vanquard, Carlson Companies and Raytheon: The Portfolio Approach

to IT Investment Planning and Management", p. 466

Textbook 9th Edition: Chapter 9, "Entellium, Digg, Peerflix, Zappos and

Jigsaw: Success for Second Movers in e-Commerce", p. 351

Textbook 9th Edition: "Starting the Systems Development process" pp.

475-479

Textbook 9th Edition: Chapter 14 "Outsourcing/Offshoring" pp. 578 - 580 Textbook 10th Edition: Chapter 11, "Centene, Flowserve, and Shaw Industries: Relationships, Collaboration, and project success", p. 465 Textbook 10th Edition: Chapter 9, "Linkedin, Umbria, Mattel and Others:

Driving "Buzz" on the Web", p. 353

Textbook 10th Edition: "Starting the Systems Development process" pp.

485-494

Textbook 10th Edition: Chapter 14 "Outsourcing/Offshoring" pp. 590 - 592

Discussions: Discussion 5 postings due February 21st at 6:00 AM EST

Assignments: Assignment 5 due February 21st at 6:00 AM EST **Assessments:** Assessment 5 due February 21st at 6:00 AM EST

Module 6 Study Guide and Deliverables

Readings: Review the online lecture

Peter Weill and Jeanne Ross, "IT Governance on One Page"

Lisa Välikangas and Michael Gibbert, "Boundary-Setting Strategies for

Escaping Innovation Traps"

Textbook 9th Edition: IT Governance/Managing Global IT" pp. 528 – 590 Textbook 10th Edition: IT Governance/Managing Global IT" pp. 594 - 602

Discussions: Discussion 6 postings due February 28th at 6:00 AM ET

Assignments: Assignment 6 due February 28th at 6:00 AM ET **Assessments:** Assessment 6 due February 28th at 6:00 AM ET

Module 7 Study Guide and Deliverables

Readings: There are no new readings **Discussions:** There are no discussions **Assignments:** There are no assignments

Assessments: The Final Exam opens at 9:00 AM on Wednesday, March 2nd and closes at

11:59 PM on Saturday, March 5th.

Final Exam Details

The Final Exam is a proctored exam available from 9:00 AM on Wednesday, March 2nd and closes at 11:59 PM on Saturday, March 5th. The Computer Science department requires that all final exams be proctored.

The exam is a three-hour open-book exam consisting of essay questions. It will only be accessible during the final exam period. You can access it from either the Assessments (section of the course or from the Final Exam module on the home page. Your proctor will enter the password to start the exam. Please see the Final Exam Instructions in the Final Exam module for more information.

Access to the online discussions and chat feature (but not the module contents), ends on 9:00 AM on Wednesday, March 2nd and will be unavailable until Saturday, March 5th. Please plan accordingly.

You will receive a technical support hotline number before the start of the exam. Please bring this number with you to the exam.

File: Reference and Citation Format Guide

Reference and Citation Format Guide

The References section for your papers must include references to all documents from which you have copied or paraphrased material. You should also include references to documents you have read, other than those which have been assigned, which have been a major source of the material in your paper. In addition:

- Do not include a reference unless you have actually read (at least the relevant part of) the document referenced.
- Every referenced document should be cited, where appropriate, at least someplace within the paper.

The references in the References section must have formats similar to the following example:

[Pap96] Y. Papakonstantinou, A. Gupta, and L. Haas, "Capabilities-based query rewriting in mediator systems," In Proc. PDIS Conf, pages 170-181, 1996. Available online at http://dbpubs.stanford.edu:8090/aux/index-en.html

References

- All documents referenced are identified by a code, in brackets, which consists of the first 3 letters of the first author of the paper, followed by the last 2 digits of the year the paper is published.
- If a document does not have a clearly identifiable author (e.g. it is published by an organization such as Oracle), identify the document by the name of the organization, e.g. [Ora98].
- If multiple papers are included which would have the same code, distinguish them by a letter suffix, e.g. [Pap96a], [Pap96b], etc.
- If the year in which a document is published is not possible to determine, make an educated guess. You can optionally, in this case, precede the year with a question mark e.g. [Pap?96]
- For online documents, in which the content appears to keep changing (e.g. the

- Wikipedia), you can eliminate the year, e.g. [Wik], or [Wika], [Wikb], etc
- In addition to the code, the reference must include the names of the authors (if known), the title of the document (in quotes), the name of the book or proceedings, if any, in which it appears (along with the page numbers where the article can be found), and the year.
- If you found the article online, you must also include the URL (in addition to the title, author & date). In some cases, only the abstract of the article can be found online, in this case, you can include the URL of the abstract, but make clear that it is only the abstract which is available online.
- List the references in order of their codes -- in alphabetical order of the initial 3 letters, and then most recent articles first (i.e. [Pap04] should appear before [Pap02], which should appear before [Pap98]).

Citations

A *citation* is used to *cite* a referenced document within the body of your paper. Citations use the same bracketed code as references. For example

As noted by [Pap02], the degree of connectivity of ...

If it is appropriate to cite multiple documents together, then separate the codes by commas within a single pair of brackets. For example,

It is well know that there are multiple approaches in dealing with amorphous competition [Bel99, Did66b, Plo01].

File: Complete References

Complete References for CS 782

Please note that due to copyright restrictions, we are unable to provide active hyperlinks for some websites.

[Agile] "Agile Manifesto," agilemanifesto.org/

[Agilep] "Agile Principles," agilemanifesto.org/principles.html

[All00?] Rob Allen, "Workflow: An Introduction," http://www.wfmc.org/Download-document/Workflow-An-Introduction.html

[And03] Angela Andal-Ancion, Phillip Cartwright & George Yip, "The Digital Transformation of Traditional Businesses," MIT Sloan Management Review, Summer 2003

[Ant04] Scott Anthony with Clayton Christensen, "Forging Innovation from Disruption," Optimize Magazine, Aug 2004, Issue 22, www.optimizemag.com/article/showArticle.jhtml?articleId=25600242&queryText=&pgno=1

[App05] Lynda Applegate, Robert Austin, F. Warren McFarlan, "Corporate Information Strategy & Management," 7th Edition, McGraw-Hill Irwin, 2005. Probably the best overall text on the topic, primarily aimed at business

executives.

[Aro04] Shipra Arora, "Instant Messaging: The next wave in business communications," IT People, May 24, 2004, http://www.expressitpeople.com/20040524/cover.shtml

[Asp06] William Aspray, Frank Mayadas & Moshe Vardi, Editors, "Globalization and Offshoring of Software," Association of Computing Machinery, 2006

[Arv98] Paul Arveson, "What is the Balanced Scorecard," www.balancedscorecard.org/basics/bsc1.html

[Bak02] Kathryn Baker, "Innovation," www.au.af.mil/au/awc/awcgate/doe/benchmark/ch14.pdf

[Bal06] Howard Baldwin, "Is Someone Else In Your Company Better At IT Innovation Than You?," Optimize, Feb 2006, www.optimizemag.com/article/showArticle.jhtml?articleId=178601983, Interview of Laurie Orlov

[Bar05] Colin Barker, "Technology hype comes under scrutiny," ZDNet UK, Aug 24, 2005, news.zdnet.co.uk/business/0,39020645,39214664,00.htm

[Bbc04] "Virtual dummy to try on clothes," BBC News, Jan 27, 2004, news.bbc.co.uk/2/hi/technology/3430131.stm

[Ben01] Bruce Bendix, John Goodman, Paul Nunes, "Mapping the way to overcoming channel conflict," Accenture, 2001, www.accenture.com/Global/Research_and_Insights/Outlook/By_Alphabet/MappingConflict.htm

[Ber03] John Berry, "ROI Guide: Economic Value Added," ComputerWorld, Feb 17, 2003, www.computerworld.com/printthis/2003/0,4814,78514,00.html. Includes good example of use of EVA

[Ber03a] Scott Berinato, "The Future of Security," ComputerWorld, Dec 30, 2003, www.computerworld.com/printthis/2003/0,4814,88646,00.html, About the Digital Pearl Harbor

[Ber03b] Scott Berinato, "All Systems Down," CIO Magazine, Feb 15, 2003, About the 3 day internal network failure at the CareGroup Hospitals

[Bor05] James Borck, "Enterprise service buses hit the road," InfoWorld, Jul 22, 2005, www.infoworld.com/article/05/07/22/30FEesb_1.html

[Bra03] Tim Bray, "Why XML Doesn't Suck," Mar 24, 2003, www.tbray.org/ongoing/When/200x/2003/03/24/XMLisOK

[Bra04] Ben Bradley, "Rushing the Technology Curve and Failing," Darwin Magazine, Sep 28, 2004, www.darwinmag.com/read/thoughts/column.html?ArticleID=1125

[Brs06] "Mission Statement," Business Resource Software & Center for Business Planning, www.businessplans.org/Mission.html. Mission statements for businesses.

