

"BU is a place of incredible opportunity," says BU trustee Richard D. Cohen (CGS'67, Questrom'69). "This sort of education shouldn't be limited to those who have the economic means."

## BU Trustee Richard Cohen's Challenge Bolsters Need-Based Undergrad Financial Aid

## By Julia Serazio

Boston University trustee Richard D. Cohen has stepped up again in support of scholarships—and once again, he is challenging others to join him.

In November, Cohen (CGS'67, Questrom'69) announced that he is matching, dollar for dollar, all new or increased gifts made for need-based undergraduate financial aid, up to a total of \$1 million. Donors who take the Cohen Challenge will help the University in its ongoing quest to make undergraduate education affordable for all students and their families, regardless of their means—and those donors will see the impact of their gift doubled.

To qualify for the Cohen Challenge, any donor can give to BU's general scholarship fund, which supports undergraduates across campus, or to a specific school or college scholarship fund. Other scholarship funds, as long as they meet the challenge criteria, are also eligible. And all gifts count toward the \$1.5 billion goal of the ongoing Campaign for Boston University, which will conclude in September 2019.

In 2010, Cohen sponsored a similar and successful-\$1 million scholarship challenge. Since joining the Board of Trustees in 2006, he has steadily supported financial aid, and in 2017, he made a targeted donation with lowincome families in mind. Today, the Richard Cohen Scholarship is used to help meet the full need, without loans, of students receiving Pell Grants, allowing for increased economic diversity within the University's traditional undergraduate population. Thanks to Cohen's giving, support from other donors, and investments by BU, nearly one in four US freshmen receives a Pell Grant, a proportion that places the school among the highest in its university peer group.

"Once again, Richard is showing tremendous leadership through his generosity," says Robert A. Brown, BU president. "His giving has already moved the financial aid needle, and yet he understands, as we do, that scholarships remain an urgent priority. Every year, our students are arriving with stronger academic credentials. We are working to be an institution where cost is not an absolute barrier if a young person is accomplished enough to gain admission."

Cohen, who has also endowed a professorship at the Questrom School of Business, is founder and president of New York City–based real estate investment firm Capital Properties. He has guided the company's expansion into a full-service real estate investment company. Since founding the company, he has acquired, managed, or developed more than 18,000 condominiums and apartment units and over eight million square feet of office space in more than a dozen major US markets.