[Car01] David Carr, "Kmart - Code Blue," Baseline Magazine, Dec 10, 2001, www.baselinemag.com/article2/0,1540,1629092,00.asp

[Car03] Nicholas Carr, "IT Doesn't Matter," Harvard Business Review, May 2003

[Car04] Nicholas Carr, "Bridging the Breakthrough Gap," strategy+business, Winter 2004, www.strategy-

business.com/press/article/04402?pg=0

[Car05] Nicholas Carr, "The End of Corporate Computing," MIT Sloan Management Review, Spring 2005

[Car06] Chris Carter, "Can Venture Capital Help Companies Innovate," Strategy & Innovation, Mar-Apr 2006, http://www.synchronyvm.com/news/Corporate_venture_Capital.pdf

[Cha04] David Chappell, "Necessity is The Mother of Invention," in Enterprise Service Bus, O'Reilly Press, Jun 2004, www.oreilly.com/catalog/esb/chapter/ch03.pdf

[Cha97?] Surajit Chaudhuri & Umeshwar Dayal, "An Overview of Data Warehousing and OLAP Technology," ftp.research.microsoft.com/pub/tr/tr-97-14.doc

[Che01] Henry Chesbrough & Richard Rosenbloom, "The Role of the Business Model in Capturing Value from Innovation: Evidence from Xerox Corporation's Technology Spinoff Companies," Harvard Business School, #01-002, 2001, www.hbs.edu/research/facpubs/workingpapers/papers2/0001/01-002.pdf. Studies successes and failures in evolving business models to successfully productize new technology

[Chi03] Paul Chin, "Cold Case File: Why Projects Fail," Datamation, May 6, 2003, itmanagement.earthweb.com//article.php/2201981

[Cho05] Sean Chou, "SOX: Setting a Better Organization in Motion," BI Report, Jul 2005, www.dmreview.com/editorial/dmreview/print_action.cfm?articleId=1033154

[Chr97] Clayton Christensen, "Patterns in the Evolution of Product Competition," Harvard Business School Working Paper 97-048, www.hbs.edu/research/facpubs/workingpapers/abstracts/9697/97-048.html

[Cio04?a] "ROI for the Rest of Us," CIOview Corp, www.cioview.com/index.aspx?id=ResourcesWhitepapersComp

[Cio04?b] "Business Benefits of Utilizing ROI Analysis," CIOview Corp, www.cioview.com/index.aspx?id=ResourcesWhitepapersBusiness

[Cis04] "Disaster Recovery: Best Practices White Paper" Cisco Systems, 2004, www.cisco.com/warp/public/63/disrec.html

[Clu99] Levine, Locke, Searls & Weinberger, "the cluetrain manifesto," 1999, www.cluetrain.com

[Coh05] Heidi Cohen, "Corporate Blogs: Measure Their Value!," ClickZ Network, July 7, 2005, www.clickz.com/experts/crm/actionable_analysis/article.php/3517546

[Com06] "Disaster Recovery Planning - An Overview," Comprehensive Consulting Solutions, 2006, http://www.comp-soln.com/DRP_whitepaper.pdf

[Con06] Confluence, www.atlassian.com/software/confluence

 $[Coo05] \ Charles \ Cooper, \ "Perspective: Dell falls \ off the \ Cluetrain," \ c|net, \ July \ 15, \ 2005, news.com.com/Dell+falls+off+the+Cluetrain/2010-1071_3-5789121.html$

[Cur03] Gary Curtis, Richard Melnicoff, Tor Mesoy, "Value discovery: A better way to prioritize IT investments," www2.cio.com/consultant/report1921.html

[Dan03] Mark Dangelo, "Fending Off Disaster," Optimize Magazine, Sep 2003,

www.optimizemagazine.com/issue/023/leadership.htm

[Dar01?] "Service Level Agreements," guide.darwinmag.com/technology/outsourcing/sla

[Dat03] Todd Datz, "Portfolio Management: How to Do it Right," CIO Magazine, May 1, 2003, www.cio.com/archive/050103/portfolio.html

[Dav98] Stan Davis & Christopher Meyer, "Blur, the speed of change in the connected economy," Perseus Books, 1998. Discusses the increasingly blurred distinction between products and services as one of the many impacts of speed and connectivity on business models, organizations, and people.

[Daw04] Niraj Dawar "What Are Brands Good For?," MIT Sloan Management Review, Fall 2004

[Dig06] Larry Digman, "Web Services Yield Fresh Approach on Perishable Product," Baseline Magazine, Feb 7, 2006, www.baselinemag.com/print_article2/0,1217,a=171318,00.asp. An excellent case study which describes the approach of using web services to integrate functionality across a company vs using a monolithic approach (e.g. SAP or Oracle)

[Doc03] "A User's Guide to BPM," Doculabs, www.tibco.com/resources/mk/tibco_white_paper-bpm.pdf Inlcudes Tibco case studies

[Dom04] "Issues Management: Fusing Foresight and Strategy," www.domanigroup.com/issuesmgmt.htm

[Dou04] Merrill Douglas, "Wireless Security: Is Your Data at Risk," April 2004, www.inboundlogistics.com/articles/features/0404_feature02.shtml

[Dra03] Alice Dragoon, "Eight (Not So) Simple Steps to the HIPAA Finish Line," CIO Magazine, Jul 2003, www.cio.com/archive/070103/eight.html

[Dra04] Alice Dragoon, "Foiling Phishing," CSO Magazine, Oct 2004, www.csoonline.com/read/100104/phish.html

[Dra04a] Alice Dragoon, "Less for Success: Piecemeal Strategies for Adoption," CIO Magazine, Oct 15, 2004, www.cio.com/archive/101504/km.html

[Duv05] Mel Duvall & Kim Nash, "Mattel: How Barbie Lost Her Groove," Baseline Magazine, Aug 4, 2005, ww.baselinemag.com/article2/0,1540,1842984,00.asp. Describes how Mattel's excellent BI systems provided early hints of fluctuating demand due to changes in girls' interests. But by failing to act, the hipper Bratz dolls took market share and shelf space from Mattel.

[Duv06] Mel Duvall, "Merrill Lynch & Co: Web Services, Millions of Transactions, All Good," Baseline Magazine, Feb 7, 2006, www.baselinemag.com/article2/0,1540,1924587,00.asp

[Dvo04] John Dvorak, "The Myth of Disruptive Technology," PC Magazine, 8/17/04, www.pcmag.com/article2/0,1759,1628049,00.asp

[Ed] "Family Policy Compliance Office," www.ed.gov/policy/gen/guid/fpco/index.html

[Emb95] Chellam Embar, "Strategic Visioning," Software Engineering, 2005

[Eri03] Jim Ericson, "Facing IT Portfolio Management," Line 56, Dec 4, 2003, www.line 56.com/print/default.asp?ArticleID=5199

[Eve06] "Microsoft: Zombies most prevalent Windows threat," ZDNet News, Jun 12, 2006, news.zdnet.com/2100-1009_22-6082615.html?tag=nl.e589

[Ewf98] "Baylor Health Care System" in North American Excellence Awards, e-workflow, 1998, http://www.e-workflow.org/downloads/hea-bay.pdf

[Fit03] Michael Fitzgerald, "At Risk Offshore," CIO Magazine, Nov 15, 2003, www.cio.com/archive/111503/offshore.html

[Ftc] "The Gramm-Leach Bliley Act," Federal Trade Commission, www.ftc.gov/privacy/privacyinitiatives/glbact.html

[Gag03] Deborah Gage and John McCormick, "Delta's Last Stand," Baseline Magazine, Apr 1, 2003, www.baselinemag.com/print_article2/0,1217,a=39941,00.asp. discusses DNS and provides a new "Tale of Two Airlines," in which Delta compares favorably to American, as a result of its technology.

[Gar00?] "IT Spending: Its History and Future," Gartner Group

[Gar04] Simson Garfinkel, "Unlocking Our Future," CSO Magazine, Feb 2004, www.csoonline.com/read/020104/shop.html, Describes the four security grand challenges

[Gil04?] Matt Gillespie, "Web Services Enable Next--Generation e-Business on Intel® Architecture," Intel, www.intel.co.jp/cd/ids/developer/asmo-na/eng/43883.htm

[Gli04] Chip Gliedman, "Defining IT Portfolio Management," Forrester Research, Sep 29, 2004, www.forrester.com/Research/Document/Excerpt/0,7211,34934,00.html

[Glo05] Eleanor Glor, "Innovation Patterns," The Innovation Journal, Nov 7, 2005, www.innovation.cc/peer-reviewed/innovation-patterns.htm

[google108] "Corporate Google" google.com/corporate/ux.html, 2008

[google208] "Corporate Google" google.com/corporate/tenthings.html, 2008

[Gra05] Lynda Gratton & Sumantra Ghoshal, "Beyond Best Practice," MIT Sloan Mgt Review, Spring 2005

[Har04] Bret Hartman, "Securing Your Enterprise Web Services in a Suspicious World," SOA Web Services Journal, Mar 5, 2004, webservices.sys-con.com/read/43958.htm

[Has04] Sayed Hashimi, "Service-Oriented Architecture Explained," Dev2Dev, May 24, 2004, dev2dev.bea.com/pub/a/2004/05/soa hashimi.html

[Hax03] Arnoldo Hax & Deal L Wilde II, "The Delta Model - a New Framework of Strategy," Journal of Strategic Management Education, 2003. Describes a customer-focused strategy framework, and its integration with other strategic frameworks.

[Hel04] Martha Heller, "Eight Best Practices for Disaster Recovery," CIO Magazine, Nov 15, 2004, www.cio.com/archive/111504/exchange.html

[Hel04a] Martha Heller, "The Top 10 Drivers for Innovation," CIO Magazine, Apr 15, 2004, http://www.cio.com/archive/041504/exchange.html

[Hil05?] James Hilliard, "Evolving Collaboration" (videos), news.com.com/1200-2-5741156.html

[Hur02] "Autodesk Buzzsaw Return on Investment," Hurwitz Group, Aug 2002, images.autodesk.com/adsk/files/ROI_hurwitz_report.pdf Case study of Autodesk Buzzsaw which considers both ROI and ROO

[Iba04] Fausto Ibarra, "The Enterprise Service Bus: Building Enterprise SOA," Dev2Dev, Dec 9, 2004, dev2dev.bea.com/pub/a/2004/12/soa_ibarra.html

[IBM] "IBM Patterns for e-business," www-128.ibm.com/developerworks/patterns

[IBM03?] "Web Service Level Agreements (WSLA) Project," www.research.ibm.com/wsla

[Inf97] "A Characterization of Data Mining Technologies and Processes" Information Discovery, businessintelligence.ittoolbox.com/documents/peer-publishing/a-characterization-of-data-mining-technologies-and-processes-747

[Inn04] "Toys 'R' Us Alters Its Playing Field," Innovator's Insights, Aug 23, 2004 #19, images.ed4.net/images/htdocs/HBSP/hosted/ToysRUsMiniCase.pdf

[ITw01] "10 myths about service-level agreements," ITworld, Apr 27, 2001, www.itworld.com/Man/2679/ITW010427sla

[Int05] Yoav Intrator, "The Trouble with Portals", CIO Magazine, May 29, 2005, comment.cio.com/weighin/050905.html

[Jon04] John Jones, DeAnne Aguirre, and Matthew Calderone, "10 Principles of Change Management", strategy+business, Apr 15, 2004, www.strategy-business.com/resilience/rr00006?pg=all&tid=230

[Kap92] Robert Kaplan & David Norton, "The Balanced Scorecard--Measures That Drive Performance", Harvard Business Review, Jan/Feb 1992

[Kap06] Jeffrey Kaplan, "Software-as-a-Service Myths", Business Week, Apr 17, 2006, www.businessweek.com/technology/content/apr2006/tc20060417_996365.htm?campaign_id=bier_tca

[Kel05] David Kelly, "Can BPM Save Us From a Compliance Nightmare?", May 1, 2005, www.ebizq.net/topics/com_sec/features/5878.html?&pp=1

[Kno06] Eric Knorr, "Software as a service: The next big thing", InfoWorld, Mar 20, 2006, www.infoworld.com/article/06/03/20/76103_12FEsaas_1.html?s=feature

[Koc04] Christopher Koch, "Nike Rebounds", CIO Magazine, Jun 15, 2004, www.cio.com/archive/061504/nike.html

[Koc05?] Christopher Koch, "The ABC's of ERP", www.cio.com/research/erp/edit/erpbasics.html

[Koc06?] Christopher Koch, "The ABC's of SOA", www.cio.com/abcs/soa_abc.html

[Kon05] Tony Kontzer, "Extreme Makeover", Information Week, Nov 21, 2005, www.informationweek.com/story/showArticle.jhtml?articleID=174400119

[Kur99] Ray Kurzweil, "The Age of Spiritual Machines", Viking Adult Books, 1999 (also available as a Penguin

Paperback)

[Lan04] Justin Langseth "Real-Time Data Warehousing: Challenges and Solutions" DSS Resources, Feb 8, 2004, www.dssresources.com/papers/features/langseth/langseth/2082004.html

[Las00] Tim Laseter et. al., "The Last Mile to Nowhere: Flaws & Fallacies in Internet Home-Delivery Schemes" strategy+business, Third Quarter, 2000, www.mbadepot.com/cases/cases.php?ID=33

[Las06] Tim Laseter, Eliot Rabinovich & Angela Hunag, "The Hidden Cost of Clicks", strategy+business, Feb 28, 2006, www.strategy-business.com/enewsarticle/enews022806?pg=all

[Lee04] Hau L. Lee, "The Triple-A Supply Chain", Harvard Business Review, Oct 2004

[Lev05] Meredith Levinson, "The Brain Behind The Big, Bad Burger And Other Tales Of Business Intelligence", CIO Magazine, Mar 15, 2005, www.cio.com/archive/031505/intelligence.html. Describes how business intelligence is used in the fast food industry.

[Lin04] Jane Linder, "Transformational Outsourcing", MIT Sloan Management Review, Winter 2004.

[Lon06] Mark Long, "Birth of the Enterprise Dashboard", CIO Today, Feb 22, 2006, www.cio-today.com/story.xhtml?story_id=41605

[Mac05] Andrew MacAfee, "Will Web Services Really Transform Collaboration", MIT Sloan Management Review, Winter 2005

[Mag02] John Magretta, "Why Business Models Matter", Harvard Business Review, May 2002

[Mal05] Arvind Malhotra & Ann Majchrak, "Virtual Workspace Technologies", MIT Sloan Management Review, Winter 2005. Describes the characteristics of communication modalities and why the effectiveness of virtual workspace technologies vary from team to team.

[Man06] Michael Mankins & Richard Steele, "Stop Making Plans; Start Making Decisions", Harvard Business Review, Jan 2006

[Mara] "SWOT Analysis: Lesson", www.marketingteacher.com/Lessons/lesson_swot.htm

[Marb] "Balanced Scorecard: Lesson", www.marketingteacher.com/Lessons/lesson_balanced_scorecard.htm

[Mat05] Carrie Mathews, "Get The Biggest Bang For Your SAP Buck", CIO Magazine, Apr 1, 2005, www.cio.com/archive/040105/forum.html

[McC05] Scott McCready, "TCO, NPV, EVA, IRR, ROI: Getting the Terms Right", CIOview, 2005, www.cioview.com/whitePapers/Abstract_tconpvevairrroi.html

[McK04] Stewart McKie, "Let Innovation Thrive", Intelligent Enterprise, Jan 1, 2004, www.intelligententerprise.com/print_article_flat.jhtml?article=/040101/701feat2_1.jhtml

[McF02] F. Warren McFarlan, "Tale of Two Airlines in the Information Age: or why the spirit of King George III is Alive and Well" Harvard Business School, HBS No. 195-240, 2002

[McM05] Robert McMillan, "ISS researcher quits job to detail Cisco flaws", ComputerWorld, Jul 27, 2005, www.computerworld.com/securitytopics/security/holes/story/0,10801,103515,00.html, About Cisco's router

vulnerabilities

[Mcc06] Scott McCready, "How to Craft an Effective ROI Analysis", CIOview, 2006, www.cioview.com/whitePapers/Abstract_htcaeroia.html

[Mic02] "Dollar Rent A Car Breathes New Life Into Legacy Systems Using .NET Connected Software", Microsoft .net, www.microsoft.com/resources/casestudies/CaseStudy.asp?CaseStudyID=11626

[Mit05] Tilak Mitra, "A case for SOA governance, IBM, Aug 16, 2005, www-128.ibm.com/developerworks/webservices/library/ws-soa-govern/?ca=drs-t3405

[Moo99] Geoffrey Moore, "Crossing the Chasm", HarperBusiness, July 1999 www.amazon.com/gp/product/0066620023/104-8816622-6285523?v=glance&n=283155

[Mor] "An Introduction to Network Firewalls and the Firewall Selection Process", MOREnet, www.more.net/technical/netserv/tcpip/firewalls

[Mox96] Bruce Moxon, "Defining Data Mining", DBMS Data Warehouse Supplement, Aug 1996, www.dbmsmag.com/9608d53.html

[Nee00] David Needle, "The Myth of the First Mover Advantage" siliconvalley.internet.com/news/article.php/3541_333311

[Net05a] "The Value Chain", NetMBA Business Knowledge Center, www.netmba.com/strategy/value-chain. Discusses the impact of technology on the value chain. It also addresses how the value chain provides a basis for analyzing how to pursue competitive advantage, particularly, where to reduce costs and achieve differentiation, and discusses linkages between value chain activities and their relationship to outsourcing.

[Net05b] "The Experience Curve", NetMBA Business Knowledge Center, www.netmba.com/strategy/experience-curve

[Net05c] "Competitor Analysis", NetMBA Business Knowledge Center, www.netmba.com/strategy/competitor-analysis

[Net05d] "Scenario Planning", NetMBA Business Knowledge Center, www.netmba.com/strategy/scenario

[Net05e] "SWOT Analysis", NetMBA Business Knowledge Center, www.netmba.com/strategy/swot

[Nic04] [Nic04] Fred Nichols, "Competitive Strategy& Industry Analysis: The Basics *a la* Michael Porter", home.att.net/~OPSINC/porterbasics.pdf.

[Nic04a] Andreas Nicolaou, "ERP Systems Implementation: Drivers of Post-Implementation Success", Proceedings DSS 2004, dsslab.sims.monash.edu.au/dss2004/proceedings/pdf/58_Nicolaou.pdf

[Oas01] "Web Services Flow Language", OASIS, Web Services Flow Language, xml.coverpages.org/wsfl.html

[Obr08] James O'Brien & George Marakas, "Management Information Systems", 9th Edition, McGraw-Hill Irwin, 2008

[Ost04] Alexander Osterwalder, "The Business Model Ontology", PhD Thesis, Universite de Lausanne, 2004, www.hec.unil.ch/aosterwa/PhD/. A formal ontology for describing business models and their components.

[Pha04] Duc Pham, "Sarbanes-Oxley: Technical Enforcement of IT Controls", Computerworld, Jul 20, 2004, www.computerworld.com/printthis/2004/0,4814,94535,00.html, How COBIT Compliance can mitigate IT risks

[Ple00?] Charles Plesums, "Introduction to Workflow", www.wfmc.org/information/introduction_to_workflow02.pdf, An excellent, detailed introductions to workflow management

[Pon04] Larry Ponemon, Practice Safe Outsourcing, Darwin Magazine, March 2004, www.darwinmag.com/read/030104/ponemon.html

[Pre01] Edward Preewitt, "Disruption is Good", CIO Magazine, Aug 2001, www.cio.com/archive/040101/disruption.html?printversion=yes. Interview with Clayton Christensen

[Qui04a] "Porter's Five Forces", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/strategy/porter.shtml.

[Qui04b] "PEST Analysis", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/strategy/pest.

[Qui04c] "Porter's Generic Strategies", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/strategy/generic.shtml

[Qui04d] "Horizontal Integration", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/strategy/horizontal-integration

[Qui04e] "Vertical Integration", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/strategy/vertical-integration

[Qui04f] "Marketing", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/marketing

[Qui04g] "The Business Vision an Company Mission Statement", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/strategy/vision

[Qui04h] "The Strategic Planning Process", QuickMBA, Internet Center for Management & Business Administration, www.quickmba.com/strategy/strategic-planning

[Rad98] Janet Radtke, "How to Write a Mission Statement", The Grantsmanship Center, 1998, www.tgci.com/magazine/98fall/mission.asp. Mission statements for non-profit organizations.

[Rae05] Janet Rae-Dupree, "Blockbuster: Movie Business Remains a Moving Target", CIO Insight, Aug 10, 2005, www.cioinsight.com/print_article2/0,1217,a=157500,00.asp

[Rae05a] Janet Rae-Dupree, "Blockbuster CIO Aims to Turn Tech From Threat to Opportunity", CIO Insight, Aug 5, 2005, www.cioinsight.com/print_article2/0,1217,a=157510,00.asp

[Rag06] Bharath Rangarajan, "Enterprise Data Fabric", Data Backbone for SOAs", DM Direct Newsletter, Mar 10, 2006, www.dmreview.com/editorial/newsletter article.cfm?articleId=1050110

[Rap06] Michael Rappa, "Business Models on the Web", <u>digitalenterprise.org/models/models.html</u>

[Rap08] Michael Rappa, "Managing the digital enterprise", digitalenterprise.org/cases

[Ras05] Mark Rasch, "Sarbanes Oxley for IT Security?", The Register, May 3, 2005, www.theregister.co.uk/2005/05/03/sarbanes_oxley_for_it_security

[Ree05] Americus Reed II & Lisa Bolton, The Complexity of Identity, MIT Sloan Management Review, Spring 2005

[Rig04] Darrell K. Rigby and Dianne Ledingham, "CRM Done Right", Harvard Business Review, Nov 2004.

[Rip01] Matei Ripeanu, "Peer-to-Peer Architecture Case Study: Gnutella Network" cs.uchicago.edu/research/publications/techreports/TR-2001-26, July 2001

[Roc04] "The 12 Cardinal Sins of ERP Implementation", Rockford Consulting Group, 2004, www.rockfordconsulting.com/12sinart.htm

[Rog03] Everett Rogers, "Diffusion of Innovations", 5th Edition, Free Press, 2003

[Rog06] Paul Rogers & Marcia Blenko, "Who Has the D?", Harvard Business Review, Jan 2006

[Ros02] Jeanne Ross & Peter Weill, "Six IT Decisions Your IT People Shouldn't Make", Harvard Business Review, Nov 2002

[Rou03] Anne-Marie Roussel, "Hype Cycles Help Investors Put the Claims Into Perspective", Gartner Research, Jun 5, 2003, www.gartner.com/DisplayDocument?id=396552&ref=g_search

[Sab99] Rajiv Sabherwal, "The Role of Trust in Outsourced IS Development Project", Communications of the ACM, Feb 1999, Emphasizes the environment of trust in the Xerox/EDS agreement

[SAPa] "SAP Articles", www.thespot4sap.com/Articles/articles.htm. The introductory and project management articles are worth reading

[SAPb] "SAP Solutions: Making Your Business a Best-Run Business", SAP, http://www.sap.com/solutions/index.epx

[SAPc] "SAP Business Maps", SAP, www.sap.com/solutions/businessmaps/index.epx. Allows you to drill down to company business processes supported by SAP

[Sca05] Sarah Scalet, "The Five Most Shocking Things About the ChoicePoint Debacle", CSO Magazine, May 2005, ww.csoonline.com/read/050105/choicepoint.html

[Sch95?] Michael Schrage, "Modern Times", www.dvorak.org/blog/?p=530, About the HomeWrecker Virus

[Sco] Robert Scoble, "Scobelizer", scobleizer.wordpress.com

[SEI00?], "Improving Technology Adoption Using INTRo", Carnegie Mellon Software Engineering Institute, http://www.sei.cmu.edu/intro/documents/concept/concept.doc

[Sen03] David Send & Gordon Edall, "Is it Time to Connect VoIP into your IT/Business Strategy", CIO, Dec 10, 2003, www2.cio.com/analyst/report2019.html

[Sen03a] Sudipta Sen, "Choosing the right DR service provider", Express Computer, 2003,

www.expresscomputeronline.com/20040405/technology02.shtml

[Sie05] "Business Strategies for Accelerating Growth: The Value of Making Better Decisions Through CRM", Siebel Systems, 2005, http://whitepapers.zdnet.com/whitepaper.aspx?docid=130757

[Smi03] Howard Smith & Peter Fingar, "BPM's Third Wave", 2003, http://www.fairdene.com/processes/BPTrendsMay2003BPM3SmithFingar.pdf

[Ste05a] "CRM Beyond the Enterprise: Strategies for Growing Visible Businesses", Sterling Commerce, available via www.sterlingcommerce.com

[Ste05b] "Extending the Value of ERP Beyond the Enterprise: Strategies for Sustainable Competitive Advantage", Sterling Commerce, available via www.sterlingcommerce.com

[Ste06] Tom Steinert-Threlkeld, "Nestlé Pieces Together Its Global Supply Chain", Baseline Magazine, Jan 20, 2006, www.baselinemag.com/article2/0,1540,1912057,00.asp

[Str00] Paul Strassman, "The Xerox Tragedy", Computerworld, Nov 06, 2000, www.computerworld.com/printthis/2000/0,4814,53272,00.html. A former Xerox CIO skewers the Xerox/EDS outsourcing agreement

[Sua05] Fernando Suarez & Gianvito Lanzolla,"The Half-Truth of First Mover Advantage", Harvard Business Review, April 2005. A detailed analysis of when first mover advantages can be sustained.

[Swa02] Marianne Swanson, Amy Wohl, et.al, "Contingency Planning Guide for Information Technology Systems", NIST, Jun 2002, http://csrc.nist.gov/publications/nistpubs/800-34/sp800-34.pdf

[Sym05] Craig Symons, "IT Strategy Maps: A Tool for Strategic Alignment", Forrester Research, Nov 21, 2005, whitepapers.techrepublic.com.com/abstract.aspx?docid=156920&promo=300111

[Tap05] Don Tapscott and Anthony Williams, "Realizing The Power Of Innovation Webs", Optimize, Dec 2005, www.optimizemag.com/article/showArticle.jhtml?articleID=174402357

[Tro04] Troutgirl (Joyce Park), "Shitcanned", troutgirl.com/blog/index.php?serendipity[calendarZoom]=200408

[Tur03] Efraim Turban, Ephraim McLean & James Wetherbee, "Information Technology for Management", 4th edition, Wiley, 2003

[Tur05] Neville Turbit, "ERP Implementation - The Traps", Jun 27, 2005, Project Perfect, www.projectperfect.com.au/downloads/info_erp_imp.pdf

[Two05] "Introduction to Data Mining and Knowledge Discovery", Two Crows Corporation, 2005, www.twocrows.com/intro-dm.pdf

[Väl05] Lisa Välikangas & Michael Gibbert, "Boundary-Setting Strategies for Escaping Innovation Traps", MIT Sloan Management Review, Spring 2005

[Van01] John Vandermay, "Considerations for Building a Real-time Data Warehouse", DataMirror Corporation, 2001, http://datawarehouse.ittoolbox.com/pub/AS041702.pdf

[Vas01] Venu Vasudevan, "A Web Services Primer", O'Reilly Media, Inc, Apr 04, 2001,

webservices.xml.com/pub/a/ws/2001/04/04/webservices/index.html

[Vij05] Jaikumar Vijayan, "Pick Your Security Battles", Computerworld, May 23, 2005, www.computerworld.com/securitytopics/security/story/0,10801,101868,00.html

[Voi02] Stephen Voida et. al., "Integrating Virtual & Physical Context to Support Knowledge Workers", Pervasive Computing, July-Sept 2002, interact.media.mit.edu/mas963/b3073.pdf

[W3Ca] "Web Style Sheets Home Page", W3C, www.w3.org/Style

[Wbc99] "Financial Controls", Women's Business Center, Nov 1999, www.sba.gov/managing/financing/control.html, An extensive list of financial controls for small businesses

[Wei04] Peter Weill, et.al., "Business Models", <u>process.mit.edu/Info/eModels.asp</u>. A categorization of business models based on the type of asset being offered, and the rights of the asset transferred as part of the offer.

[Wei04a] Peter Weill & Jeanne Ross, "IT Governance on One Page", MIT CISR, Nov 2004, <u>mitsloan.mit.edu/cisr/r-papers.php</u>. Discusses their model and findings in more details, and includes a number of examples of IT governance structures set up by successful firms

[Wika] "Business Model", <u>wikipedia.org/wiki/Business_model</u>. Read this for an alternate breakdown of business model components

[Wikb] "Disruptive Technology", wikipedia.org/wiki/Disruptive technology.

[Wikc] "Environmental Scanning", <u>wikipedia.org/wiki/Environmental scanning</u>. Provides a detailed description of changes in the business environment and how to watch for them

[Wikd] "Positioning", wikipedia.org/wiki/Market_positioning

[Wike] "Network Effect", wikipedia.org/wiki/Network effect. Also discusses network effect business models.

[Wikf] "Transmission Control Protocol", wikipedia.org/wiki/Transmission_Control_Protocol,

[Wikg] "Internet Protocol", wikipedia.org/wiki/Internet Protocol

[Wikh] "World Wide Web", wikipedia.org/wiki/Www

[Wiki] "Wiki", wikipedia.org/wiki/Wiki

[Wikj] "Wi-Fi", wikipedia.org/wiki/Wi-Fi

[Wikk] "IEEE 802.11", wikipedia.org/wiki/802.11

[Wikl] "WiMax", wikipedia.org/wiki/Wimax

[Wikm] "Bluetooth", wikipedia.org/wiki/Bluetooth

[Wikm] "Virtual Private Network", wikipedia.org/wiki/Vpn

[Wikn] "Streaming Media", wikipedia.org/wiki/Streaming_media

[Wiko] "Quality of Service", wikipedia.org/wiki/Quality of service

[Wikp] "Ethernet", wikipedia.org/wiki/Ethernet

[Wikq] "Network Neutrality", wikipedia.org/wiki/Network neutrality

[Wikr] "Project Management", wikipedia.org/wiki/Project_management

[Wiks] "Project Management Software", wikipedia.org/wiki/Project management software

[Wikt] "Auction", wikipedia.org/wiki/Auction

[Wiku] "Online Auction Business Model", wikipedia.org/wiki/Online_auction_business_model

[Wikv] "Information Technology Controls", wikipedia.org/wiki/Information_technology_controls

[Wikw] "COBIT", wikipedia.org/wiki/COBIT

[Wikx] "Offshoring", wikipedia.org/wiki/Offshoring

[Wiky] "Strategic Planning", wikipedia.org/wiki/Strategic_planning

[Wikz] "Scenario Analysis", wikipedia.org/wiki/Scenario_analysis

[Wikzz] "Six Sigma", wikipedia.org/wiki/Six Sigma

[Wikzz] "Internet", http://en.wikipedia.org/wiki/Internet

[Wikzzz] "Internet2", http://en.wikipedia.org/wiki/Internet2

[Wikzzzz] "Peer to Peer Networks" wikipedia.org/wiki/Peer-to-peer

[WII04a] Steve Wilkes, "SOA Much More than Web Services", Dev2Dev, May 26, 2004, dev2dev.bea.com/pub/a/2004/05/soa_wilkes.html

[Wil04b] Steve Wilkes, "Loosen Up", Dev2Dev, Nov 4, 2004, dev2dev.bea.com/pub/a/2004/11/bizlogic_wilkes.html

[Wor02] Ben Worthen, "Nestlé's ERP Odyssey", CIO Magazine, May 15, 2002, www.cio.com/archive/051502/nestle.html

[Wor03] Ben Worthen "Future Results Not Guaranteed", CIO Magazine, Jul 15, 2003, http://www.cio.com/archive/071503/future.html

[Wor03a] Ben Worthen, "Your Rights and Responsibilities," www.cio.com/archive/051503/rules.html, About Sarbanes-Oxley

[Wor04?] Ben Worthen, "The ABC's of Supply Chain Management",

www.cio.com/research/scm/edit/012202 scm.html

[Wu05] Jonathon Wu, "Business Intelligence: What You Need to Know about the EU Data Privacy Directive", DM Review Online, May 2005, www.dmreview.com/editorial/dmreview/print_action.cfm?articleId=1028642

[Zag03] Herbert Zagarow, "Applying the Balanced Scorecard in Project Management", www.allpm.com/print.php?sid=879

[Saas01] SaaS Business Model Article: http://chaotic-flow.com/the-saas-hybrid-question-demystifying-business-models/

[WikiJB] "John Boyd and OODA Loops", http://en.wikipedia.org/wiki/OODA_loop

[WikiCO] "Coopeition", http://en.wikipedia.org/wiki/Coopetition

File: Course Grading

Course Grading

Absorbing and creating IT perspectives will be expected of everyone. To attain excellence ("A" work), you will be expected to develop your own analyses and comparisons. The course grading is designed to encourage this so that by the end of the course you will function as a competent IT professional.

Basis for Grades

There are three components to your grades, organized to encourage various types of learning.

1. Weekly Assignments

Most of the content of the course will be explored through weekly assignments that study actual cases or encourage you to extrapolate from your own organizations and experiences. Each assignment is counted equally on a 100 point scale. The assignments are research focused, it is imperative that you provide appropriate citations in your submissions. Failure to do so will result in a minimal 15% deduction. Please review the "Reference and Citation Guide" section of this syllabus carefully.

2. Discussions

You will learn a great deal by interacting (asynchronously) with the other students in the class, and your grade is dependent on this activity to some extent. It is important that you have meaningful posts and invoke conversation with your fellow classmates. Please post often and throughout each week. It is good to post at least twice a day.

3. Weekly Assessments

Each week there will be an assessment containing multiple choice questions which will cover the material located within the modules and the text book only. The assessments will NOT cover any article or business case readings.

4. Final

There will be a three-hour final exam which is similar in overall style to the homework's. This provides you the opportunity to show what you have learned from the material, the discussions, and from doing the homework

Grade Computations

The course grade will be computed from the following:

Weekly Assignments 30%
Discussions 20%
Weekly Assessments 20%
Proctored Final Exam 30%

Evaluation Criteria and Grading Rubric

To clarify the qualities we consider most important for your professional and academic growth, we will provide you with evaluation criteria for every assignment in advance. To enable you to assess your grade standing throughout the course, your facilitator will give your submissions a letter grade on each criterion. The letter grades are the same as those used by the University (A = 4.0, B = 3.0, etc.). Letter grades are used to enable you to know where you stand at all times. For the purposes of computation and averaging, letter grades can be treated as numbers using the University's system:

Letter Grade	Approximate percentage grade range	Grade Points
Α	96-100	4.0
Α-	91-95	3.7
B+	86-90	3.3
В	81-85	3.0
B-	76-80	2.7
C+	71-75	2.3
С	66-70	2.0
C-	61-66	1.7
D	56-60	1.0
F	0-55	0

To obtain an "A" for the course, you need to score 4.0 or higher; to obtain an "A-", 3.7 or higher; "B+", 3.3 or higher, etc.

An "A" grade at Boston University is reserved for excellent work. If you are given and A, you are to be especially congratulated. The university officially designates good work as deserving of a "B" and we reward good work with a "B" accordingly. It is our obligation to tell you as far as we can what would improve your work. (That can sometimes be hard if you receive an A or A+, of course.) If you don't see such feedback, please remind your facilitator about it. Grades are an excellent motivator but they are only means to an end rather than ends in themselves. The average grade in graduate courses is usually expected to be a B+. If the average turns out to be less than this at the end of the term, and the class performance is no less than average, I am able to elevate some grades that fall on borderlines. Grades are an evaluation of your work at a particular time: I recommend that you never take

a grade as any kind of label of yourself. All submissions in this course will be graded on a 100 point scale.

Discussion Participation

We will retrieve all of the contributions that you make online during each week. This is an important and motivating part of the learning process. Participation will consist of weekly discussions on subjects provided each week. Make your online comments substantive. They should relate to your experience or your reading. They should not mention the specifics of the homework or its solution. A contribution may contain a question for the group to consider. A good question is one that you have thought about, whose answer would be useful for all, which does not have a ready answer in the text readings, and which is clearly phrased.

Lateness

We recognize that emergencies occur in professional and personal lives. If one occurs that prevents your completion of homework by a deadline, please make this plain to your facilitator. This must be done in advance of the deadline (unless the emergency makes this impossible, of course), and should be accompanied by particulars that back it up. No credit will otherwise be granted for late homework. We want to be fair to everyone in this process, including the vast majority of you who sacrifice so much to submit your homework on time in this demanding schedule. However, understand that if no contact is made with your facilitator or myself, describing the situation which caused your submission to be late, there will be a 15% deducted per day the assignment is late.

File: Discussion Grading Rubric

Discussion Grading Rubric

Graded discussion periods are held Day 1 until 6:00 AM ET on Day 1 of the following week. You're certainly welcome to continue a discussion past the grading period, but that additional posted material will not affect your discussion grade. The discussion grading rubric below is the guide we use to evaluate your discussion contributions.

Criteria	D	С	В	B+/A-	A
Participation	Very limited participation	Participation generally lacks frequency or relevance	Reasonably useful relevant participation during the discussion period	Frequently relevant and consistent participation throughout the discussion period	Continually relevant and consistent participation throughout the discussion period
Community	Mostly indifferent to discussion	Little effort to keep discussions going or provide help	Reasonable effort to respond thoughtfully, provide help, and/or keep discussions going	Often responds thoughtfully in a way frequently keeps discussions going and provides help	Continually responds thoughtfully in a way that consistently keeps discussions going and provides help
Content	No useful, on-topic, or interesting information, ideas or	Hardly any useful, on- topic, or interesting information,	Reasonably useful, on- topic, and interesting information,	Frequently useful, on- topic, and interesting information,	Exceptionally useful, ontopic, and interesting information,

	analysis	ideas or analysis	ideas and/or analysis	ideas and analysis	ideas and analysis
Reflection and Synthesis		effort to clarify pics raised in di	, summarize or scussions	Contributes to group's effort to clarify, summarize or synthesize topics raised in discussions	Leads group's effort to clarify, summarize or synthesize topics raised in discussions

File: Assignment Grading Rubric

Assignment Grading Rubric

The questions are essay-type for the most part and we are as objective as we can be. Our principal means for this is the following table. For each of your assignments—as well as the final questions—your facilitator will assess your work using the table.

Criteria	D	C	В	A-	A
Thoroughness & Coverage	Hardly covers any of the major relevant issues	Covers some of the major relevant issues	Reasonable coverage of the major relevant areas	Thorough coverage of almost all of the major relevant issues	Exceptionally thorough coverage of all major relevant issues
Depth, Understanding & Insight	Lack of understanding of, or lack of insight into material		Good overall understanding of material	Very good overall understanding of material, with some real depth	Excellent, deep understanding of material and its inter- relationships
Relevance & Significance	Focus is off topic or on insubstantial or secondary issues	Only some of the content is meaningful and on topic	Most or all of the content is reasonably meaningful and on-topic	All of the content is reasonably meaningful and on-topic	All of the content is exceptionally relevant and meaningful
Persuasiveness & Clarity	Disorganized or hard-to- understand presentation	Some parts of the presentation are disorganized or hard to understand	Generally organized and clear	Very clear, organized and persuasive presentation of ideas	Exceptionally clear, organized and persuasive presentation of ideas
Creativity & Innovativeness	Little significant or reasonably backed creative or innovative	Few creative and innovative ideas or points-of-view that are	Good creative, and innovative ideas or points-of-view that are	Very good creative, and innovative ideas or points-of-view that are	Outstanding, creative, and innovative ideas or points-of-view that are

	points-of-view or ideas	reasonable & are backed by some analysis	are backed by	perceptive & are backed by strong analysis	perceptive & are backed by very strong analysis
Utilization of Source Materials	No useful references, or weak references with incorrect details or applicability	material and/or some	Some good references applied usefully	References indicate strong research used well	References indicate exceptional research used persuasively

If you have thoughtful questions about your facilitator's evaluation, please discuss them with him or her in an academic manner. This can be an excellent opportunity to learn. If it is necessary for me to re-grade an assignment, I independently grade the entire assignment—not parts—using the criteria above. My grade would replace the facilitator's.

File: Important Message on Final Exams

Important Message on Final Exams

Dear Boston University Computer Science Online Students,

As part of our ongoing efforts to maintain the reputation and integrity of our online MSCIS degree program, the Computer Science Department at Boston University's Metropolitan College requires that each of the online courses offered include a proctored final examination.

By requiring proctored finals, we are ensuring excellence and fairness, as well as consistency of our program. Most of the online final exams are administered at specific testing centers, but other arrangements are also available. Detailed information regarding scheduling will be provided approximately two weeks into the course via email. This early notification is being given so that you will have enough time to plan accordingly to take the exam.

We know that you recognize the value of your Boston University degree and fully support the efforts of the University to maintain the highest possible standards in our online degree program. Thank you for your participation and support of this important academic differentiator of our online programs.

Regards, Professor Lou Chitkushev, Ph.D. Chairman, Computer Science Department Boston University Metropolitan College

File: How to Schedule Your Proctored Final Exam

How to Schedule Your Proctored Final Exam

The deadline for scheduling your exam is FBDFebruary 23rd.

Please be sure to read the <u>important information</u> at the bottom of this page as it applies to all students taking proctored final exams.

Spring 1, 2011 Exam Dates

TBD March 2nd – March 5th

The 4 Proctor Options

Please note all options are based on a first come/first served basis.

- 1. ACT Testing Centers
- 2. On Campus at Boston University: 808 Commonwealth Avenue
- 3. <u>ProctorCam</u>: Remote proctoring option
- 4. <u>Independent Proctor</u>: This option has limited availability. Please use one of the above options, unless you meet the criteria discussed in option 4.

1. ACT Testing Centers

Most students schedule their final exam at an ACT testing center. This option is free of charge for Boston University Online Students.

How to schedule your exam with ACT:

Copy and paste this URL in a new window:

https://testregistration.org/rsp/Login.do?event=go&realm=657043

Please Note: To login to the ACT scheduling site, you will use your BU ID Number (starting with a capital U, no dashes), rather than your Kerberos username and password. Your BU ID Number will act as both your User ID and Password on the ACT scheduling site—exactly as listed below

Username: (your BUID Number—starting with a capital U, no dashes) Password: (your BUID Number—starting with a capital U, no dashes)

You can find your BU ID Number using the following method:

Go to www.bu.edu/studentlink

Click on Academics

Click on Transcript Ordering and Preview

Click on View with Name and ID

You'll receive a confirmation email of your scheduled appointment within minutes of logging out of the ACT scheduling site.

List of all ACT sites: www.act.org/actcenters/locate

Late Policy for ACT Testing Centers

Your exam **begins** at your selected start time (e.g., for a 9:00–12:30 exam you take the exam at 9:00). Plan to arrive at least 15 minutes before your start time.

ACT has built in some extra time to the appointment already, so they reserve the right to not test you if you are late.

2. On Campus at Boston University

If you are in the Boston area, please consider taking your final exam on-campus. This option is free of charge for Boston University Online Students There are a limited number of spaces available on a first come/first served basis. Exams are offered at 808 Commonwealth Ave. in the Computer Science labs on the following dates and times:

Wednesday, March 2nd, 7:00–10:00 PM Thursday, March 3rd, 3:00–6:00 PM and 7:00–10:00 PM Friday, March 4th, 3:00–6:00 PM and 7:00–10:00 PM Saturday, March 5th, 9:00 AM–12:00PM and 1:00–4:00 PM

To request an exam date, please email <u>pexams@bu.edu</u> with your name, course number, 1st and 2nd choice of exam date/time, and your email address. I'll make every effort to accommodate your request so please contact <u>pexams@bu.edu</u> as soon as possible.

3. ProctorCam

Many students now take their final exam with a remote proctor using the ProctorCam service. You must meet the minimum requirements listed below to qualify for this option.

Scheduling your Exam with ProctorCam

This option is free of charge for Boston University Online Students—Please use the Promotional code provided below to bypass the request to enter a credit card on the ProctorCam website

Make sure you meet the following eligibility requirements:

In order to take your exam with ProctorCam, you must use a computer with:

- a WebCam—please check to make sure the camera works on your computer prior to the test
- one of the following operating systems:
 - Windows 95/98/2000/XP/Vista/7
 - Mac OS X
 - o Linux
- a 1.2GHz (or faster) processor
- at least 256 MB of RAM
- 500kbps* (or faster) direct Internet connectivity—500kbps is needed for both the upload and download speeds
- You must be using one of the following Internet browsers:
 - For Windows: Internet Explorer 6.0 SP2 or higher; or Firefox 1.5 or 2.0
 - For Mac: Firefox 1.0 or 2.0; Safari 2.0 or higher
- You must also have Flash Player 9 plug-in installed

^{*}For best connection, do not use wireless. To test your computer's speed, please visit a free speed test web site,

http://www.pcpitstop.com/internet/bw.asp and under the "Choose a Server" list, click Washington D.C. [Begin the Speed Test]. It will begin to test your upload and download speeds. If your upload speed is below 500kbps, you may need to call your Internet service provider to increase your speed.

Scheduling your session:

- Log onto <u>www.proctorcam.com</u> and register (click Sign me up). Once registered, please schedule your test.
- Please use your course number as the "Test Name" and "Course Name".
- Please use pexams@bu.edu for the "Instructor E-mail".
- Bypass the request to enter a credit card and enter **BUSpring2011** under promotion code.
- You will receive a confirmation note securing the day and time for your test along with a link to your exam at test time.
- For additional information please visit the "How Does This Work" page: http://www.proctorcam.com/test-takers.php
- Make sure you have the latest versions of both your browser and of the Adobe Flash Player. You can check <u>www.adobe.com</u> for the newest version of Flash Player.
- Clear your browser cache (Tools > Internet Options > Delete Temp. Internet Files) of old files and close any applications that are not crucial to your proctoring session
- Always make sure to select "ALLOW" if the Flash Player Settings box prompts you before you join a video conference. This is important. If you select "DENY' then no feeds (Video/Audio/ShowMyDesktop) will function in the conference.
- You will also need to download the ShowMyDeskTop meeting software to use ProctorCam. If you have not used ProctorCam in the past, they will help you download and install the software during your mandatory system test (see below).

If you have never used ProctorCam before

Before you take your Exam you must schedule a systems test of the ProctorCam System. This will help ensure the ProctorCam service works with your internet connection speed, and confirm that your computer meets the system requirements of ProctorCam's technology.

To schedule a ProctorCam systems test, please schedule a one hour proctoring session on the ProctorCam scheduling system. The site will prompt you to enter information regarding your exam; please type System Test in all prompted Fields. On the confirmation page, please enter the code BUSYSTEMTEST to bypass payment. You should go through the process of scheduling your system test at the same time you go through the process of scheduling your exam. (You should schedule your system test well in advance of your final exam.)

4. Independent Proctor

As a part of our continuing efforts to comply with the Higher Education Act reauthorization of 2008, the Independent Proctor option will only be available to a limited number of students. If you do not live within the continental United States, or do not meet the system requirements for ProctorCam and are farther than 60 miles from the nearest ACT testing center, please follow this link to have an independent proctor approved. You may be required to provide additional information as to why you need to use this option.

You can find the independent proctor request form here: http://www.bu.edu/online/proctor/authorization.html

A. You must fax us a signed copy and make sure to submit the electronic form immediately.

Even if you have used the proctor before, you must still submit a new form this semester. We apologize for the repetitive nature of the process.

Here are some examples of acceptable proctors:

- 1. Official Testing Service of an Accredited University or College
- 2. Official Learning/Tutoring Center
- 3. Supervisor/General Manager within your firm
- 4. Corporate Instructor within your firm
- 5. President/Vice-President within your firm
- 6. Principal or Superintendent of an Educational Institution, either public or private
- 7. Certified College Instructor
- 8. Librarian
- 9. Military Educational Officer
- 10. Clergy
- 11. Law Enforcement Officer (Sergeant, Lieutenant or Captain only)
 - **B.** Once approved, prior to the exam, your proctor will receive instructions for proctoring. We will notify you when we have sent this message to your proctor.

IMPORTANT INFORMATION FOR ALL STUDENTS TAKING PROCTORED FINAL EXAMS

ON EXAM DAY

- If you experience a technical issue or an emergency during the exam period, there is an "on call" phone line that is only available during the exam period: (857) 488-0108
- Arrive at your testing center with a valid, government-issued picture I.D. a few
 minutes before your reserved exam time (you must be at the exam site by the
 start time of your reserved exam time slot), and logon to WebCT. You will see a
 new link to your final exam within your course. To begin the exam, your proctor will
 have to enter a password that BU has provided.
- Details about the exam (time limit, open/closed book etc.), are located in your course syllabus and should have also been provided to your proctor. Please contact your facilitator/instructor for any questions regarding the exam content.
- Proctors are required to be present for the duration of your final exam.

If you have a question that is not answered here, prior to your exam date, please contact our Proctored Exam Coordinator at pexams@bu.edu

Thank you and good luck on your exam!

Boston University Distance Education Proctored Exams pexams@bu.edu

(617) 358-1969 • (888) 883-0168

File: Academic Conduct Policy

Academic Conduct Policy

For the full text of the academic conduct code, please go to http://www.bu.edu/met/metropolitan college people/student/resources/conduct/code.html

A Definition of Plagiarism

"The academic counterpart of the bank embezzler and of the manufacturer who mislabels products is the plagiarist: the student or scholar who leads readers to believe that what they are reading is the original work of the writer when it is not. If it could be assumed that the distinction between plagiarism and honest use of sources is perfectly clear in everyone's mind, there would be no need for the explanation that follows; merely the warning with which this definition concludes would be enough. But it is apparent that sometimes people of goodwill draw the suspicion of guilt upon themselves (and, indeed, are guilty) simply because they are not aware of the illegitimacy of certain kinds of "borrowing" and of the procedures for correct identification of materials other than those gained through independent research and reflection."

"The spectrum is a wide one. At one end there is a word-for-word copying of another's writing without enclosing the copied passage in quotation marks and identifying it in a footnote, both of which are necessary. (This includes, of course, the copying of all or any part of another student's paper.) It hardly seems possible that anyone of college age or more could do that without clear intent to deceive. At the other end there is the almost casual slipping in of a particularly apt term which one has come across in reading and which so aptly expresses one's opinion that one is tempted to make it personal property.

Between these poles there are degrees and degrees, but they may be roughly placed in two groups. Close to outright and blatant deceit-but more the result, perhaps, of laziness than of bad intent-is the patching together of random jottings made in the course of reading, generally without careful identification of their source, and then woven into the text, so that the result is a mosaic of other people's ideas and words, the writer's sole contribution being the cement to hold the pieces together. Indicative of more effort and, for that reason, somewhat closer to honest, though still dishonest, is the paraphrase, and abbreviated (and often skillfully prepared) restatement of someone else's analysis or conclusion, without acknowledgment that another person's text has been the basis for the recapitulation."

{The paragraphs above are from H. Martin and R. Ohmann, The Logic and Rhetoric of Exposition, Revised Edition. Copyright 1963, Holt, Rinehart and Winston.}

Academic Conduct Code

I. Philosophy of Discipline

The objective of Metropolitan College in enforcing academic rules is to promote the kind of community atmosphere in which learning can best take place. This atmosphere can be maintained only so long as every student believes that his or her academic competence is being judged fairly and that he or she will not be put at a disadvantage because of the dishonesty of someone else. Penalties imposed should be carefully determined so as to be no more or no less than required to maintain the desired atmosphere. In defining violation of this code the intent is to protect the integrity of the educational process.

II. Academic Misconduct

Academic misconduct is conduct by which a student misrepresents his or her academic accomplishments or impedes other students' chances of being judged fairly for their academic work. Knowingly allowing others to represent your work as theirs is as serious an offense as submitting another's work as your own.

III. Violations of this Code

Violations of this code are acts that constitute an attempt to be dishonest or deceptive in the performance of academic work in or out of the classroom. To alter academic records, or to collaborate with another student or students is an act of academic misconduct. Violations include but are not limited to:

- A. Cheating on examinations. Any attempt by a student to alter his or her performance on an examination in violation of that examination's stated or commonly understood ground rules.
- B. Plagiarism. Any attempt by a student to represent the work of another as his or her own. Plagiarism includes each of the following: copying the answers of another student on an examination, copying or substantially restating the work of another person or persons in any oral or written work without citing the appropriate source, and collaboration with someone else in an academic endeavor without acknowledging his or her contribution (see above for a more detailed definition of plagiarism).
- C. Misrepresentation or falsification of data presented for surveys, experiments, etc.
- D. Theft of an examination. Stealing or otherwise discovering and/or making known to others the contents of an examination that has not yet been administered.
- E. Unauthorized conversation is not allowed during examinations. Any unauthorized conversation may be considered prima facie evidence of cheating.
- F. Knowingly allowing another student to represent your work as his or her own.
- G. Forgery, alteration, or knowing misuse of graded examinations, grade lists, or official University records or documents, including but not limited to transcripts, letters of recommendation, degree certificates, alteration of examinations or other work after submission.
- H. Theft or destruction of examinations or papers after submission including purposefully altering possible poor performance.
- I. Submitting the same work in more than one course without the consent of the instructors involved.
- J. Altering or destroying another student's work or records, altering records of any kind, removing materials from libraries or offices without consent, or in any way interfering with the work of others so as to impede their academic performance.
- K. Failure to comply with the sanctions imposed under the authority of this code.

Who's Who: Roles and Responsibilities

You will meet many BU people in this course and program. Some of these people you will meet online, and some you will communicate with by email and telephone. There are many people behind the scenes too, including instructional designers, faculty who assist with course preparation, and video and animation specialists.

People in your online course in addition to your fellow students

Your Facilitator. Our classes are divided into small groups, and each group has its own facilitator. We carefully select and train our facilitators for their expertise in the subject matter and their excellence in teaching. Your facilitator is responsible for stimulating discussions in pedagogically useful areas, for answering your questions, and for grading exercises, discussions, term projects, and any manually graded quiz or final exam questions. If you ask your facilitator a question by email, you should get a response within 24 hours, and usually faster.

Your Professor. The professor for your course has primary responsibility for the course. If you have any questions that your facilitator doesn't answer quickly and to your satisfaction, then send your professor an email in the course, with a cc to your facilitator so that your facilitator is aware of your question and your professor's response.

Your Manager of Student Services, Jen Sullivan. Jen is here to ensure you have a positive online experience. You will receive emails and announcements from Jen throughout the semester. Jen represents Boston University's university services and works for the Office of Distance Education. She prepares students for milestones such as course launch, final exams, and course evaluations. She is a resource to both students and faculty. For example, Jen can direct your university questions and concerns to the appropriate party. She also handles general questions regarding Vista functionality for students, faculty, and facilitators, but she does not provide tech support. She is enrolled in all classes and can be contacted within the course as it is running. You can also contact her by external email at jensul@bu.edu or call toll free at 1-888-524-2200.

People not in your online course

Although you will not normally encounter the following people in your online course, they are central to the program. You may receive emails or phone calls from them, and you should feel free to contact them.

Your Academic Advisor, Professor Anatoly Temkin. Dr. Temkin is the academic advisor for both on-campus and online students. Professor Temkin advises students on appropriate courses and programs. He also makes decisions on petitions for course waivers and transfer of credits for courses taken at other institutions. You can reach Professor Temkin at temkin@bu.edu or at (617) 358-2566.

Your Online Coordinator, Chris Hutchison-Jones. Chris administers the academic aspects of the program, including admissions and registration. You can ask Chris questions about the program, registration, course offerings, graduation, or any other program-related topic. Chris can be reached at crhj@bu.edu or (617) 353-2565.

Your Computer Science Department Program Coordinator, Camille Kardoose. Camille is responsible for administering most aspects of the Computer Science Department, and she can help you with most matters. You can reach Camille at cgkardoo@bu.edu or (617) 353-2566.

Your Online Faculty Coordinator, Robert Schudy. Professor Schudy is responsible for the MSCIS

online program. Feel free to contact Dr. Schudy at rschudy@bu.edu or (617)358-0009.

Professor Lubomir T. Chitkushev, PhD Chairman, Computer Science Department, Boston University Metropolitan College. Dr. Chitkushev is responsible for the Computer Science Department as a whole, including the MSCIS program. Contact Professor Chitkushev with any issues that you feel have not been addressed adequately. The customary issue escalation sequence after your course facilitator and course faculty is Professor Schudy and/or Professor Temkin, and then Professor Chitkushev.

Professor Tanya Zlateva, Metropolitan College Associate Dean for Academic Affairs. Dr. Zlateva is an Associate Professor in the Computer Science Department, our former chairman, and now the academic dean for the College. She is responsible for academic quality and other academic affairs throughout Metropolitan College.

File: Netiquette

Netiquette

If you've been with us in the online graduate program for a while, you're probably pretty comfortable in this environment. But for those who are new or who may just want a refresher, here are some rules for communicating online which will help us all have a pleasant and rewarding online experience:

- Think of your discussion posts as though they were going to be printed in a
 newspaper. Thinking of your posting this way should reminds us not to write
 anything that might embarrass us or anyone else in the class. If you make a mistake
 and wish that you could take a post back just send an email to your facilitator and
 the Professor, who can delete even graded posts.
- 2. **Feelings are helpful, but avoid negativity**. Our feelings, including our angst when we don't understand something, our elation when someone else appreciates what we have written, and our sense of satisfaction when we know that we have helped someone else, all help us learn. It's part of being human. Unfortunately another part of being human is the temptation to lash out against someone with whom we disagree. Angry words thrown at someone through the air are gone in a moment, and the apology afterwards can even help the relationship, but angry words thrown around in computer discussion threads or emails hang around forever to haunt us. Disagreement in discussions helps us gain other people's insights and perspective and is critical to learning many of the finer points, so don't hesitate to share your insights and opinions, even if they are very different than your classmates, but always be respectful, particularly in communications with others who may not agree with you.
- 3. **Remember the golden rule.** Imagine that you are the recipient of your post or email, and write what you would like to receive if you were in the recipient's position.
- 4. **Don't type in all caps**. This is impolite, like shouting in an intimate setting.
- 5. **Don't disrupt discussion with unrelated comments**. Wait until the discussion is over to change the topic.
- 6. **Use the "Water Cooler" for posts that are social or outside the discussion category.** The Water Cooler is helpful for building community, but students are not required to read Water Cooler posts. Putting your general posts in the Water Cooler helps your classmates who are pressed for time and also improves the continuity of the discussion threads.
- 7. **Be kind to people who may not have broadband connections.** Don't incorporate large graphics, videos or images into graded discussions unless this is

- necessary. Images in the "Introductions" posts help us build community, so they are encouraged, but these are not graded, so people can skip them if they need to. If you are citing something large from an outside source in a public area like a discussion forum, provide a web address or link and steer others to what you wish them to see.
- 8. Think twice before posting to course-level discussions. Different discussion topics have very different size audiences. The group discussions are visible to you, your facilitator, your professor, and student services—about fifteen people. Course level discussions are visible to the entire class, which may include one hundred or more students, ten or more facilitators, your professor, and student services. Think of addressing an audience of 100 when you are posting to the course-level discussions.

With your participation and cooperation, we're sure to have some lively, exciting discussions in this course.

File: Course Registration and Important Dates

Course Registration and Important Dates

Go to www.bu.edu/online/online course schedule/important dates to view the drop dates for your course.

Go go www.bu.edu/studentlink to withdraw or to drop your course.

- If you are dropping down to zero credits for a semester you will need to contact your college or academic department.
- Non-participation in your online course does not constitute a withdrawal from the class.

File: Course Technical Support

Course Technical Support

Technical Support

Assistance with Vista-related technical problems is provided by the Vista Support staff. To ensure the fastest possible response, please fill out the online form using the link below.

Form www.bu.edu/help/vista

Phone (888) 243-4596

Support via email and phone is available Monday through Friday from **9 AM to 5 PM** Eastern Time; additional support hours are provided during exam periods and will be posted on the Vista home page.

In addition, answers to many common questions and solutions to most problems are found in our database of <u>Frequently Asked Questions</u>.

^{*}Registration fee non-refundable

If you are having issues uploading a document to Vista, please consult the following link prior to contacting Tech Support: How to Upload a File

After-hours Support

Vista use and setup issues can be obtained by contacting Blackboard Support at **(800) 806-7396.** Contact Vista Support staff for assistance with technical problems that relate directly to the Vista system.

Examples include:

- Problems viewing or listening to sound or video files.
- Problems accessing Vista's internal email.
- Problems viewing or posting comments in the Vista
- Problems attaching or uploading files within Vista

Web Resources

To view certain media elements in this course you will need to have several browser plug-ins such as Shockwave, Flash, and Adobe Acrobat on your computer. See your Course Resources page for specific software requirements for use in this course.

To ensure you are using the most recent version of each plug-in you require click the hyperlink below for a description of technology requirements necessary to complete this course. <u>Technology Requirements</u>

Browser Plug-Ins

To view certain media elements in this course you will need to have several browser plug-ins such as Java, RealPlayer, Shockwave, Flash, and Adobe Acrobat on your computer. Use the links in the Syllabus Course Resources page for specific software requirements for use in this course and to download and install the appropriate software application.

Print